



**FIGHTING HUNGER
IN AUSTRALIA**



FOODBANK NSW & ACT LIMITED ANNUAL REVIEW 2015

**WITH SPACE TO EXPAND, WE'RE
FOCUSED ON RESPONSIBLE GROWTH**



A reflection on the last financial year

Chairman and CEO's Review for 2014-15

Another successful year has been completed with an increased volume of food delivered to the recipient Welfare Agencies in NSW & ACT. After many years of planning and fundraising our new Distribution Centre is also now completed!

- A significant increase of 710 tonnes from last year, with a total of 5,778 tonnes equating to 7.7 million meals being distributed to people in need. This was an increase of around 950,000 meals more than the prior year.
- Fresh food & groceries distributed by Foodbank NSW & ACT last year represented a \$39.2 Million saving (retail value) to the charities, community groups and government agencies. This major contribution allows these groups to invest more on counseling and other support services to address the base cause of food insecurity in the community
- Over 597 welfare agencies used Foodbank NSW & ACT during the past year. This number reflects the consistent offer of staple foods (up 19% on last year) together with increased and consistent quantities of produce. Fresh fruit was 56% higher than last year & fresh vegetables slightly above at 1%. Some inconsistency in Potato supply was the main factor in this result
- "Waste Not Want Not" has been operating successfully for 4 years with farmers in the Riverina. This supply plus donations from Produce Agents in the Flemington Markets and other national suppliers enabled us to reach new highs of distributed Fresh Fruit (558 tonnes) & Vegetables (884 tonnes) for a total of 1,442 tonnes.
- Continued donations from the farming community (who have continued to experience a very challenging drought) provide fantastic support for Foodbank NSW & ACT and we truly appreciate their commitment.

- Increased supply and consistent availability of frozen Chicken, Fish, Beef & Sausages is fulfilling part of the meat/animal protein requirements – this service is appreciated by the groups we supply and will be ongoing as we expand and better understand our Agencies' needs.

The support received from Foodbank Australia and the regular, ongoing consistent supply of staple foods through the Key Staples Program is greatly appreciated. The annual grant from the Federal Government of \$1.0 million contributes to the supply of staple food items. The Australian Food & Grocery Industry enables our Key Staples Program to convert the money received into around \$5-7 million worth of food. Federal Government funding is vital to the future growth of staple products; however it is well short of demand if we are to ensure consistent supply of staples such as breakfast cereals, pasta, rice and UHT milk. The submissions made to the Federal Government by Foodbank Australia for a substantial increase in funding to help fulfil the food supply shortage was unsuccessful, and unfortunately a reduced grant of \$750,000 was awarded for each of the next 3 years. This is now putting significant strain on our ability to supply sufficient key food products to the welfare sector, and a continued focus on alternative means of fundraising is now critical, as well as the need to still pursue the Federal Government for additional grants.

Special thanks are passed on to Foodbank Australia's Enzo Allara AO (Chair), Jason Hincks (CEO) and Michael Davidson (National Food Sourcing Manager) for the work they do in promoting the Foodbank cause with the Federal Government, Australian Food & Grocery Council and National Food Supply Companies.

In the second half of 2014, the Rotary Club of Canberra and Foodbank NSW & ACT coordinated the development and introduction of a "Foodbank Voucher" trial in the ACT. Since the voucher program commenced, in excess of 4,000 Foodbank Vouchers have been issued and redeemed. This concept is being further explored for adoption in NSW.

Transport Funding from the ACT Government has been confirmed for a further 2 years for freight to the ACT Welfare Agencies and this has been arranged by the continued great work of Max Kimber AM and the Rotary Club of Canberra. With the ever increasing volume being distributed to the agencies the overall cost of transport is significant and the increased volume of produce from the Riverina contributes to these rising freight costs.

We have in place an agreement to receive FACS funding for transport to NSW country welfare agencies. While we are very appreciative of this funding we still incur significant costs above this Grant and have continued the \$50/pallet Levy to offset the transport cost shortfall.

Further increased availability of fresh sliced bread from Goodman Fielder and George Weston Foods has resulted in bread delivery rising to 15,000 loaves per week.

Special thanks go to the NSW Government for their additional infrastructure grant of \$3.00 million towards the new Distribution Centre (DC) for Foodbank NSW & ACT.

Extensive Chiller and Freezer capacity in the new DC has been helped by a grant from the NSW EPA which has enabled the installation of a larger facility. This new facility allows us to significantly reduce the waste of fresh fruit and vegetables while at the same time providing the means to greatly increase our ability to handle more fresh products.

The new Distribution Centre has cost in the vicinity of \$14.5 million. Foodbank NSW & ACT have generated funds from the sale of the existing warehouse and this, together with other funds that have been raised over recent years, means we can move into this DC without debt which is a wonderful outcome & will help future growth. The work that has been performed by the building committee in the Warehouse design for the new Owen Street, Glendenning site has given us an ideal purpose built facility.



Our new Distribution Centre allows us to significantly reduce the waste of fresh fruit and vegetables while at the same time providing the means to greatly increase our ability to handle more fresh products.



The strong performance with fundraising has proved fruitful, including being the NSW Charity of Choice for the Bruce Springsteen concerts. Sargents Charitable Foundation has also donated circa \$1.75 million and these funds, along with the NSW Government assistance of a total of \$5 million, have helped make up most of the shortfall of funds needed to complete the new Distribution Centre. Increased emphasis on PR, Marketing & Digital Media is also raising funds along with lifting our overall profile to the public and corporate sponsors.

Volunteer numbers and willingness to help is strong with enthusiastic support from many Corporate Volunteer groups. Managing large numbers of volunteers needs constant attention and review as we need to ensure we operate within the new WHS rules, and at the same time ensure that all volunteers have an enjoyable experience. Managing many people in the current warehouse is always a challenge due to the size constraints and the new DC will make this much easier and hopefully we are able to engage increased volunteer numbers that are required in the year ahead. PricewaterhouseCoopers and KPMG continue to supply pro-bono Accounting and Auditing Services and this is greatly appreciated.

His Excellency General the Honourable David Hurley AC DSC (Ret'd) Governor of New South Wales, has agreed to be our patron. We sincerely thank him for the ongoing Vice-Regal support offered to us.

In conclusion we wish to thank our Volunteers, Staff and Directors for their dedication and support as without their combined efforts Foodbank NSW & ACT could not possibly operate.

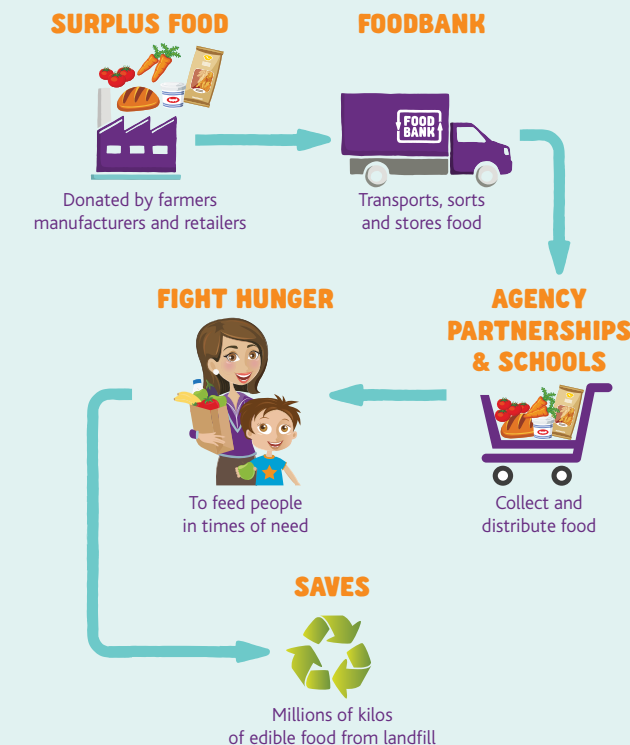
Ern Pope | Chairman

Gerry Andersen | CEO

Our Purpose

We fight hunger in NSW & the ACT by providing quality food to people in need. We are moving towards ending hunger for people in need in Australia.

Our Model



A Thousand Thanks

Community Refugee Program Western Sydney

As new members of Foodbank we just want to say what a huge difference your kind assistance and supply of food/household items has made to our program. We provide assistance to a group of marginalized refugees living in Western Sydney.

This help comes in the form of urgently needed food, household, school supplies and support for young refugee families that are "falling through" the cracks because of their processing status. They are well below the poverty line and if it wasn't for the regular supply of food and resources from Foodbank we simply could not meet the expanding need.

These young families have harrowing tales of escaping conflict through long journeys and hardship. Many are worried about not being able to provide for their children, for basic school items and household supplies, which we endeavour to supply, especially with Christmas and the new school year approaching.

There was big excitement when Foodbank had baby goods, Indian spices and biscuits in their online supply recently. We also picked up some toiletries and Danish biscuits we intend to be part of our Christmas gifts to these isolated families who will probably receive little else.



Strategic Pillars to 2020

Pillar 1 - Understanding of need DEMAND

Foodbank NSW & ACT will supply a core range of staple products 365 days of the year as close as possible to free.

Foodbank operates in an environment where alternative sources of supply are available to meet customer demand. Some of the sources are complementary while others are competitive and may not optimally leverage the value of donated resources (eg. Coles & Woolworths food vouchers for traditional grocery and other retail purchases).

Foodbank customer value proposition (CVP) is designed to effectively service demand while optimizing the return on donated resources. It reflects the #1 requirement identified by agencies – consistency of supply of key staples.

We aim to provide frontline agencies delivering Emergency Food Relief (EFR) in NSW with an adequate, regular supply of staple food items, enabling them to reduce their reliance on commercial supermarket food cards and potentially redirect resources to address the underlying issues preventing people from living independent lives.

To deliver into the customer value proposition, Foodbank will require a range of core competencies.



Core Competencies

1. Ability to source food at lowest possible cost 365 days per year.
2. Capability to receive/sort/re-package inventory - high turnover.
3. The ability to source and manage donated labour.
4. Lowest possible cost ordering infrastructure.

Enabled By:

1. Excellent supplier relationships; diversity of sources; collaborative and purchased supply
2. Central warehousing, focus on staples and rationalization of Stock Keeping Unit; majority of product to be pre-packed and collected/delivered.
3. Corporate and community collaboration; OH&S track-record;
4. 100% on-line ordering.

Key Principles

- Foodbank NSW & ACT will operate on a basis that is financially self-sustaining.
- Our objective is to service any demand in NSW and ACT,
- Cost and food wastage minimization is paramount in order to deliver the greatest value for every \$ donated or donated in kind.
- Food safety is paramount
- The health and safety of all staff and volunteers is a priority

Thank You from Food Barn

Narromine Uniting Church Food Barn

Narromine Uniting Church Food Barn has been operating for 8years providing groceries and fruit and vegetables for about 35-40 clients each week.

People who use our service consist of aged pensioners couples & single, single parent families, single people both young and older, and families that are struggling because of many reasons, unemployment, mental health issues, etc. Most of our clients tell us that without Food Barn they would be really struggling to make ends meet.

We have a dedicated band of volunteers both from our church and community including clients who just want to put a little something back into the community. But without Foodbank, and those companies and individuals that support it, we would not be able to do what we do.

To all the sponsors, volunteers and dedicated staff we at Narromine UC Food Barn would like to say thank you, your ongoing support is greatly appreciated.

From everyone at Food Barn



Most of our clients tell us that without Food Barn they would be really struggling to make ends meet.





Strategic Pillars to 2020

Pillar 2 - Address the Need SECURING SUPPLY

As the welfare agencies we service struggle to have consistent supplies of key staples foods, the Challenge for Foodbank is to have these staples always available.

Federal Government Funding was recently reduced and this increased the pressure on the Key Staples Supply Chain that is facilitated by Foodbank Australia.

With the Agencies requiring a guarantee of consistent supply of Staples such as milk, bread, pasta, pasta sauce, rice, breakfast cereal, baked beans, canned fruit, spreads, fresh fruit and vegetables etc.

The challenge for us is to balance donations with purchased products. Of recent times we have purchased directly when possible most items for the Christmas Hampers. Some frozen products such as Basa Fish Fillets, Chickens, Chicken nuggets, Chicken Wings & thighs etc have now become part of the normal available product range we supply our Welfare Agencies.

We are continually trying to source more food to fight hunger in Australia. Our new purpose built DC has grading, sorting and packing

facilities installed to allow a broader range of produce sourced and made available.

Sourcing a regular supply of plain tea & instant coffee will be an ongoing challenge; however these are high on the demand list from Welfare Agencies.

Work is continuing in improving the Supply Chain with supply of Chilled & Frozen Products to the non-Metro Agencies and this is proving fruitful although it is in the early stage of the growth cycle.

Australian Manufacturers have been very supportive (through the Australian Food & Grocery Council). However, with ever increasing efficiency the expected donation of suitable products from them cannot be assured in the future. Consequently the need to find other sources of supply will most likely necessitate purchasing and we are investigating this option.



Waste Not Want Not

Across the Riverina the Waste Not Want Not experience continues to grow. Starting from an idea discussed around a kitchen table in late 2010 now over 1,000 tonnes of produce is supplied to Foodbank NSW & ACT annually from the Riverina.



Kirralee's Story

SouthernCare Pantry Club

At the start of 2015, my ex-partner and I went to SouthernLife church in Moruya for help with washing. At the time, we were homeless, living in a tent in the bush, in terrible living conditions to say the least. Before that we had lived in a car for 4 years. I was severely depressed, suffered terrible anxiety, I was an alcoholic, chain smoker, and, although I hate to admit it, addicted to speed and ice. I had spent many years in and out of mental institutions, suffered chronic back pain, and had been diagnosed with psychosis. I spent most of my life in fear, unable to sleep without the lights on, reliant on "no-dose" to stay awake and haunted by nightmares if I did sleep.

SouthernLife Church and SouthernCare Community Aid helped us in many ways. First they allowed us to use a shower on their property, helped us with some petrol and introduced us to SouthernCare Pantry Club for food. Later they also assisted with temporary housing and lastly helped us secure more permanent housing. This all happened very quickly and despite the fact we had no money. In the following weeks, as we got on our feet, I registered as a member of Pantry Club. However in the following weeks I separated from my partner after experiencing domestic violence for more than 3 years. My partner beat me so severely that I ended up very ill and in a catatonic state. The doctor's diagnosed me with a disassociation disorder and I remained in this state for around 5 months. During this time, everyone at Pantry Club still accepted me with love and dignity and helped me to maintain as normal an existence as possible.

Being a Pantry Club member was easier for me to cope with rather than going to shopping centres. I felt safe and at ease there. Pantry Club provide tea and coffee, sandwiches and cakes and I could sit and read the newspaper or magazines and socialise in a relaxed atmosphere. They have cooking demonstrations which I find very helpful and the ingredients they use can be found at Pantry Club. Market days are also held at Pantry Club and at Easter I was able to get all my grandchildren's Easter eggs at bargain prices! At Christmas time, Pantry Club also helps its members with Christmas hampers.

SouthernLife Church, where I now attend, introduced me to a lady from their church Jen, who has nursed me back to health and has accepted me into her home - Emmanuel House (a home for the homeless). This is the first 'real' home I have had for nearly 5 years. I have a new family through my church, new friends and the Lord Jesus, who I love very much. I've seen so many people's lives changed through SouthernLife Church and SouthernCare Pantry Club. I am recovering well now and one day I would like to become a volunteer at Pantry Club serving tea and coffee, move out into my own flat and start a new life with my friends and family supporting me.



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Feedback from my team has been very positive on both occasions. They've enjoyed the experience and were very happy they actually volunteered for this fantastic cause.

Understanding the value and importance of Foodbank to our needy community just gave us that extra bit of joy at the end of the day. Thank you for the opportunity to help out.

TELSTRA

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Strategic Pillars to 2020

Pillar 3 - Resources required to match need SECURING FUNDING

Foodbank NSW & ACT has traditionally relied upon food donations & surplus to requirement from our major food supporters to satisfy demand from front line agencies for emergency food relief.

Unfortunately, demand for emergency food relief continues to grow & is outpacing supply from these traditional sources.

To meet demand Foodbank, in partnership with the food & grocery industry, has introduced several new and innovative solutions to increase food supply including directly targeting fresh fruit and vegetables on farms & key staples.

Foodbank arranges the manufacture of key staple foods and seeks donations of ingredients / inputs to maximise the return on every \$ invested. At the moment this return is at least \$7 for each \$1 Invested. This enables staple food items to be provided to frontline agencies significantly below retail prices.

Consequently Foodbank will now be increasing its efforts to secure the \$1 necessary to generate the \$7 value of food.

In order to achieve this Foodbank has developed Strong government and fund-raising relationships to secure future capex with key corporate supporters & foundations.

Additionally, Foodbank is in the process of developing & rolling out a pro active PR & marketing strategy to raise funds from the general public.



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The Aon team had a great experience at Foodbank NSW & ACT. Paul D'Arcy, Manager of yesterday's team and also Aon Charitable

Foundation Board member posted a message to all staff today saying "It was a very rewarding day with great teamwork and effort applied by everyone. I can certainly recommend this as a great team activity which helps build better communities."

So thank you again for providing this opportunity for our staff.

Aon

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Building a Just Society

Jesuit Social Services

Ignite Food Store is part of the Holy Family Parish, Catholic Church, situated at Emerton Mt Drutt.

The aim of the store is to provide low cost food for the community. In particular food that normally they are unable to afford, plus fresh fruit and vegetables for their families. Ignite Food Store is not government funded. We rely on Foodbank, without their support we would not be able to sustain the good quality Food that we provide.

Most of our customers are on Centre-link, Pensioners' and/or Disabled.

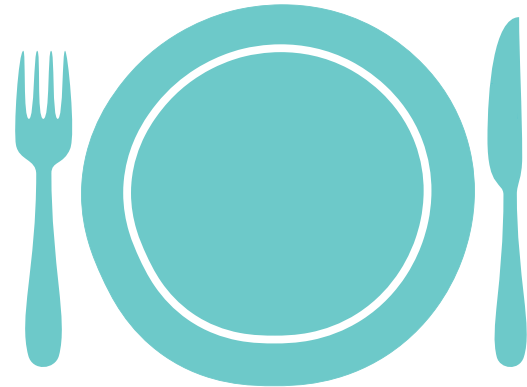
Through Foodbank we are able to fill the customer's shopping bags, with many nutritious food items and feed them for well over a week with each shop they do. Many customers are so amazed that they leave the store in tears and are so grateful.

We offer Customers a low cost hamper of Food, which we add to with limited free produce (eg milk, bread and other items in stock at the time)

We as a Charity are most grateful to have Foodbank so we can continue to provide the service that we provide.



FOOD RELIEF IN NSW & ACT: 2014/15



7,703,000
MEAL EQUIVALENT PROVIDED

WE PROVIDED FOOD TO



597
AGENCY MEMBERS



5.78 MILLION kg
SUPPLIED TO FOODBANK AGENCY PARTNERS

HELPING OVER



114,000
FAMILIES & SINGLES EVERY WEEK

TOTAL KILOS DISTRIBUTED: ↑ 14% 2014/15



1,441,000 kg Fresh Fruit and Vegetables
501,000 kg Bread
556,000 kg Milk
222,000 kg Meat/Protein
2,798,000 kg Packaged Food
259,000 kg Grocery/Merchandise

83% DONATED

13% KEY STAPLES PROGRAM

4% PURCHASED



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In the year just completed we supplied **950,000 more meals** than in the preceding year

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Strategic Pillars to 2020

Pillar 4 - Marketing TELL THE STORY

The New Brand

Since humble beginnings in 1992, Foodbank NSW & ACT has grown enormously to be able to provide over 5 million meals to people in need across NSW & ACT. To keep pace with the growth and to continue to ensure community organisations are provided with the food they need to support their client groups, the decision was made to refresh the Foodbank brand last year.

The new brand is vibrant, bold, contemporary and effective, capturing the essence of where the strategic plan is taking Foodbank in the future, and setting the tone for the work that is done in fighting hunger in Australia.

The Food Fight

A blow was struck against hunger in Australia in August as Foodbank launched its first ever Food Fight campaign.

The Food Fight was the result of a partnership between Foodbank and some of Australia's most iconic household brands including Kellogg's breakfast cereals, Helga's and Wonder White, SPC baked beans & spaghetti and Ardmona tomatoes, Primo Smallgoods, Moccona and Harris coffees and Vetta Pasta.

With Food Fight products stocked in retail outlets across the country, including Coles, Woolworths and IGA stores, Australians could help fight hunger just by doing their weekly shop.

With a food donation made every time a Food Fight product was purchased, the end result was seven million serves of food were donated to Aussies in need!

The food donated during Food Fight will go towards helping to feed more than 500,000 people in Australia who access food relief each month, including low income families, the unemployed, the elderly and refugees who are struggling to put food on the table.

The Big Breakfast

Thousands of serves of brekkie were eaten, and much-needed breakfast supplies were restocked during the annual Foodbank Big Breakfast month in October.

The Big Breakfast month began with the goal of raising 100,000 extra serves of brekkie and set in motion a series of events such as breakfasts, morning teas, brekkie selfies and sponsored walks involving communities across the state

It culminated in Foodbank NSW & ACT hosting a fundraising Big Breakfast event at Wynyard Park to mark Anti-Poverty Week and World Food Day and also highlight the hidden hunger issue across the state. The public was called on to help by donating \$2 for breakfast, which in turn will provide five healthy and nutritious breakfasts for those in need. Attending the Big Breakfast is Hon Leslie Williams MP, Minister for Early Childhood Education, Aboriginal Affairs and Assistant Minister for Education as well as Iron man Kendrick Louis, Iron woman Tara Cole, Hollywood gossip guru Richard Reid and healthy eating nutritionist Dr Joanna McMillan, who provided an interactive food education session on the day to more than 30 of the Cambridge Park Public School pupils.

With 85% of the charities Foodbank supply food to turning away hungry people because they don't have enough food, the support received will help restock the breakfast supplies that had been getting very low.

The extensive support of the Big Breakfast showed how much the community coming together to help those less fortunate than themselves can make a big impact. Through the generosity of many individuals and organisations hosting breakfasts, and food donors like George Weston Foods and Kellogg's donating food, Foodbank NSW & ACT were able to raise 101,075 serves of breakfast to help reverse the poverty cycle and give people in need a healthy start to their day.





Strategic Pillars to 2020

Pillar 5 - Continuously Improve Operations BUILD & STRENGTHEN

Operations Report: 2014-2015 Annual Report

Overview

The volume distributed throughout NSW and ACT grew by 14% in 2014-2015. Our Wetherill Park site was increasingly becoming a major constraint for safe and efficient distribution. On 26 October 2015, we began operations from our new 6500 m2 warehouse at Glendenning

Foodbank NSW & ACT operates as a "surprise chain" rather than the more conventional supply chain of sourcing and distribution. Our role to take available and suitable food and household consumables when they are offered from over 400 sources, and to make this range available to the 460 agencies we supply.

The product availability is unpredictable as it depends on what is offered, often at short notice and with limited shelf life. Approximately 200-250 products were available for distribution at any one time; with a product range of 3000 over 12 months. This constantly changing product range is made visible to the 450 agencies via a real-time web portal that enables the agencies to place orders with 98% confidence of receiving the products ordered. This web portal and inventory control is critical in achieving order fulfilment and stock turnover with a constantly changing product range.

Donated stock is supplemented with 16% of the total volume being purchased and nationally sourced key staples.

New Warehouse

Foodbank NSW and ACT moved into the new warehouse over 4 days, and commenced operations from there on Monday 26 October 2015. The design of the new warehouse provides the following key features for enhanced capacity, productivity, quality, sustainability and safety:

- Truck loading and unloading areas are segregated from agency car and van loading to eliminate trucks and forklifts from cars and people and enable B Double access
- Alternate forklift and picking aisles so all warehouse forklift operations are segregated from pedestrian and picking activities, but both can operate simultaneously
- 2.8 times greater chilled, frozen and ambient storage capacity plus temperature controlled staging areas
- Able to expand the warehouse from 4500 m2 in the future by 2000 m2, but sub-lease this space now for income to support current activities
- Sustainability with LED lighting and 250KW solar installation.

Food Sourcing

Food is obtained from over 400 sources, including all the major manufacturers and distributors. Donors include hundreds of small suppliers, providing some security of supply. Individual donations can vary from hundreds of pallets down to a few bags. Our vehicles collect approximately 50% of donations.

Donations are supplemented by the Key Staples program utilising Federal Government funds, direct purchases for hard-to-get items staple items, and CRM marketing activities by key national donors.

As donors continuously improve their own supply chains to minimise their waste, we have to improve our abilities to source product and to be the "recipient of choice" for all our donors, as well as continuously seek opportunities for diverting product from landfill. Resources to collect and handle products as well as being very easy for potential donors to deal with, and spreading the word amongst potential donors are all part of growing our sources of supply.

Volunteers and warehouse operations

Volunteers are the backbone of our workforce, with 15-30 volunteers most days. Volunteers are a mix of corporate groups, work-for-the-dole, and private volunteers who just want to help.

Volunteers provide all the picking, sorting, packing and labelling labour. Our warehouse staff provide the loading and unloading (forklift) activities, stock receiving and dispatch, as well as truck driving and inventory control tasks.

Distribution

Products are supplied to more than 460 agencies. Most areas are supplied within 1 day of being picked and dispatched. Products are either delivered all over NSW or ACT (55%), or collected (45%). Temperature control freight is now available to metropolitan agencies leading to a 50% increase in metropolitan deliveries.

We have been reliably informed by Markus Lambert, General Manager, Solar Division, LG Electronics that this 250 Kilowatt Solar Installation is the largest on a Commercial building in NSW. The great benefit is that this will generate much of the electricity needed to run the extensive Chillers and Freezers that are incorporated in the new building.





Foodbank NSW & ACT Limited Directors'

Current Directors at 31st October 2015

Ernest Pope Bsc. | Chairman

Appointed a director in February 2006 and Chairman in April 2007. Ern is the Chair of the Remuneration Committee of Foodbank NSW & ACT. He is also a member of the Audit Committee and the Government and Public Relations Committee. Ern has over 40 years' senior executive experience in the food and beverage manufacturing industry in Asia, USA, Europe and Australasia. Prior to Foodbank, Ern spent 22 years with the Nestle Group and 16 years with Kraft Foods Limited. He was also previously Chairman of Golden Circle Ltd, and a non-executive Director of Amcor, Alesco and Southcorp. Ern is currently also a non-executive Director of Foodbank Australia Limited and a non-executive Chairman at Yumi's Quality Foods Pty Ltd.

Madeline Dermatosian Dip Law MAICD HBS | Director.

Appointed a director in November 2014. Madeline has over 22 years' experience as a diverse corporate leader in the financial services and property development sectors. She is known for her successful track record of developing business strategy, implementing major business transformation and restructuring programs that reduce operating costs, improve staff engagement and satisfaction and delivering improvements in shareholder returns. Madeline currently oversees Defense Housing Australia's operational business units to ensure co-ordination of business activity across the organisation. Madeline was previously a Non-Executive Director of Landcom, Managing Director of FuturePlus, Head of Legal and Company Secretary at BT Financial Group and Special Counsel at ABN Amro. Madeline is also a Director of CUFA and former Board member of The Wayside Chapel.

Malcolm Grimmond BCom, CPA | Director

Appointed a director in August 2015. Mal has worked for Toll Holdings for twenty years in a variety of financial, commercial and operational roles. His current role is Divisional Director, Toll Domestic Forwarding. Mal was previously Toll's Chief Information Officer for three years and

spent nine months as acting Chief Financial Officer. Mal was also the Chief Financial Officer for Pacific National.

John Hudson FCA. | Director

Appointed a director in August 2014. John is a member of the Audit Committee and the Government and Public Relations Committee of Foodbank NSW & ACT. John has been engaged in both the development and investment in real estate for over 30 years. This has included significant periods as the senior finance executive in a series of major independent property companies. Prior to ceasing full time executive roles, John was the Managing Director and Chief Executive Officer of Thakral Holdings Group, a specialist hotel REIT with ancillary commercial and retail property together with residential development activities and over \$1 billion in assets. John is currently a Director of Australian Industrial REIT, Retirement Villages Group and Tuckerbox (a NRMA joint venture that owns Travelodge Hotels) and a member of the investment committee for Terra Australis Property Fund. John is a Chartered Accountant and practiced with KPMG prior to becoming involved with the property sector.

Peter Kelly | Director

Appointed a director in October 2011. Peter is the Chair of the Government and Public Relations Committee of Foodbank NSW & ACT. Peter worked with global food company Nestle for 39 years. As a member of the senior management team, he lead the Company's Corporate Affairs function and was responsible for Nestle Oceania's External Media, Government Relations and Consumer Services, and Legal teams. He was the Chair and Board Member of the Infant Nutrition Council; a Board Member of the Global Compact Network Australia. Peter is now an independent management consultant.

Peter Lucas BCom, FAICD, FCA, FGIA, FCIS, JP. | Director

Appointed a director in July 2003. Peter is the Chair of the Audit Committee of Foodbank NSW & ACT. He is also a member of the Remuneration Committee. Peter is an independent consultant with over 40 years in business in fields including Chartered Accountancy, Merchant Banking, Government Financial institutions, Government Service delivery, Government Governance, Environmental Remediation Financing & Not for Profit sector. Peter is also an Independent Chair of the Audit & Risk Committee for NSW Treasury and the NSW Crime Commission.

Paul Moulds AM, BA. | Director

Appointed a director in February 2015. Paul has worked for over 20 years as an officer of The Salvation Army, where he holds the rank of Major. For 16 years he worked as Director of the Oasis Youth Support Network in inner Sydney, building a highly regarded and effective youth service for homeless and disadvantaged youth. In 2010 he was made a Member of the Order of Australia (AM) for services to homeless youth. Paul has also directed the social and community work of The Salvation Army for the Australian Eastern Territory and is currently managing Salvation Army programs in the Auburn area of Western Sydney. He is also a Board Member of Igniting Change, and is recognised for his expertise in the design of innovative social programs and his deep understanding of the needs of disadvantaged Australians.

Stephen Schofield MBA (HR/IR), JP. | Director

Appointed a director in March 2011. Steve is a member of the Remuneration, Government and Public Relations and the Safety and Risk Committee of Foodbank NSW & ACT. Steve provides Foodbank NSW & ACT with over 30 years' experience in the area of Human Resources and Industrial Relations. Steve was appointed Group Head of Human Resources with Downer Group in February 2015. His former roles included Group General Manager Human Resources for Komatsu Australia Pty Ltd, HR Director at Goodman Fielder, HR Director Schindler Lifts Australia and previously held the role of General Manager Industrial Relations at Qantas Airways Ltd.

Clive Stiff MSc, FAICD. | Director

Appointed a director in April 2010. Clive is a member of the Government and Public Relations Committee of Foodbank NSW & ACT. Clive is the Chairman and CEO of Unilever Australia and New Zealand, the non-executive Chairman of T2 Tea and Efficient Consumer Response Australasia, and a non-executive director of the Australian Food and Grocery Council. He brings 30 years General Management and marketing experience in fast moving consumer goods, including 2 years as the Managing Director of Goodman Fielder Baking and over 20 years with Procter & Gamble undertaking assignments in four different subsidiaries in developed and developing regions and in headquarters in Brussels and Geneva. In his last role as CEO of Procter & Gamble France, Clive was actively involved with NGOs helping the homeless in Paris and was Chairman of the Company's foundation dedicated to working with the National Society for the preservation of the French coast.

Don Telford | Director

Appointed a director in September 2002. Don is a member of the Land and Building and Safety and Risk committee of Foodbank NSW & ACT. As one of the most experienced logistics executives in Australasia Don's knowledge of transport, logistics and warehousing from his involvement with Toll Holdings, Asciano and now as chairman of the Logistics Council of Australia, provides Foodbank with insight and support for the distribution of its products.

Financial Summary

The figures quoted are a very high-level summary only of our financial performance.

We are more than pleased if you wish to know in more detail the outcome of our financial stewardship. A full set of Statutory Accounts is available free of charge by downloading from our website, or by phoning or emailing our office.

ECONOMIC COST OF FOODBANK NSW & ACT ACTIVITIES

Years ended 30 June 2015	2015 \$,000	2014 \$,000	2013 \$,000	2012 \$,000	2011 \$,000
Extract from the Statutory Accounts					
Revenue from service fees	3,457	3,010	2,631	1,961	1,970
(less) Cost of supply - purchased stock only	-918	-550	-467	-147	-148
	2,539	2,460	2,164	1,814	1,822
Net freight expenses ¹	22	72	122	-210	-19
(less) Other operating expenses	-2,716	-2,323	-2,091	-1,881	-1,663
Result from operating activities	-155	209	195	-277	140
Other income and expenses ²	874	4,235	517	446	465
Net Surplus	719	4,444	712	169	605

Gross assets managed	11,619	10,900	6,133	5,448	5,231
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¹Total freight recovery fee and NSW Government freight subsidy less freight expenses

²Income and expenses associated with fundraising activities together with grants received from the government and philanthropic trusts

Economic analysis of activities

Seeks to disclose the economic drawdown from our ordinary activities

Result from operating activities (from above)	-155	209	195	-277	140
(less) In-Kind "Costs" donated to Foodbank NSW & ACT	-1,185	-972	-975	-873	-1,254
Economic cost (before donations & one-off grants)	-1,340	-763	-780	-1,150	-1,114
Economic "Benefit" of Foodbank NSW & ACT ³	38,518	33,792	27,816	26,448	20,436

³Meals delivered to those in need (kg distributed converted to standard meals @ \$5.00/meal)



Donors & Supporters

Foodbank greatly appreciates the contribution of so many Australian companies in the provision of vital food products for distribution to our Member Agencies:

2PH Farms - Citrus	Bakery Fresh Pty Ltd	Civic Industries	Ferrero
4 Below Pty Ltd	Ballykeane Orchard	Clear Lake Citrus P/L	FFF Fine Foods
A Clouet (Australia) Pty Ltd	Bankstown Cold Stores	Clorox Australia Pty Ltd	FFT International Pty Ltd (NSW)
A Singh & K Kaur	Bankwest	Coffee Caps	Filessi Pty Ltd
A. Hartrodt Australia Pty Ltd	Barilla Aust	Colgate Palmolive Australia Pty Ltd	Flemington Markets
A2 Dairy Products	Baska-Jon Fine Foods	Comgroup Supplies Pty Ltd	Flight Centre Global Product
AB World Foods	Batlow Fruit Co-Op	Commonwealth Bank Australia	FMP Marketing Pty Limited
Accountancy Insurance	Baxter Healthcare Pty Ltd	Contract Beverage Packers	Foodies Australia
Adecco (Microsoft)	BBC Worldwide	Costco	Frank Herbert
AFK International	Beak & Johnston Pty Ltd	Crown Relocations	Freedom Foods Pty Ltd
Alfa Distributors	Bedford	CTD Pty Ltd	Fresh Max
Allied Chefs Australia	Benino Fine Foods	Cummins	Freshco Foods
Allied Express	Bidvest Australia Ltd	D & N Agresta	Freshmax
Allscripts	Birch & Waite Foods Pty Ltd	D, D & D Dissegna	Frucor Beverages Pty Ltd
AM & SM Catanzariti	Black Swan Foods	Daabon Organic Australia Pty Ltd	Fruit Wheels
Amaland Agco	Blackmores	Daily Fresh Food Service	Fujitsu General (Aust.) Pty Ltd
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Amyson Pty Ltd	Boehringer Ingelheim	DATACOM	Gate Gourmet
Anaccacia Capital	Bondi Chai	David Russo	GC Imports
ANZ	Borderland Grapes	Davies Chocolates Pty Ltd	GE Capital
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Appledale Processors Co-Operative Ltd	Brazilian Style Imports Pty Ltd	Dick Smith's Foods	Genesys Laboratories Australasia Pty Ltd
Apromo Trading	Bruno's Fruit & Vegetables P/L	Dimension Data	George Manettas Aust (Goodbran P/L)
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Arrium	Bundaberg Brewed Drinks	Dominos Pizza Enterprises Limited	GlaxoSmithKline
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Asaleo Care	CareDent Pty Ltd	Double "D" Products Australia Pty Ltd	Global Quality Foods Pty Ltd
Aspen	Carter Holt & Harvey Corrugated	DP World	Global Wellness & Prevention Protocols
Atlassin	Packaging	DULUX GROUP	Ply Ltd
Aus American Import & Export	Casa Italia Gourmet Food & Wines Pty Ltd	Eastern Cross Trading	Gloria Jeans Coffee
Ausgrown P/L	Cavaso Farming P/L	Eco Farms	GML Group
Auskernels Import & Export Pty Ltd	CCS Sales & Merchandising	Elantis	Goldbridge Estates
Aussie Gold Citrus P/L	Cedar Beverages	Elite Fresh Produce	Goldstar Foods
Aust Corporate Exect	Cerebos	EMC	Goman Foods
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Australian Bakels (Pty) Ltd	CGU	Energizer Australia Pty Ltd	Goodbran (Exports) Pty Ltd
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Donors & Supporters

Foodbank acknowledges the valuable contribution of our supporters that allow our organisation to operate at the levels of efficiency of volume and cost structure that is achieved:

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GSK	Koorelah Farms	National Australia Bank	RAS of NSW	Sodexo	TOLL
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Hoxton Park Public School	Lindt & Sprungli (Aust)	Optiva	Riverbest Produce P/L	Suncorp	Unilever
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As the largest food relief agency in Australia, Foodbank NSW & ACT Limited is providing 95% of all wholesale emergency food relief in the state. We couldn't do this without the generous help of businesses and individuals who enable us to make a difference every day in the lives of those who cannot provide for themselves or their families due to food insecurity.



HOW CAN YOU ASSIST FOODBANK NSW & ACT TO HELP THOSE LESS FORTUNATE?

Call us on: 02 9756 3099
Email: office@foodbanknsw.org.au

Visit us online

To find out more about us, get involved and help make a difference, visit -
www.foodbanknsw.org.au

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Email: sharon.may@foodbanknsw.org.au
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To find out more on how you can contribute and see what we are doing to help feed those less fortunate and End Hunger, visit -
www.facebook.com/pages/foodbank-nsw-ltd

- Give regularly
- Donate non-perishable food and personal care items
- Conduct a fundraising event on Foodbank NSW & ACT's behalf
- Conduct a food drive event
- Remember us in your will

For more information email
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A Special Thanks to:

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Steve Schofield	Director FB NSW & ACT
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