A young girl with brown hair, wearing a green and white checkered school uniform with a white collar, is smiling and holding a slice of golden-brown toast. The background is a blurred outdoor setting with other people.

**FOODBANK
NSW & ACT LIMITED
ANNUAL REVIEW
2017**

**CELEBRATING
25 YEARS
OF FOODBANK
NSW & ACT**



**FIGHTING HUNGER
IN AUSTRALIA**

OUR PURPOSE

We fight hunger by providing quality food to people in need

OUR MODEL

Foodbank is the largest food relief organisation providing over 15 million meals a year to people in need across NSW & ACT

OUR GUIDING VALUES

- Respect
- Compassion
- Integrity
- Collaboration
- Responsibility

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FOODBANK CHAIRMAN AND CEO REPORT FOR 2016/17

When Foodbank came into being in 1992, the overriding aim was to ensure good food did not go to waste. In the 25 years since our foundation, Foodbank has evolved and matured into the state's largest food relief organisation.

Hunger is a growing problem for more and more Australians as they battle with rising power prices and increased mortgage and rental stress. At Foodbank NSW & ACT our goal is to fight hunger by providing quality food to people in need. In this regard, with the support of the Food & Grocery industry, we supplied over 15,000,000 meals this year which shows we are pulling our share of the load.

Significant milestones are highlighted below:

- Total distributed volume was 8.42 million kgs, or more than 15 million meals – an increase of 29% which is equivalent to 3.38 million meals.
- Fresh produce and groceries supplied to Welfare Agencies represented a \$75.7 million saving (retail value) to the welfare sector.
- 607 Agencies assisted which is an increase of 109 agencies.
- The need for Foodbank NSW & ACT to purchase goods continues to grow. \$1,495,000 was spent this year - up \$321,000 on last year - and this upward trend is expected to continue because food donations don't meet demand.

A special thanks to Tony Froggatt, Chair of Foodbank Australia, Brianna Casey, CEO and the FBA Team for their support.

The NSW Family and Community Services generously donated \$454,000 for the use of transporting food relief to regional NSW. Unfortunately, a shortfall of \$213,000 remained, which Foodbank NSW & ACT absorbed. Despite a number of requests to the

NSW Government for additional funding to close the gap, all requests were unsuccessful.

Four separate requests were submitted to the NSW Government ranging from a 3 year funded School Breakfast Program, Transport subsidy increase, Key Staple food purchases and Healthy Food (fresh fruit and vegetable) Program.

We have undertaken a major long term fundraising strategy to raise funds for basic food and grocery needs. In year one of this plan we have raised net income and this is budgeted to increase in the ensuing years. Investment in programs and staff to manage the strategies continues with regular reviews taking place with our Fundraising Partners.

ANOTHER YEAR OF MORE FOOD TO MORE DISADVANTAGED AUSSIES

This year more than 15,000,000 meals - 100,000,000 meals since foundation in 1992

Increased Marketing and PR as part of the Fundraising Program is working well in raising awareness of the work of Foodbank and how it is contributing to the community in NSW and the ACT.

Alongside Marketing, PR and Fundraising, Grants have been a strategic focus in allowing us to house and distribute more food. Foodbank NSW & ACT received grant funding from the NSW Environment Protection Authority to increase our capacity of refrigerated storage and transport of fresh fruit and vegetables. In providing the grant, a number of conditions were placed on us, specifically relating to a reduction in food waste to landfill. Foodbank NSW & ACT can report that in December 2016 all conditions were met and as

a consequence the full EPA grant was recognised in the accounts.

Our volunteers continue to be an integral part of our day to day operations to get food out to our charity partners. The numbers have been strong and consistent and this has been very beneficial in managing the increased throughput in the warehouse. On average we have 200 volunteers per week helping us with order picking, fruit and vegetable sorting, potato packing plus many other varied tasks.

In the year we were supported by corporate volunteers who contributed 4,173 days and 96 individual volunteers who contributed 4,182 days. This culminated in a total of 46,000 hours of volunteering.

Food and Grocery Donors and Corporate Volunteer partners are the lifeblood of what we do and a Big Thanks to them for their contribution during the year.

KPMG continues to supply pro-bono Accounting and Auditing Services and this is greatly appreciated.

We sincerely thank His Excellency General the Honourable David Hurley AC DSC (Ret'd) Governor of New South Wales (Our Patron) for the ongoing Vice-Regal support.

In conclusion we wish to thank our regular Volunteers, Staff and Directors for their dedication and support as without their combined efforts Foodbank NSW & ACT could not possibly operate.

P. J. Kelly

Peter Kelly | Chairman

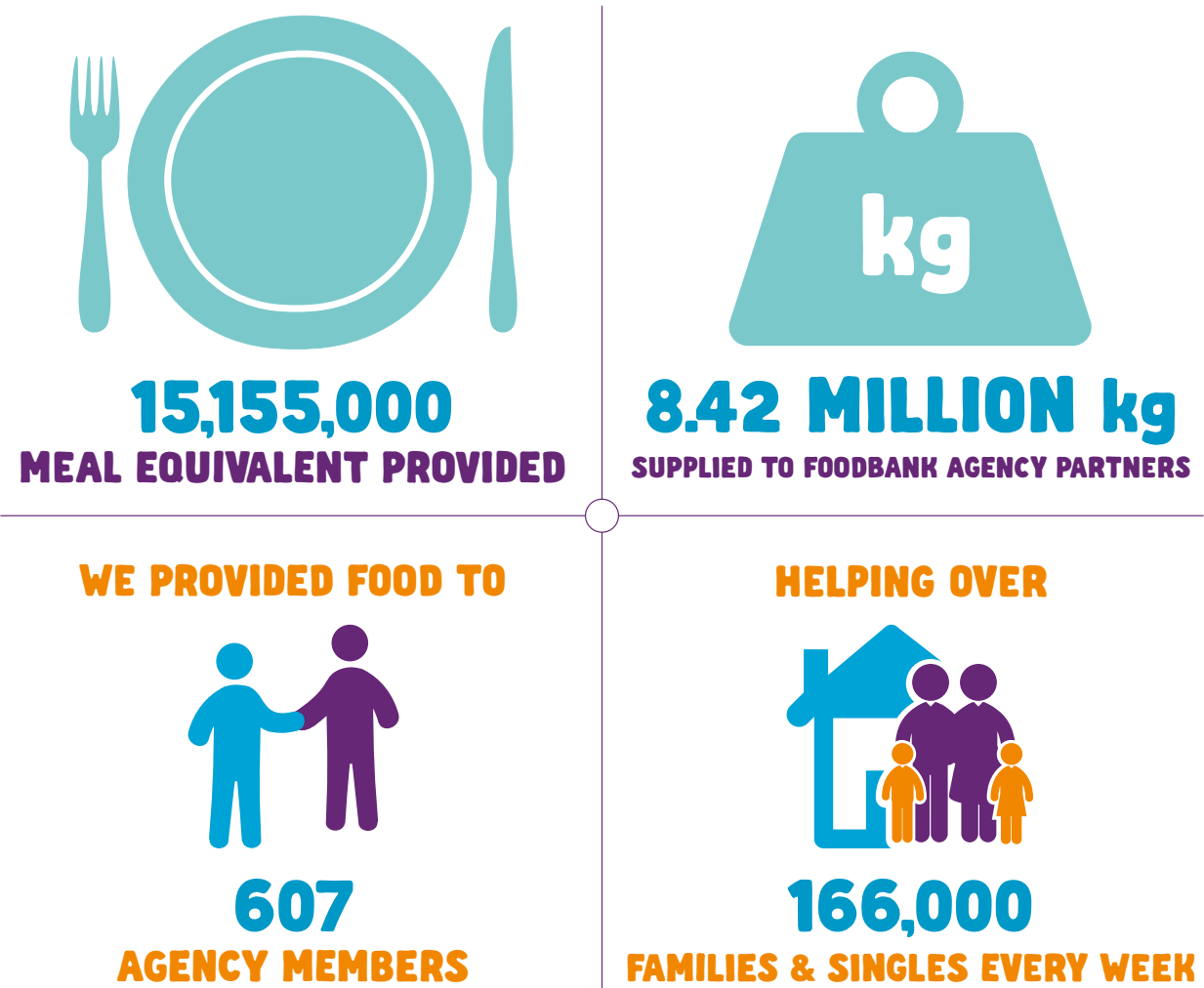
Gerry Andersen

Gerry Andersen | CEO

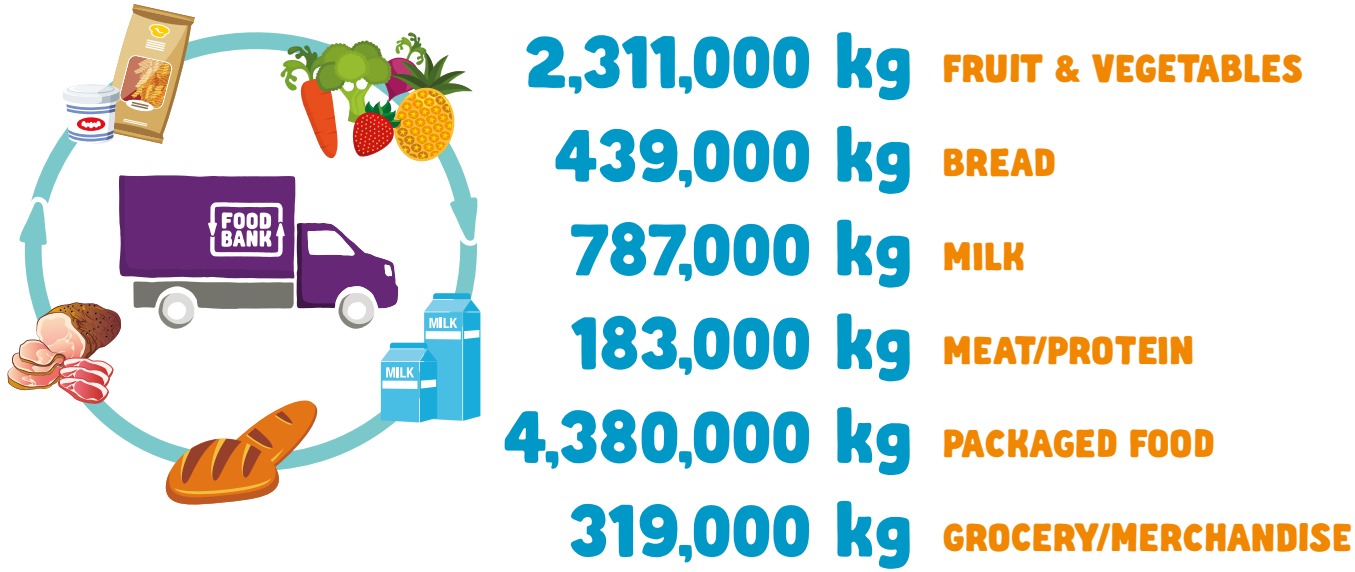


FOOD RELIEF IN NSW & ACT 2016/17

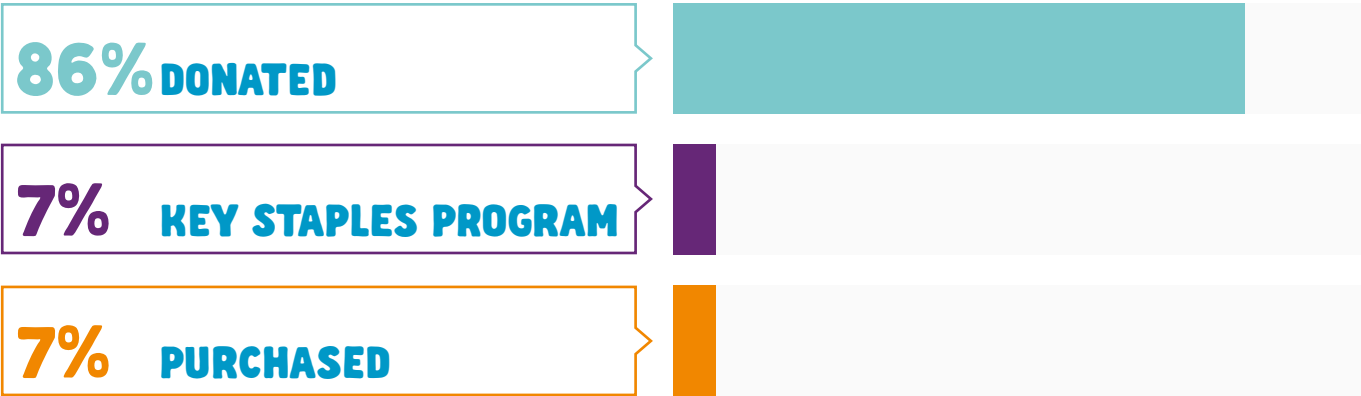
A SNAPSHOT OF **FOODBANK'S** RESULTS



TOTAL KILOS DISTRIBUTED: **↑ 29%** FROM 2015/16



8,953,000kg DIVERTED FROM LANDFILL **↑ 46%** FROM 2015/16



WHERE OUR FOOD COMES FROM

Hunger is often not just a food problem; it's also a logistics problem. Each year millions of kilos of food go to waste in Australia, while 3.6 million Australians have experienced food insecurity in the last 12 months. 'Food banking' captures surplus food and delivers it to the people who need it most. Without Foodbank NSW & ACT's food sourcing and distribution work, many hungry individuals in NSW and the ACT would miss out on food.

In 2016/17 we sourced and distributed 8.42 million kilos of food, equalling over 15 million meals; a 29% increase on than last year. Ghenwa and her two children were one of the families who benefited from Foodbank's food relief last year.

As a single parent who recently moved to Australia with two young children, Ghenwa had less than the bare minimum. She was living in a garage with no pantry to store food, no refrigeration to keep milk or juice, no table to share a family meal and no cooling or heating. Just one single sized bed to share between a family of three.

With the support of food relief from Foodbank, Ghenwa was able to save her money for key household items such as beds for the children and a fridge to store food, and is now living in a home that the children call a palace.

HOW WE SOURCED FOOD IN 2016-17

Our range of food supply in 2016-17 included:

- Over 499 national (41), and NSW (458) food manufacturers, producers and retailers - we received large-scale food donations from businesses that range in size from family enterprises to major retail chains and include farmers and Sydney Markets wholesalers.
- National Key Staples initiative - we work collaboratively with food manufacturers to coordinate the production, processing, packaging and transport of a range of staple food products, including breakfast cereal, milk, bread, fresh fruit and vegetables, pasta, rice, grains and meat. In 2016/17 our National Key Staples initiative produced 774,000 kilos of essential pantry items.
- Corporate and community food drives - we encourage individuals, schools, clubs and workplaces to collect popular non-perishable items such as canned fish, beans, vegetables, fruit, spaghetti, soup, pasta, rice and cereal. In 2016/17, our largest food drive was hosted by Salesforce at the Salesforce World Tour event, providing 2,500 hampers.

Foodbank's effective food relief would not be possible without the support of our partners. We are dedicated to the UN Sustainable Development Goal 17: Partnerships for the Goals, collaborating with the food industry to ensure sustainable and accessible food sources are available for Australians.

GHENWA'S STORY

I came to Australia for a new future for my kids. I would do anything for them but due to a family breakdown we ended up living in a garage for 12 months. The garage had no table, no cooling and no heating and we would share one single bed. It was hard to live like this but the hardest part was having no facilities to cook meals and being unable to provide food for my children. I could not see a way forward but then I was able to receive food from Foodbank through our local school and we were able to find a small place to rent and start again. Before we had a hard life and now we have a happy life and everything is changed for good because of the food we have received. I'm so happy that I can cook for my family again.



WASTE NOT WANT NOT

Each year an unquantifiable amount of fresh produce goes to landfill in Australia. This is mostly because it does not meet the specifications for commercially acceptable product (it could be too big, too small or have blemishes on its skin).

Farmers and growers are some of our most generous food donors, not only redirecting surplus or out-of-spec fresh produce, but also proactively making sizeable donations of grain, retail-grade fresh produce, milk, eggs and meat to assist some of Australia's most vulnerable.

Each year the Waste Not Want Not (WNWN) program rescues over a million kilos of fresh produce directly from NSW Riverina farms and delivers this highly nutritional food (that is normally high cost) to disadvantaged individuals through the community organisations we support.

The WNWN program also supports the Australian agriculture industry by providing financial assistance to farmers to help

rescue their otherwise unsaleable produce, and by redirecting fresh food from landfill to full plates, helping improve environmental sustainability.

We strive towards being environmentally responsible in our operations by focusing on reducing the proportion of product that is wasted. In 2016/17 our waste was approximately 0.82% of the kilos we received. Foodbank NSW & ACT also proudly operates the largest Distribution Centre in the southern hemisphere running on solar energy. We are committed to supporting the UN Sustainable Development Goal 12: Responsible Consumption and Production, by diverting food waste from landfill to full plates, and promoting access to affordable, reliable, sustainable and modern energy.

PROGRAM HIGHLIGHTS IN 2016-17

Our Waste Not Want Not program:

- Rescued over 700,000 kilos of food from farmers
- Delivered 2.3 million kilos of fresh produce to individuals, families and schools

RICHARD'S STORY

I have been farming pumpkins and wheat for over 40 years and donating produce to Foodbank for 6 years. If the second grade produce did not go to Foodbank it would probably be just left in the paddock or thrown out.

I send away a lot of semi loads of pumpkins every year and I'm always proud of my pumpkins but the best feeling I get is when I load the bins on for Foodbank. I just think that's my pumpkins that are feeding someone in need who is hungry.



SCHOOL BREAKFAST PROGRAM

A good breakfast not only changes a child's morning – it can make a big difference to their future. The Foodbank School Breakfast Program delivers healthy breakfasts to some of the most disadvantaged schools across NSW & ACT.

In 2015, Foodbank Australia found that 8 out of 10 students felt that breakfast helped them to concentrate on their school work and 'behave properly'. With teachers estimating that 2 hours of learning time is lost each day when a student turns up to class without breakfast, Foodbank NSW & ACT saw the need to fill bellies to fuel education.

The School Breakfast Program responds to this challenge by enabling children to enjoy a nutritious breakfast, which allows them to engage and participate fully in all the educational and social opportunities that the school year offers.

Foodbank is the largest supporter of School Breakfast Programs in Australia providing food to 1,750 schools nationally both directly and via programs run by other organisations. 100,000 students receive breakfast thanks to Foodbank which provides 185,000 school breakfasts a week.

The School Breakfast Program is one approach Foodbank takes to support the UN Sustainable Goal 1: No Poverty, ensuring food relief is accessible for children and their families to support those suffering financial hardship.

In the future, Foodbank would like to deliver the program of healthy breakfast foods to over 700 of the most disadvantaged schools across NSW and the ACT. We cannot do that without additional financial support and ask the NSW Government to help with funding.

PROGRAM HIGHLIGHTS IN 2016-17

Our School Breakfast program:

- Provided breakfast to over 40 schools in NSW
- Provided fresh produce and pantry staples to low-socio economic schools for their students to take home. So far this has equated to over 84,300 kilograms of healthy staples like watermelons, apples, oranges, pumpkins, snack packs, and pasta
- With the help of Kellogg's, provided over 35,000 healthy breakfasts to Sydney students last year

ANASTACIA'S STORY

My Mum got sick with cancer this year and couldn't work anymore. My Dad works but we still don't always have enough food to go around for my brothers, sister and me. I get up early every morning and make sure we're at school when the gates open so we can all eat at the Breakfast Club. I am School Captain and my Mum got to come up on stage and pin the badge on me. I want to make her proud and get good grades. If I don't have breakfast, I feel tired and weak. After I've eaten at the Breakfast Club, I feel good. I don't feel tired. I feel like I have a lot of energy and I can concentrate better in class and finish the whole day off nice and good.



WHO THE FOOD HELPS

Imagine not knowing where your next meal will come from - or stretching out a sparse food cupboard that simply doesn't provide adequate nourishment for your family.

This is the reality that millions of Australians wake up to every day. The face of hunger is diverse - male, female, young and old, single and families, students, employed and unemployed, as well as retired people.

For many people in Australia food has become a discretionary spend. After paying rent, electricity and transport, many low income families have very little left for food or clothing each month. One "emergency bill" for health, a car repair, or loss of job often results in a family going hungry.

Food insecurity in Australia has hit a crisis point with Foodbank partner charities turning more people away empty handed. The 2017 Foodbank Hunger Report has identified over

65,000 people seeking food relief each month are not able to be assisted by charity and community groups, and only 37% of these groups meet the full needs of the people they assist.

Foodbank is committed to the UN Sustainable Development Goal 2: Zero hunger by achieving food security and improved nutrition for individuals, and promoting sustainable agriculture by ensuring all Australians have access to nutritious food all year round.

In 2016/17, our Distribution Centre supplied food to over 607 charity partner organisations that provided food parcels, daily meal services, small supermarket-style set-ups, mobile food vans and pop up markets.

HIGHLIGHTS IN 2016-17

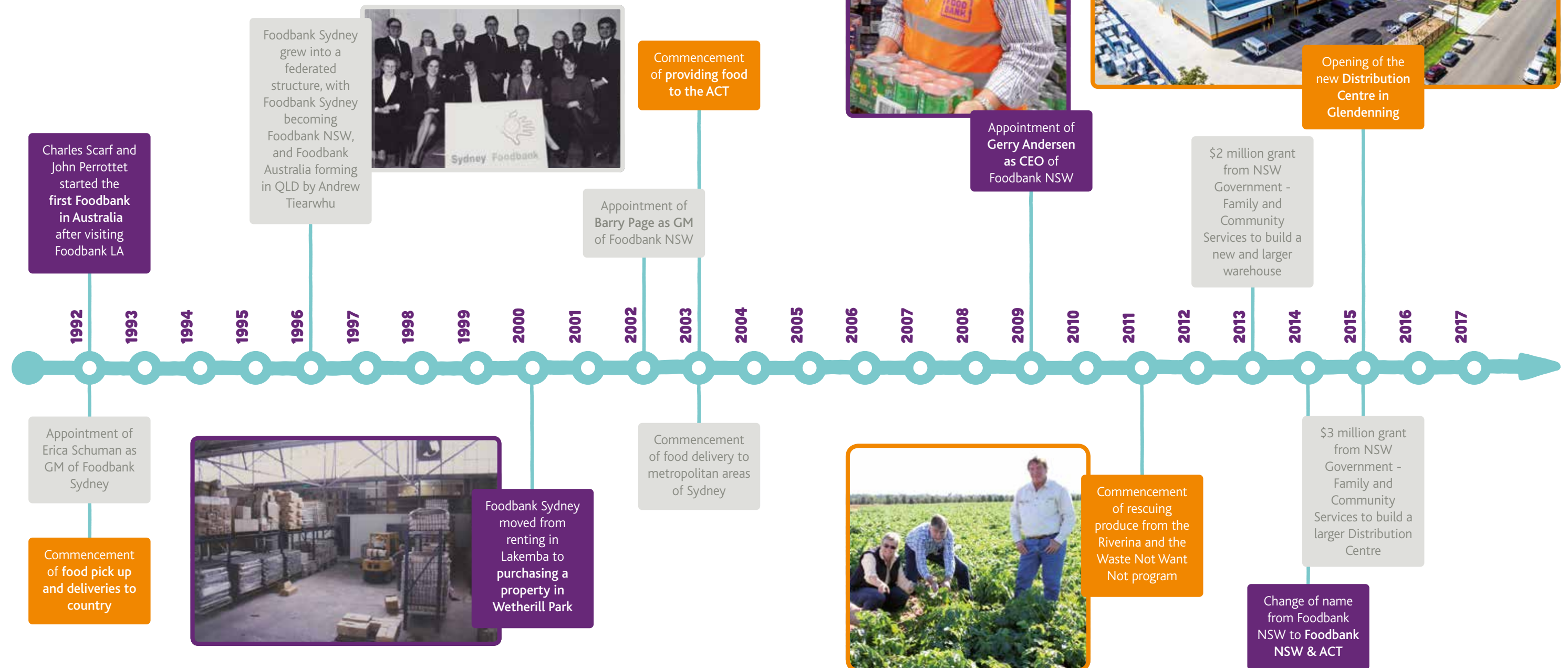
Our food:

- Provided food to 607 agency members
- Helped over 166,000 individuals and families every week
- Supplied 15,155,000 meals over the year

PAULA'S STORY

The reason I am so passionate about setting up my own pantry is that I've lived on pantry food. I know what it's like to lose everything and not be able to provide food for my kids. As a parent, there is nothing worse than feeling that you can't provide food for your kids. Food is something you always take for granted - until you don't have it. At our lowest, my two oldest girls would take turns buying things for dinner to keep us going. Donors will never appreciate the impact of giving someone food. I received a hamper and one year later I am feeding 600 families. My endless passion for my pantry is my way of giving back and saying 'Thank you'. Foodbank is not about giving a hand-out - it's a hand-up. They are rebuilding people.

CELEBRATING 25 YEARS OF FOODBANK



REDUCING LANDFILL



VOLUNTEERING AT FOODBANK

We value the generous contributions of our volunteers who dedicate their time, energy and skills to help us achieve our vision of providing quality food for people in need. We rely on individual, community and corporate volunteers to help us provide 29,500 meals each day.

Volunteers support Foodbank in three critical ways: helping sort and pack food in the Distribution Centre; sharing specialist skills in day-to-day office activities and projects; and assisting fundraising event activities.

As demand for food relief grows in NSW and the ACT, ongoing support of volunteers remains vital to our operational efficiency in closing the food insecurity gap.

Liz is one of the 96 individual volunteers who donate time and effort in the Distribution Centre to fight hunger, equating to a total of 4,182 volunteer days or 46,000 volunteer hours. The accumulation of all volunteer hours is the same as 23.5 full time staff, allowing us to save a staggering \$1.1 million in operating costs every year.

VOLUNTEER HIGHLIGHTS IN 2016-17

Our Volunteer program:

- Provided the opportunity for 4,173 corporate volunteers to pick and pack food orders, as well as sorting, bagging, and labelling food for distribution
- Meets the 2015 National Standards for Volunteer Involvement benchmark, ensuring that we offer the best possible volunteer program, from management, involvement and guidance
- Received positive feedback from 150 corporate volunteer groups, sharing with us that they felt their contribution directly assisted people in need

LIZ'S STORY

I love to socialise with other volunteers and staff, and I like knowing that I'm making a big difference to so many families that couldn't get by without Foodbank, because I used to be in that situation. Even though I'm a volunteer, I class this as a job. I've got a disabled son, so working at Foodbank gives me the flexibility to care for him. When I return home from work of an afternoon I see the kids in the local park with produce from Foodbank, and I'm glad to know that I provided dinner for them that night. If there are left over fruit or bread at the end of my shift, I'm able to take a handful or a few loafs and give it to those in my local area who are really struggling.



WHO IS MANAGING FOODBANK?



Gerry Andersen | BSc CEO & COMPANY SECRETARY

Gerry Andersen is a highly qualified and experienced leader in the Australian Food Industry whose technical knowledge, management skills, marketing acumen and networks, including media, have earned him a stellar reputation in the food industry.

He was the Chief Executive of Chisholm Manufacturing, managing the Division of Woolworths Limited from 1986 to 2000.

From June 2000 he was Managing Director and Shareholder in AAB Holdings Pty Ltd which purchased the Printing & Packaging Division of Chisholm when Woolworths sold this Division.

In another capacity his role as a Councilor of the Royal Agricultural Society of NSW has seen him Chair the Cheese & Dairy Produce Committee.

In August 2009 he took on the CEO role at Foodbank NSW & ACT Limited. During his time the volume of food supplied to NSW & ACT charities has increased from 2,900 tonnes in 2009 to 8,419 tonnes in 2016/17.



John Robertson EXECUTIVE GENERAL MANAGER

John Robertson commenced full time employment at the age of 16 as an Apprentice Electrician Fitter and during his time, became an organiser for the Electrical Trades Union.

Moving into the Labor Council of NSW as an Industrial Officer in 1991, John's career took off in the government sector, including his appointment as the NSW Opposition Leader and the NSW Minister for 7 portfolios.

With over 30 years of experience in stakeholder engagement and strategic development in government, and 7 years of volunteering at Foodbank NSW & ACT, John extended his career to the not-for-profit sector in 2017, appointed as the Executive General Manager of Foodbank NSW & ACT.

John's vision for Foodbank NSW & ACT is to build a successful fundraising and partnership strategy with the corporate and government sectors.



Tinnie Chiem | BCom, CPA. FINANCIAL CONTROLLER

Tinnie has been part of the Foodbank NSW & ACT team since the beginning of her career and has positively contributed to the growth and development of the organisation to what it is today. 9 years ago Tinnie started as a volunteer at Foodbank during the final year of her studies. Since then, she has taken on a variety of roles in the organisation and now leads the team providing administrative, customer service, accounting and IT support. Tinnie successfully supported Foodbank through its major business management software change as well as developed improvements in reporting, processes and policies.



Rick Michael | BMatEng, MBA, GradCert ProjMgmt. SUPPLY CHAIN MANAGER

Rick is an operations, logistics and supply chain professional with broad skills and experience in management of multi-site manufacturing and distribution networks. This experience covers chemicals, food and pharmaceutical products distributed to diverse charity, industrial, food and healthcare customers. Rick has a background in engineering, branch management, sales, marketing and computer programming.

AND WE COULDN'T DO IT WITHOUT...



Beth Campbell-Bruce
Fundraising & Marketing
Manager



Luke Chesworth
Volunteer Coordinator



Phil Riley
Warehouse Manager



Karen Radley
Administration Officer

Plus the rest of the Foodbank NSW & ACT team: Jo-anne Byers, Nicole Cooper, Hong Dinh, Elia Elia, Kathryn Howard, Barbara Kawana, Andrew Makrides, Kaye McDonald-Hamblion, Carol Springett, Garry Thomas, Lynn Wan, Andrew Wong, Zack Zhou, Karen Liew, Lou Revelant, Joe Trimboli, Ian Cox, Ben Cox, Daniel James, Daniel Osmond, Haken Kesen, Tony Stoddart, Giselle New, Noelene deBruyn, Kathryn Gong, Breanna Owen.

WHO ARE FOODBANK'S DIRECTORS?

FOODBANK'S BOARD HAS COMBINED SKILLS COVERING ALL AREAS OF FOODBANKS OPERATIONS | CURRENT DIRECTORS AT 31 OCTOBER 2017



Peter Kelly | Chairman

Appointed a director in October 2011 and Chairman in November 2016. Peter is the Chair of the Remuneration Committee of Foodbank NSW & ACT. He is also a member of the Audit Committee and the Government and Public Relations Committee. Peter worked with global food company Nestle for 39 years. As a member of the senior management team, he led the Company's Corporate Affairs function and was responsible for Nestle Oceania's External Media, Government Relations and Consumer Services, and Legal teams. He was the Chair and Board Member of the Infant Nutrition Council and a Board Member of the Global Compact Network Australia. Peter is now an independent management consultant.



Emma Peacock BCom | Director

Appointed a director in November 2015. Emma is the Chair of the Government and Public Relations Committee of Foodbank NSW & ACT. Emma brings over 16 years of experience across Corporate Affairs, Communications and Sustainability/Corporate Social Responsibility. She has spent the last 6 years with Unilever Australia & New Zealand as Director of Sustainable Business & Communications. As a member of the leadership team she is responsible for building reputation, advocacy and partnerships to support Unilever's sustainable growth agenda as well as embedding a purpose-driven business model. Prior to Unilever, Emma held a number of communications and sustainability management roles including at Coca-Cola Amatil, Britvic Soft Drinks plc (UK), Edelman and Ogilvy Public Relations.



Larry Kavanagh GAICD | Director

Appointed a director in June 2017. Larry works for Coles as General Manager of National Meat Processing where he is responsible for developing and managing a sustainable protein supply strategy.

Larry has spent his entire career working in the food industry in a variety of senior management roles. Prior to joining Coles, Larry worked for Beak & Johnston in Sydney. Larry and his family emigrated to Australia in 2009 and prior to this Larry worked in various senior roles for the ABP Food Group.



John Hudson FCA. | Director

Appointed a director in August 2014. John is the Chair of the Fundraising & Events Committee and also a member of the Audit Committee of Foodbank NSW & ACT. He has been engaged in both the development and investment in real estate for over 30 years. This has included significant periods as the Senior Finance Executive in a range of major independent property companies. Prior to ceasing full time executive roles, he was the Managing Director and Chief Executive Officer of Thakral Holdings Group, a specialist hotel REIT with ancillary commercial and retail property together with residential development activities and over \$1 billion in assets. John is currently a Director of a number of companies. He is a Chartered Accountant and practiced with KPMG prior to becoming involved with the property sector.



Paul Moulds AM, BA. | Director

Appointed a director in February 2015. Paul has worked for over 20 years as an officer of The Salvation Army, where he holds the rank of Major. For 16 years he worked as Director of the Oasis Youth Support Network in inner Sydney, building a highly regarded and effective youth service for homeless and disadvantaged youth. In 2010 he was made a Member of the Order of Australia (AM) for services to homeless youth. Paul has also directed the social and community work of The Salvation Army for the Australian Eastern Territory and is currently managing Salvation Army programs in the Auburn area of Western Sydney. He is also a Board Member of Igniting Change, and is recognised for his expertise in the design of innovative social programs and his deep understanding of the needs of disadvantaged Australians.



Stephen Schofield MBA (HR/IR), JP. | Director

Appointed a director in March 2011. Steve is the Chair of the Safety and Risk Committee. He is also a member of the Remuneration Committee and the Fundraising & Events Committee of Foodbank NSW & ACT. Steve provides Foodbank NSW & ACT with over 30 years' experience in the area of Human Resources and Industrial Relations.

Steve was appointed Group Head of Human Resources with Downer Group in February 2015. His former roles included Group General Manager Human Resources for Komatsu Australia Pty Ltd, HR Director at Goodman Fielder, HR Director Schindler Lifts Australia and previously held the role of General Manager Industrial Relations at Qantas Airways Ltd.



Christine Feldmanis BCom, MAppFin, FAICD, SFFin, TFASFA, CPA, AGIA, JP | Director

Appointed a director in October 2016. Christine is the Chair of the Audit Committee of Foodbank NSW & ACT. Christine started her career in a chartered accounting firm and then continued a career in the finance industry for 30+ years. During that time she worked with firms including Elders Finance, Bankers Trust and NSW TCorp - that spanned both the Government and private sectors. Christine now works as a professional non executive director with public & private companies, government organisations and the not for profit sector. Christine is the independent chair of Bell Asset Management Ltd, and a non executive director of Perpetual Equities Investment Company Ltd, Uniting Financial Services and Netball NSW.

HOW YOUR SUPPORT MAKES A DIFFERENCE

Foodbank NSW & ACT thanks the generous individuals, corporations, community groups and organisations who continue to financially support our work. Their generosity allows us to continue to meet our purpose of fighting hunger by providing quality food to people in need.

Foodbank Australia's recent Hunger Report found there's been a 10% increase in the proportion of people seeking food relief in NSW and the ACT since 2015/16. 41% more food is

required to bridge the gap between demand and supply.

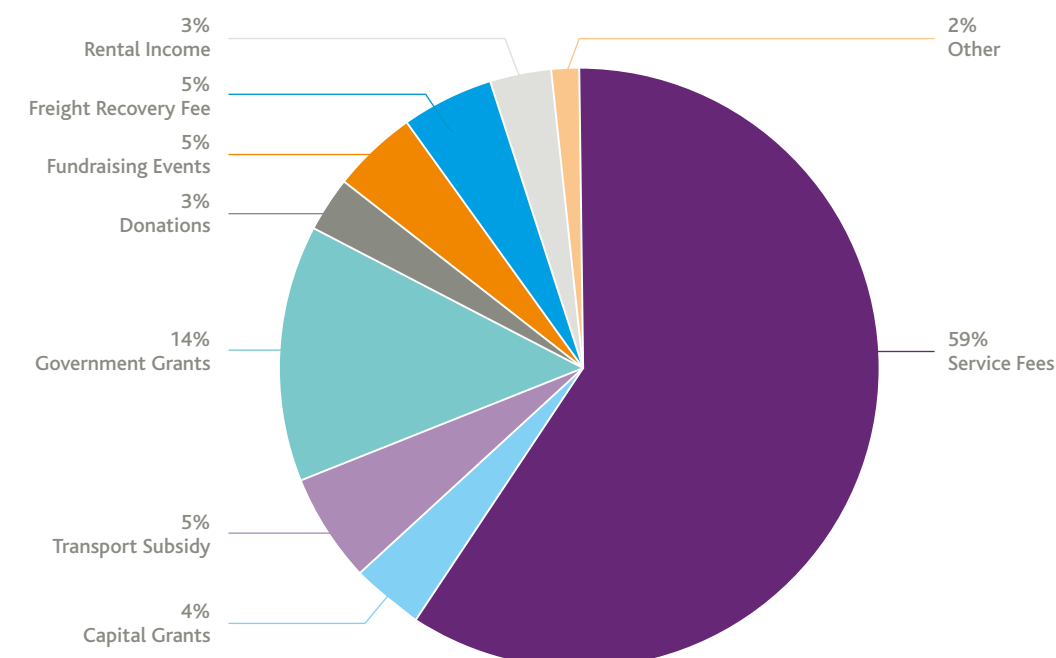
With the help of our financial donors, we're striving to fill this gap and meet demand for the increasing numbers of people living in NSW and the ACT facing food insecurity. For every \$1 donation, Foodbank NSW & ACT can provide \$8 worth of healthy food to nourish those doing it tough – and just \$42 can help provide meals for a family of four for a week.

FUNDRAISING HIGHLIGHTS IN 2016-17

Our Financial Donations:

- Were provided by corporate partners, trusts and foundations, workplace giving, community events and individual donors
- Allowed us to secure over \$1.59 million from government grants, including two from NSW Government departments: Department of Family and Community Services; and the NSW Environment Protection Authority
- Provided capital items and two large trucks with \$330,000 from trusts and foundations
- Accumulated over \$260,000 from individual donors, with funds directed to priority areas of our operations
- Encouraged over 50 runners to raise over \$20,000 at fun run events across NSW and the ACT, and our dedicated tin rattlers collected \$135,762 in cash donations at the Tony Robbins events and Bruce Springsteen concerts

FINANCIAL DONATIONS IN 2016-17



KATHRYN'S STORY

When we help each other everyone benefits. Food is a basic need and it astounds me that 15% of the Australian population have experienced food insecurity in the last 12 months. Foodbank NSW & ACT provided food equating to more than 15 million meals this year... and there is still unmet demand! I support Foodbank because what better cause could you support? Assisting people with food helps to improve their health and wellbeing and allows them to focus on other things. I'd encourage everyone to consider supporting Foodbank. There are many ways to do this and every little bit helps. Lots of small donations can make a big difference. I started as a monthly donor and continue my donations. I then became a regular volunteer and recently an employee at Foodbank NSW & ACT.

FOODBANK'S FINANCIAL SUMMARY

FOR THE YEAR ENDED 30 JUNE 2017 FOODBANK ACHIEVED A TOTAL NET SURPLUS OF \$1,120,515. WE HAVE A STRONG BALANCE SHEET WITH NET ASSETS OF \$13.05 MILLION AND NO BORROWINGS

The figures quoted are a very high-level summary only of our financial performance.
We are happy to provide more detail on request. A full set of Statutory Accounts is available free of charge by downloading from our website, or by phoning or emailing our office.

| ECONOMIC COST OF FOODBANK NSW & ACT ACTIVITIES | | | | | |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| Years ended 30 June | 2017 \$,000 | 2016 \$,000 | 2015 \$,000 | 2014 \$,000 | 2013 \$,000 |
| Extract from the Statutory Accounts | | | | | |
| Revenue from service fees | 4,980 | 4,333 | 3,457 | 3,010 | 2,631 |
| (less) Cost of supply - purchased stock only | (1,582) | (1,327) | (918) | (550) | (467) |
| | 3,398 | 3,006 | 2,539 | 2,460 | 2,164 |
| Other operating income | 359 | 122 | 20 | - | - |
| Net freight expenses ¹ | (214) | (19) | 22 | 72 | 122 |
| (less) Other operating expenses | (4,191) | (3,558) | (2,716) | (2,323) | (2,091) |
| Result from operating activities | (648) | (449) | (135) | 209 | 195 |
| Other income and expenses ² | 1,768 | 760 | 854 | 4,235 | 517 |
| Net Surplus | 1,120 | 311 | 719 | 4,444 | 712 |

| | | | | | |
|----------------------|--------|--------|--------|--------|-------|
| Gross assets managed | 13,050 | 11,930 | 11,619 | 10,900 | 6,133 |
|----------------------|--------|--------|--------|--------|-------|

¹Total freight recovery fee and NSW Government freight subsidy less freight expenses
²Income and expenses associated with fundraising activities together with grants received from the government and philanthropic trusts

| Economic analysis of activities | | | | | |
|--|---------|---------|---------|--------|--------|
| Seeks to disclose the economic drawdown from our ordinary activities | | | | | |
| Result from operating activities (from above) | (648) | (449) | (135) | 209 | 195 |
| (less) In-Kind "Costs" donated to Foodbank NSW & ACT | (1,614) | (1,386) | (1,185) | (972) | (975) |
| Economic cost (before donations & one-off grants) | (2,262) | (1,835) | (1,320) | (763) | (780) |
| | | | | | |
| Economic "Benefit" of Foodbank NSW & ACT ³ | 75,774 | 58,875 | 52,000 | 45,619 | 37,552 |

³Meals delivered to those in need (kg distributed converted to standard meals @ \$5.00/meal)

FOODBANK GREATLY APPRECIATES THE CONTRIBUTION OF SO MANY AUSTRALIAN COMPANIES AND INDIVIDUALS IN THE PROVISION OF FOOD, FUNDS AND TIME TO HELP FIGHT HUNGER AND FEED HOPE ACROSS NSW & ACT

OUR CORPORATE DONORS

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Thank you also to Creative Resauce for designing this years Annual Review.

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