

ANNUAL REPORT 2016-2017 SOUTH AUSTRALIA



OUR WORK IN 2016-2017



102,718

**SOUTH
AUSTRALIANS
ASSISTED
EVERY
MONTH**



1.8M Kg

**1,818,053KG
OF FOOD WAS
SAVED FROM
GOING TO
LANDFILL**



5.05M

**DISTRIBUTED
ENOUGH FOOD
FOR 5,057,426
MEALS**



550+400

**SUPPORTED
550
AGENCIES
AND 400
SCHOOLS**



2.5M Kg

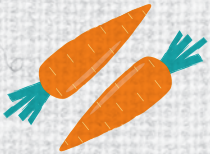
**2,528,713KG
OF FOOD
DISTRIBUTED
IN SOUTH
AUSTRALIA**



56,000

**56,000
HOURS OF
VOLUNTEER
WORK**

“ FOODBANK IS THE LARGEST FOOD RELIEF ORGANISATION IN AUSTRALIA ”



\$1

**ENABLES
US TO
DISTRIBUTE
\$8 WORTH
OF FOOD AND
GROCERIES
TO CHARITIES
AND SCHOOLS.**



\$2

**ENABLES US
TO PROVIDE
A MEAL FOR
A FAMILY
OF FOUR.**



58%

**FOODBANK
ACCOUNTS FOR
58% OF THE FOOD
DISTRIBUTED TO
CHARITIES BY
FOOD RESCUE
ORGANISATIONS.**




15%

**EACH YEAR
THREE MILLION
AUSTRALIANS
(15%) SEEK FOOD
RELIEF. MORE
THAN 1/3 OF
THEM ARE
CHILDREN.**



7,500

**DESPITE OUR
EFFORTS, 7,500
TO 10,000 SOUTH
AUSTRALIANS ARE
UNABLE TO BE
ASSISTED EACH
MONTH.**



**"I FEEL LIKE CRYING BECAUSE OF THE
GENEROSITY OF FOODBANK. THANK
YOU FROM THE BOTTOM OF MY HEART...
I WILL SLEEP TONIGHT BECAUSE I
WOULD HAVE EATEN."** FOODBANK POP UP
ATTENDEE

**"I FIND MYSELF CONTINUALLY
SHOCKED THAT HUNGER AND FOOD
INSECURITY CONTINUES TO BE SUCH
A PROBLEM FOR SO MANY PEOPLE
IN SOUTH AUSTRALIA. IT JUST
DOESN'T SEEM RIGHT. THAT'S WHY
THE PORT ADELAIDE FOOTBALL CLUB
WILL CONTINUE TO ASSIST THE
OUTSTANDING WORK BEING DONE BY
FOODBANK SA."** KEITH THOMAS, CEO, PAFC

A WORD FROM...

Simon Schrapel Foodbank SA Chair

Foodbank has always been so much more than reaching out to those who are hungry by providing access to food in their time of need. Whilst it is what Foodbank has done since its inception and we have continued year on year to deliver more food to more people and families in need, this remains far too a simple an explanation of what we achieve.

We know that through connecting with thousands of South Australians through hundreds of community groups and charities, we are helping people achieve so much more than meeting their basic need for a decent meal. What we are enabling children to do through our provision of school breakfasts is to have a good start to the day and help realise their learning potential at school. For families struggling to meet the increasing costs of everyday living Foodbank helps to keep a roof above their heads, the power connected and to live with dignity. And for those sleeping rough we help to provide the very sustenance that is essential to life. Foodbank is that critical to the lives and aspirations of so many South Australians.

This is an impressive record - but it is only possible because of the continuing generosity and goodwill of those who support the work of Foodbank SA - our staff, our volunteers, our Board and our many supporters including the Food Industry in South Australia.

We never take this support for granted because we realise that it is the essence of

Foodbank and essential to our achievement.

In the last year we celebrated a number of milestones in our quest to distribute more food to more people across all corners of our State.

We recognised the dedication and continuing passion of our inaugural Chief Executive, Leigh Royans, who continues to contribute as an invaluable member of the Foodbank staff team 20 years on!

Although I would like to acknowledge the contributions of all who helped Foodbank SA I would like to specifically recognise a few who have played a particularly significant role over the past 12 months in helping us to achieve our vision to ensure nobody has to go hungry in South Australia including

- The SA Produce Market who have played a pivotal role in helping Foodbank get to 1 Million kgs of donated fresh fruit and vegetable - all of which is distributed without cost directly to children and families in need
- BHP who have become a platinum supporter of Foodbank SA, with Adelaide Airport and Seeley International joining as gold sponsors
- The South Australian Government for its continuing sponsorship of our successful food hub model and for its contribution to enable us to secure our facility at Whyalla

Over the last year Foodbank also undertook a full review and update of our Constitution to



ensure it better reflected the current purposes and operations of Foodbank in SA. With the assistance of Peter Campbell from HWL Ebsworth we now have a more contemporary set of governance rules including for the first time provision for the appointment of honorary members to help oversee and where needed guide the good governance of Foodbank SA into the future.

Foodbank SA continues to play its role as part of the national family of Foodbank operations around Australia and we are proud of what we continue to achieve in addressing the needs of those who experience hunger and helping them realise their aspirations.

“
**FOODBANK IS
CRITICAL TO
THE LIVES &
ASPIRATIONS OF
SO MANY SOUTH
AUSTRALIANS.**

”

Greg Pattinson Foodbank SA Chief Executive

The 2016/17 year has seen Foodbank SA achieve some significant milestones. For the first time, food donations exceeded 3 million kg, including 1 million kg of fresh fruit and vegetables, representing an increase of 26% compared to last year. The increase in fresh produce is notable as this volume has grown from less than 200,000kg almost five years ago. This outstanding result is due to the tireless efforts of our dedicated fresh produce staff and board members, and could not have been achieved without the support of our major partner, the South Australian Produce Market, to whom we are indebted.

We have also been fortunate this year to gain increased support from SA food companies, with a 50% increase in local food donations.

Regrettably demand for our services has also increased, evidenced by a 20% increase in food volumes distributed right across the SA community. Low income families have been the main recipients of the food, as they struggle with cost of living and employment pressures in SA, especially related to high – and ever increasing – electricity bills. Traditionally Foodbank has distributed food to the community via our welfare agency clients. Over the past year, we have increased our agency membership base to over 550 agencies and the volume supplied has increased through all of our regional warehouses, especially Whyalla and Mt Gambier.

Over the past three years, food distributed through our Foodbank Food Hubs has grown substantially, and this past year increased by 25%. The food hub model is now seen as a very effective method of providing food to families in need, and it is essential that we launch more food hubs in Adelaide and regional centres in the future in order to meet demand. However, to achieve this goal, we must first increase our funding streams.

The increased service delivery this year would not have been possible without the efforts of our operations team, our staff and volunteers. We are fortunate to have a core of regular volunteers who fill essential roles in all areas of our business, and we can never thank these generous people enough. As the awareness of Foodbank has increased, we have also seen an increase in the number of SA businesses who have offered their services under our Corporate Volunteering program, either in our warehouses or at events.

Despite these successes, Foodbank SA faces significant financial sustainability challenges in the future. Revenue from handling fees has decreased in the last year as welfare agencies have less available funds to spend on food and this is unlikely to change in coming years. At the same time, operational costs have increased significantly, especially electricity costs and transport, and these costs could not be offset even though our fundraising activities saw a 10% increase.



For Foodbank to continue to provide its essential services to people in need in SA, we must demonstrate the need and elicit long term commitments and financial support by governments, corporate supporters and the greater community.

**“ REGRETTABLY
DEMAND FOR
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INCREASED,
EVIDENCED BY A
20% INCREASE IN
FOOD VOLUMES
DISTRIBUTED RIGHT
ACROSS THE SA
COMMUNITY... AS
THEY STRUGGLE
WITH COST OF
LIVING IN SA... ”**

OUR KEY AREAS OF WORK

CORE STAPLES

Sourcing Core Staples is the basis of Foodbank's work. Core staples are the items that everyone should have in their pantries. Those long-life shelf products that we all grew up with would include: baked beans, rice, pasta, pasta sauces, breakfast cereal, long life milk, tinned fruit and veggies. We source our Core Staples through a number of different ways:

- our relationship with the local and national food industry, retailers and producers enables us to get **donations**
- individuals, schools and workplaces run **Food Drives**
- **cash donations** from companies and community groups which are used to buy much needed staples
- a nation-wide **Key Staple Program** puts together a number of different companies to manufacture specific products

On top of that we buy a considerable number of items at discounted rates to make sure that we are able to offer healthy and nutritious food to those who otherwise would go without.

COMMUNITY FOOD HUBS

We developed the Food Hubs to provide those who are in need with a dignified experience of visiting a general store environment that offers choice and provides much greater value for money. Individuals are assessed by welfare partners who issue them with a voucher.

This voucher allows them to access and shop at our Foodhubs in Bowden, Edwardstown, Elizabeth, Mount Gambier and the community-managed Foodhub in Port Pirie.

In 2016/17 we held 5 Pop Up Foodbanks, with more than 4,000 South Australians in attendance.

**ON AVERAGE,
87 CLIENTS VISIT OUR
FOOD HUBS EVERY DAY**

SCHOOLS

When you are hungry, you can't be at your best. Going to school hungry affects a child's ability to concentrate, to learn and to achieve. This can lead up to dire consequences throughout their lives.

A key area of Foodbank's work is to source and acquire food items to support 400+ School Breakfast Programs across Adelaide's metro, regional and country areas. Common items available are breakfast cereal, long life milk, Spreads like jam and Vegemite, tinned and fresh fruit and yogurt. Foodbank delivers food to schools in all regions of SA, and also provides food to other charities for their breakfast programs.

In January, Foodbank SA commenced school breakfast programs in the APY lands.

**SUPPORTING
400+ SCHOOLS**


FRUIT AND VEG FOR ALL

At Foodbank's Fruit & Veg Centre at the South Australian Produce Market we source donations from fresh produce wholesalers to distribute via our warehouses and foodhubs. We go even further by nurturing relationships with growers and packing sheds in the Riverland, Adelaide Hills and Virginia regions to source produce straight from the farm. At Foodbank, fresh produce is distributed at no charge. In 2016/2017, more than 1.14 million kg of local fruit & veg came through our doors straight to welfare agencies, community kitchens and schools. Our aim is to continue to expand the Fruit & Veg program in need each year.

**MORE THAN
1,143,200KG OF FRUIT &
VEG DISTRIBUTED FROM
THE SOUTH AUSTRALIAN
PRODUCE MARKET**

COUNTRY AND REGIONAL OUTREACH

South Australia's extensive geographic area poses some logistical and operational challenges to reach those in rural and outback communities that need food relief services. Our regional branches in Mount Gambier, Berri and Whyalla support their respective regions. We also supply the stock for a regional food hub in Port Pirie.

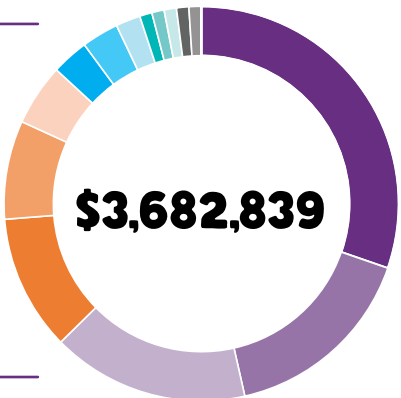
A middle-aged man with white hair and glasses, wearing a plaid shirt and an orange safety vest, is smiling at the camera. He is holding a cardboard box filled with yellow bananas. The background shows a warehouse setting with stacks of cardboard boxes and a metal cart. A teal speech bubble is overlaid on the left side of the image.

"I LOVE HELPING OUT WHEREVER I CAN. I GET ENORMOUS SATISFACTION BEING INVOLVED WITH SUCH A WORTHWHILE CAUSE." FOODBANK VOLUNTEER

FINANCES AND GOVERNANCE

REVENUE

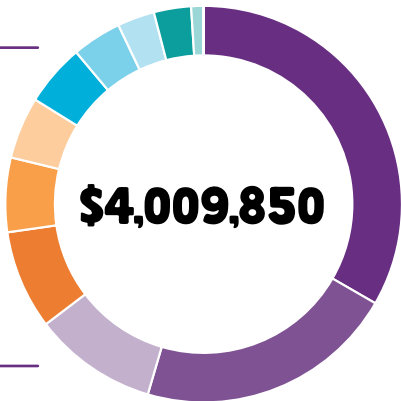
■ Handling Fees – Operating Income 30%	■ Grants for Capital Purposes 2%
■ Handling Fees – Staples 16%	■ Work for the Dole Program 1%
■ Donations for Operating Purposes 16%	■ Fundraising Income 1%
■ Handling Fees – Christmas Hampers 11%	■ Agency Delivery Charges 1%
■ Grants for Operational Purposes 8%	■ Donation for Capital Purposes 1%
■ Handling Fees – Everyday Hampers 5%	■ Annual Agency Membership 1%
■ Rental Income 3%	■ Miscellaneous Income < 1%
■ Sponsorship 3%	■ Bank Interest Rate < 1%



For full audited results provided by PriceWaterhouseCoopers, visit www.foodbanksa.org.au

EXPENDITURE

■ Employee Remuneration – Operating 33%	■ SA Flood Appeal Distribution 4%
■ Food Procurement 21%	■ Freight 3%
■ Other Expenses 10%	■ Property Rental and Outgoings 3%
■ Warehouse Operating Expenses 8%	■ Levies 1%
■ Depreciation 6%	■ Fundraising Expenses <1%
■ Employees Remuneration – Administration 5%	■ Interest Paid <1%
■ Utilities 5%	



Port Adelaide Football Club vs Hawthorn Football Club



Celebrating the F&V Milestone with SA Produce Markets. Photo L-R: Greg Pattinson, CEO, Foodbank SA & Angelo Demasi, SA Produce Markets



**"ONE CAN'T LEARN ABOUT FOODBANK'S
WORK WITHOUT WANTING TO PLAY A
PART IN HELPING THEM TO ACHIEVE
THEIR GOAL OF FIGHTING HUNGER.
WE ARE PLEASED TO BE ABLE TO
CONTRIBUTE TO PROVIDING SUCH AN
ESSENTIAL FOOD."** DAVID MCKAY, CHIEF
OPERATING DIRECTOR, THOMAS FOODS
INTERNATIONAL

**"I JUST NEEDED HELP & WAS ABLE TO
ACCESS FOOD FROM FOODBANK WHEN
I NEEDED IT THE MOST. IT HELPED ME
GET MY LIFE BACK ON TRACK AND I
DON'T KNOW WHERE I WOULD HAVE
BEEN WITHOUT IT."** FOOD HUB ATTENDEE



**YES, I AM
JOINING THE
FIGHT AGAINST
HUNGER IN
SOUTH AUSTRALIA.
I'D LIKE TO
DONATE BY...**

PLEASE RETURN THIS FORM TO:
Foodbank South Australia, PO BOX 40, Edwardstown SA 5039

HELP MAKE THE DIFFERENCE

☐ **Direct Deposit**

Bank: ANZ
Account Name: Foodbank SA
BSB: 015 010
Account No: 349421596

Please leave a reference of your name/business name in the narrative so we can issue a donation receipt

☐ **Credit Card**

☐ Visa ☐ Mastercard

Card Number

Expiry /

☐ **Cheque / Money Order Enclosed**

(Addressed to Foodbank South Australia)

Donation Amount

Date

Title

First Name

Last Name

Address

Post Code

Email

Phone

My gift is from a business - please make receipt out to

Signature

Your privacy is important to us. If you do not wish to receive further information from us please pick the box ☐

OUR BOARD

Simon Schrapel



Chairperson,
Governance Committee

John Hood



Vice Chairperson, Treasurer,
Governance & Finance Committee

The Hon. Dean Brown AO



Governance Committee

Peter Joy



Fundraising Committee

Brian Leckie



Chairperson, Riverland Foodbank

Ray Tanner



Operations Committee

Allison Giotis



Finance Committee

Caroline Rhodes



Governance Committee,
Fundraising Committee

Philip Morton



Fundraising Committee

Our Patron



His Excellency The Honourable
Hieu Van Le AC

CONTACT US

Telephone 08 8351 1136
377A Cross Road Edwardstown
South Australia 5039

foodbanksa.org.au

DONORS AND SPONSORS

We would like to acknowledge and sincerely thank the following companies, individuals and organisations that joined the fight against hunger in South Australia. For a complete list, please visit www.foodbanksa.org.au

Major Supporters



Food Donors

4 Ways Fresh Produce
A2 Milk
Adelaide Convention Centre
Adelaide Produce Markets Ltd
Adelaide University
Agri Exchange / Costa Exchange
Aldi
Almondco Australia Ltd
Antonio Palena
Appelinnas Apples
Apricot Grove
Arnott's Biscuits Ltd
Asaleo
Australian Produce Collective
Bache Bros
Baker's Delight
Beerenberg Pty Ltd
Bickford's Australia
Biological Services
Blue Lake Milling Pty Ltd
Bottega Rotolo
Bowe Pty Ltd
BPL Adelaide Pty Ltd
Bundaberg Beverages
Cafkakis
CEG Training Partnerships

Ceravolo Orchards
Cerebos Foods
Coca-Cola Amatil Pty Ltd
Coles
Collins Court Butcher (DON)
Comit Farm Produce Pty Ltd
Conga Foods
Costa Farms
D.E. Coffee & Tea
Dalya Australia Pty Ltd
DSA Fresh
D'VineRipe
Ferrero Australia
Fresh Fruit For You
Fruit O Rama
Gaganis Bros
George Weston Foods
Goodman Fielder
Green's General Foods
Gumview Free Range Eggs
Haigh's Chocolates
Harrisville Orchards
IGA
J & T Efrosinis
Jim Giahgias
Kalkanis C & M
Kardon Pty Ltd

Kellogg (Aust) Pty Ltd
Kikkoman
Kimberly-Clark Australia Pty Ltd
Kollias Farm
La Familia
LaManna Group
Lenswood Cold Stores
Co-op Ltd
Linfox
Lion
Lochert Bros Pty Ltd
Lowana Fruits
Macbryde Horwood Agencies
Magarey A A
Maggie Beer Products
Mai Wiru
Manildra Group
Mars Foods
Martin-Brower Australia Pty Ltd
Merenda Wholesalers
Adelaide
Metcash Food & Grocery Pty Ltd
Mildura Fruit Company
Mondelez International

Mondello Farms
Montague Fresh
Moo Premium Foods
Moorak Bum Nuts
Mt Benson Produce
Mulga Organics
Mulgowie Farming Company
Murray Goulburn
Nashly Pty Ltd
National Pharmacies
Nestle Australia Ltd
Nippy's Fruit Juice Pty Ltd
Northern Agencies
Nunga Produce
On The Run
Oriental Merchant
P&G
Parmalat
Patriotti Wines
Pepsico
Perfection Fresh
Peter Brooke
PFD Food Service Adelaide
Primo Smallgoods
Quality Lines
R & B Rotolo
R Lamattina & Sons

R. W. Sparkes
Rainbow Fresh
Red Dirt Melons Aust Pty Ltd
Rinoldi
Rivercorp Land & Water Ltd
Riverland Date Garden
Riverland Sunfresh Pty Ltd / Sourtzis Group
Riverside Produce
Robert Gilles
Rombola Family Farms
Russo Produce
SA Mushroom
SA Potato Co
Safcol
Sanitarium Health Food Co
Scalzi Produce
Schweppes Australia
Scott's Refrigeration
Seeka Australia
She's Apples
Sigma Pharmaceuticals
Slape & Sons
SMG Collective Pastured Produce Pty Ltd
Smiths Snacks Company
Snackbrands Australia

SPC Armdona
Spring Gully Foods Pty Ltd
Steadfast Australia
Steric Trading
Steve's Organics
Stramare Produce
Sugar Australia
Swanport Harvest
TC Fresh Produce
TC Luong
The Better Drinks Co. Pty Ltd
Thomas Foods International
Fresh Produce
Thorndon Park Produce Co Pty Ltd
Tong-il Trading
TTH Do Pty
Unilever (SA)
Venus Citrus / P Costi & Sons
Villi's
Woolworths Ltd
Yatala Farm
Zerella

Financial and in-kind Donors

Adelaide Zombie Walk
Advertiser Foundation
ANZ Staff Foundation
Arrium/ One Steel Whyalla
Australian Gas Networks
Australian Hotels Association, SA
Barry Maney Group
Bayside Insurance Brokers
Bendigo & Community Bank
Mt Gambier
Berri Barmera Council
Centacare Catholic Family Services
Central Warehousing

Chem Supply
Chep Australia
Cleanaway
ComwireIT
Cooper Energy
Creat N Trax
Crown Equipment
District Council of Loxton Waikerie
Fire Safe Services
Food SA
Fuji Xerox
Green Triangle Electronics
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Harvey Foundation
Hong Kong Aust Business
HWL Ebsworth Lawyers
IKEA Adelaide
Inline Logistics
Integrated Waste Services
Jeffries Waste Services
Keyinvest Odd Fellows Foundation
Lions Club Gambier City
Lions Dist. Gov C2
Lions Riverland SBP
Lois Big Shed
Loscam

Morialta Trust Inc
Murray Pest Control
On Creative
Oomiak Refrigeration
Port Adelaide Football Club
PriceWaterhouse Coopers
RAA
Renmark Paringa Council
Romeos Foodland
Rotary Club of Mt Gambier
Rural City of Murray Bridge
Scentre Group
Shape Interiors

Skenda's Garden service
Specialised Tyres
Sydney Myer Fund
The Border Watch
Toll Group
Uni SA
Veolia
Versace Home Builders
Visy
WIN TV
Womad