



**FOODBANK  
WESTERN  
AUSTRALIA**

**ANNUAL REPORT 2017**



**FIGHTING HUNGER  
IN AUSTRALIA**



**OUR PURPOSE IS TO FIGHT HUNGER IN WESTERN AUSTRALIA BY PROVIDING QUALITY FOOD TO PEOPLE IN NEED AND BY DELIVERING FOOD EDUCATION THAT PROMOTES HEALTHY EATING.**



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# WELCOME TO FOODBANK WA

## MESSAGE FROM THE CHAIR AND CEO

**From humble beginnings in 1994, Foodbank WA has grown enormously to become the largest hunger relief organisation in the state. This year we distributed enough food to provide over 5.7 million meals to West Australians in need and a further 2.4 million serves of breakfast to keep hunger at bay in schools.**

While we are proud of our impact, it has also been a very challenging year. Demand for our services has grown exponentially, up 11% on last year, as an increasing number of people found themselves unemployed or working fewer hours.

At Foodbank WA, our aim is to ensure that people who have fallen on hard times have access to nutritious food when they need it. We want to be able to provide them with a healthy start and a hand up. However food donations alone are no longer sufficient.

This year we helped feed more than 53,000 people every month, 22,000 of these are children. And despite our best efforts, we know that there were at least 7,000 people turned away empty handed each month due to a lack of food.

We submitted a funding proposal to the West Australian Government to help fund our Key Staples Program to better meet the growing need in the community. The proposal was declined and we are now seeking further support from the corporate sector to purchase a constant supply of essential pantry items.

Food insecurity impacts a wide range of people in our community and increasingly it's the working poor that are turning to us for a meal in times of crisis. Children are particularly at risk and a poor diet not only impacts their ability to learn, it can have lifelong health impacts.

In addition to our core hunger relief, our School Breakfast Program provided an additional 2.4 million serves of breakfast to over 18,000 children every week, across 440 schools in WA. Foodbank WA is committed to providing every child with a healthy start to their school day.

We know that fighting hunger involves more than simply feeding people, and we are pleased to further expand our nutrition education programs, to continue to support adults and children who are most at risk to make better food choices for themselves and their families.

Of major concern is the growing demand in regional Western Australia, with 60% of the food we provide being distributed from our branches in Albany, Bunbury, Geraldton, Kalgoorlie and Peel.

We are therefore continuing to deliver on our long-term infrastructure plan and this year we opened our new Foodbank Centre for Hunger Relief in Geraldton, which provides a new hub for food security in the Mid West, Lower Gascoyne and Murchison regions.

Of course a heartfelt thank you must go to our staff and the hundreds of people that volunteer every year to help those who are less fortunate. Foodbank WA remains a place of hope for those who have nowhere else to turn for a meal and our people show the utmost care and compassion at this difficult time.

On behalf of our Foodbank WA Board, we would also like to thank our outgoing board members, Janet Curran, Justin Little, Paul Smithall for their fantastic contribution.

Finally to all our donors, funders and supporters, thank you for your extraordinary generosity, we couldn't feed as many people as we do without your ongoing commitment.

Together we can fight hunger.



Greg Hebble, CEO



Peter Mansell, Chair



**“OUR AIM IS TO ENSURE THAT  
PEOPLE WHO HAVE FALLEN ON  
HARD TIMES HAVE ACCESS TO  
NUTRITIOUS FOOD WHEN THEY  
NEED IT.”**



# A TASTE OF OUR WORK

# FIGHTING HUNGER IN WESTERN AUSTRALIA



**5,751,562**  
MEAL EQUIVALENT PROVIDED\*



**3,192,117 kg**  
RESCUED



FEEDING  
**53,000**  
PEOPLE MONTHLY  
22,000 ARE CHILDREN



OVER  
**450**  
CHARITY PARTNERS



OVER  
**440**  
SCHOOLS

### SCHOOL BREAKFAST PROGRAM



**2,445,080**  
BREAKFASTS SERVED

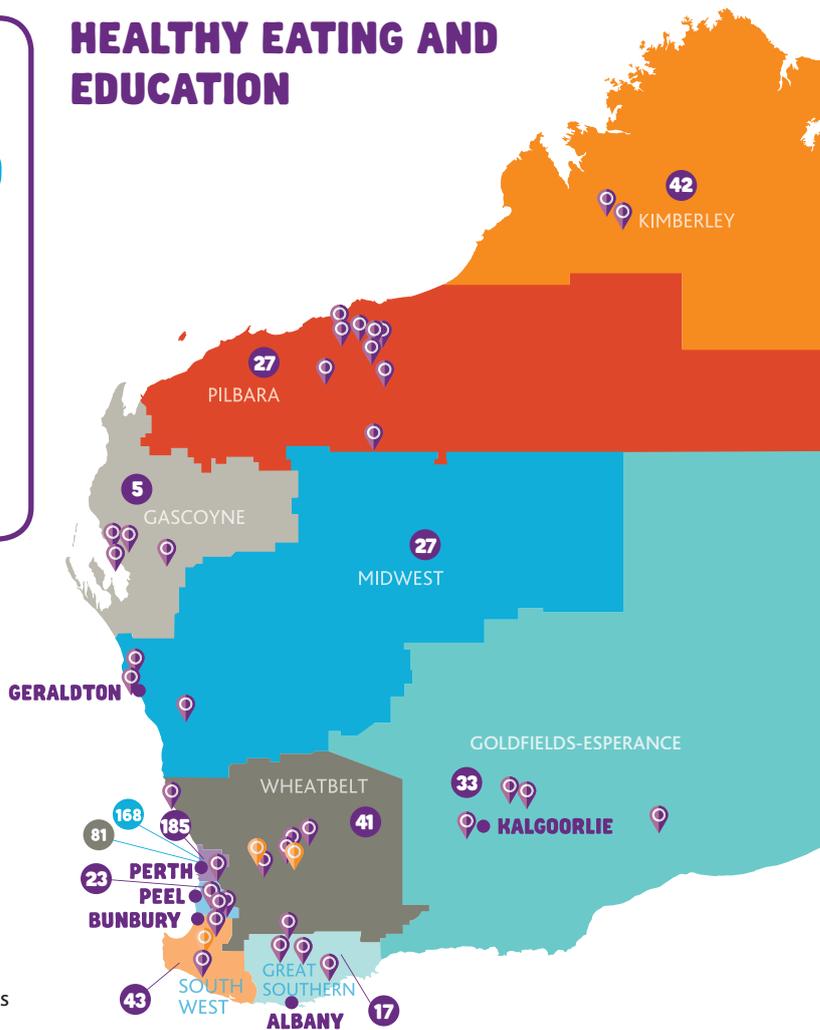


**860,480**  
EMERGENCY MEALS



**18,010**  
STUDENTS PER WEEK

## HEALTHY EATING AND EDUCATION



### KEY

- Branch Location
- 📍 Food Sensations Regional Schools
- 📺 Food Sensations Adult Video Conferencing
- Number of School Breakfast Program schools in the region
- Food Sensations Adult Metro sessions
- Food Sensations Schools Metro sessions

\* The gross weight of a meal that meets the National Dietary Guidelines is 500g. This year we changed our meal calculation to allow for non-food, packaging and waste, so we divide the food weight in kg by 0.555 to get the number of meals.

# Strategic Pillar 1: FOOD

**Foodbank WA's focus is to provide a nutritious meal to people who don't know where their next meal is coming from. We achieve this by securing a constant supply of quality food from our valued food donors and the general public.**

This year we provided 5,751,562 meals\* to help ease the burden of hunger. This is made possible thanks to the generous donations and support provided more than 900 local and national donors.

## WHERE OUR FOOD COMES FROM



## FOOD SOURCING ACTIVITIES:

### DONATIONS

#### Food sourcing

Our partnerships with the local food and grocery industry are stronger than ever. Together we are working to reduce food waste by rescuing product that can't be sold, however is still perfect for food consumption. This includes product that is out of specification, close to its use by date, has incorrect labelling, damaged packaging, as well as excess stock or deleted lines.

#### Food drives

Increasingly, the general public are contributing to our supply of food by participating in or hosting food drives. Office workers, school children, shoppers and sporting clubs are all playing their part by donating a can, jar or packet of much-needed pantry items to help stock our shelves or for inclusion in food hampers and emergency relief parcels.

### PURCHASED

#### Key Staples Program

We collaborate with suppliers, manufacturers and transporters to ensure there are supplies

of essential foods in our warehouses every day. Food manufacturers produce the products we need using spare production capacity. Suppliers donate or subsidise the ingredients, packaging and delivery of the products to spread the commitment and enhance the sustainability of the program.

Food donations alone no longer meet the need for hunger relief. We also purchase food as part of our Key Staples Program to ensure that we have a constant supply of essential food items in our warehouses every day. We collaborate with food manufacturers to produce the products we need using spare production capacity. Suppliers donate or subsidise the ingredients, packaging and delivery.

The nine core products that we are seeking in our Key Staples Program are baked beans, spaghetti, tinned tomatoes, canned vegetables, canned fruit, flour, pasta sauce, oats and canned soup. If we can ensure that we have a constant supply of these products, we will be able to better meet the growing demand for hunger relief.



1 93 10432 00383



# Strategic Pillar 1: FOOD

## COMMUNITY KITCHEN

Our community kitchen is a favourite with our corporate volunteers who are eager to put their cooking skills to the test to help those who are less fortunate. Now in its second year, the demand for frozen meals in the kitchen has produced a record number of meals distributed throughout the state.

### PROGRAM HIGHLIGHTS



**484**

**CORPORATE  
VOLUNTEERS HELPED  
PREPARE, COOK AND  
PACKAGE MEALS**



**53,848**

**FROZEN MEALS  
DISTRIBUTED  
THROUGHOUT  
REGIONAL AND  
METRO WA**



**150**

**CREATIVE MEAL  
TYPES INCLUDING  
PIZZA, PASTA  
AND CURRY**

## FRESH FRUIT & VEGETABLE BOOST

This year we received a much needed boost to our fresh fruit and vegetable supply, thanks to the help of a wonderful new partner Greg Mercer.

Mercer Mooney is one of the biggest names in fresh produce distribution in Western Australia, and it was owned by Greg and his family for over 90 years.

Now retired, Greg is combining his life-long passion for the industry, to help us source more fruit and vegetables for local families doing it tough.

Greg is very well known and respected and he is volunteering for Foodbank WA twice a week at the Canningvale Markets, to raise awareness of the work that we do and our need for fresh food donations.

Since he started in April 2017, our monthly donations have almost doubled. We are extremely grateful for the support and look forward to our continued work together.



# Strategic Pillar 2: FOOD DISTRIBUTION



## THANK YOU TO OUR CHARITY PARTNERS!

Foodbank WA support over 450 charities in WA who work tirelessly to provide food to people in need in the form of vouchers, food hampers, food parcels or cooked meals. We would like to thank each and every one of you for your hard work and dedication to feeding those in need.



## BRANCH HIGHLIGHTS

### ALBANY

 **297,572**

56 charity partners

### BUNBURY

 **1,145,082**

25 charity partners

### GERALDTON

 **892,554**

31 charity partners

# ON



## SPOTLIGHT ON GERALDTON

This year we continued to deliver on our long term infrastructure plan with the opening of our new Foodbank Centre for Hunger Relief in Geraldton.

The new building provides increased capacity to meet the growing need for hunger relief in the Mid West, Murchison and Lower Gascoyne regions well into the future. The purpose built training kitchen and community garden support the delivery of our healthy eating and cooking programs, so that the most vulnerable members of the community gain the necessary knowledge and skills make better food choices.

The land was gifted to Foodbank by the City of Greater Geraldton on a 21 year peppercorn lease and the building was made possible thank to funding received by the State Government's Mid West Regional Development Commission (Royalties for Regions Fund) and Lotterywest. We would also like to thank our funders and also acknowledge the work of Eastman Poletti and Sherwood Architects and builder GBSC.

### A NEW TRUCK THANKS TO ARC INFRASTRUCTURE

Thanks to our partners Arc Infrastructure who generously donated \$105,000 to Foodbank Geraldton to purchase this fantastic new truck, helping us further the fight against hunger in the region. Our new truck is on the road collecting daily donations from our major food donors Woolworths and IGA to help feed local families.



### KALGOORLIE

 **263,072**

22 charity partners

### PEEL

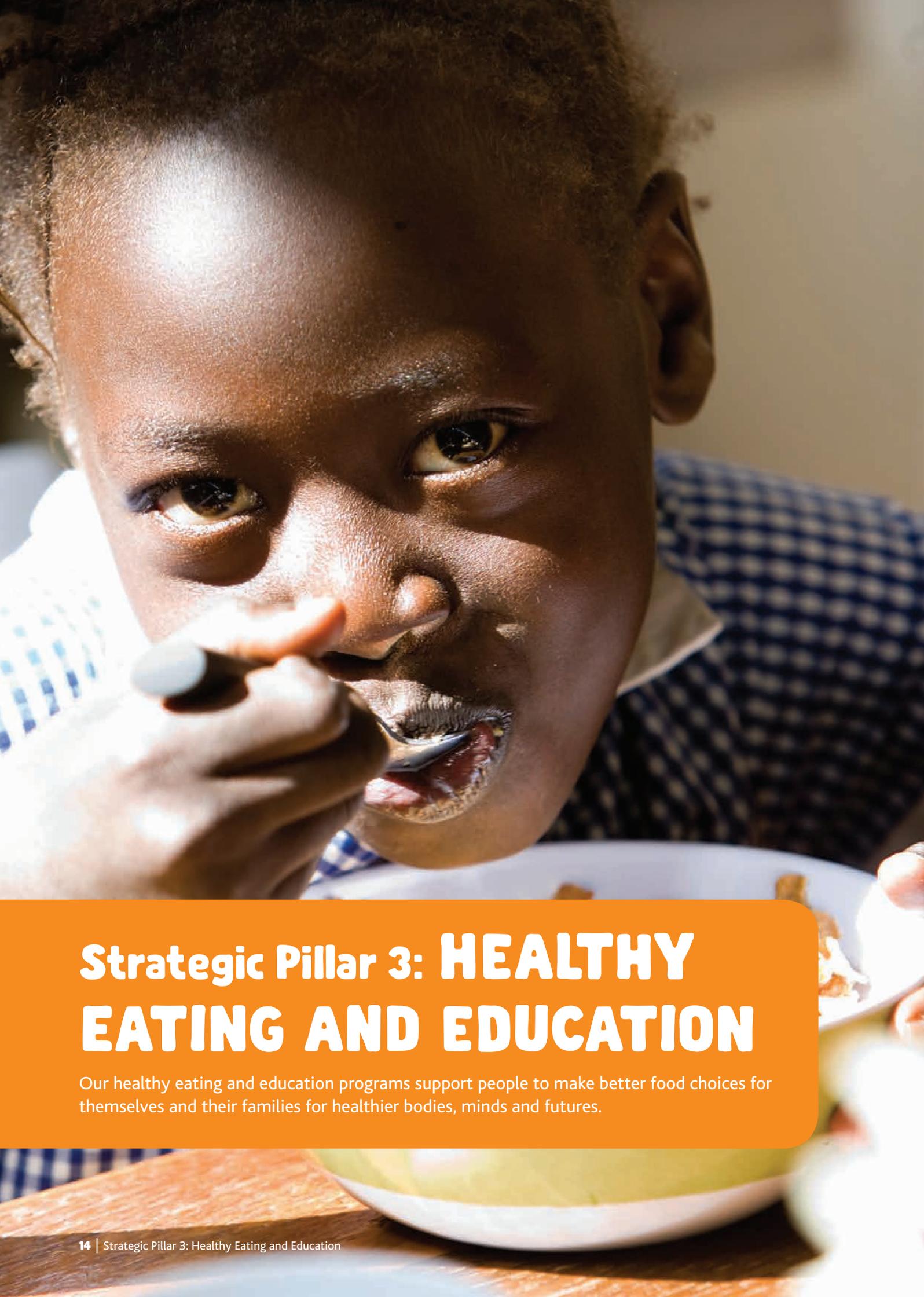
 **644,304**

31 charity partners

### PERTH

 **2,508,976**

288 charity partners



## Strategic Pillar 3: **HEALTHY EATING AND EDUCATION**

Our healthy eating and education programs support people to make better food choices for themselves and their families for healthier bodies, minds and futures.

# FOODBANK WA'S SCHOOL BREAKFAST PROGRAM

This year our Foodbank WA School Breakfast Program provided a nutritious breakfast to over 18,000 students every week to help keep hunger at bay in the classroom.

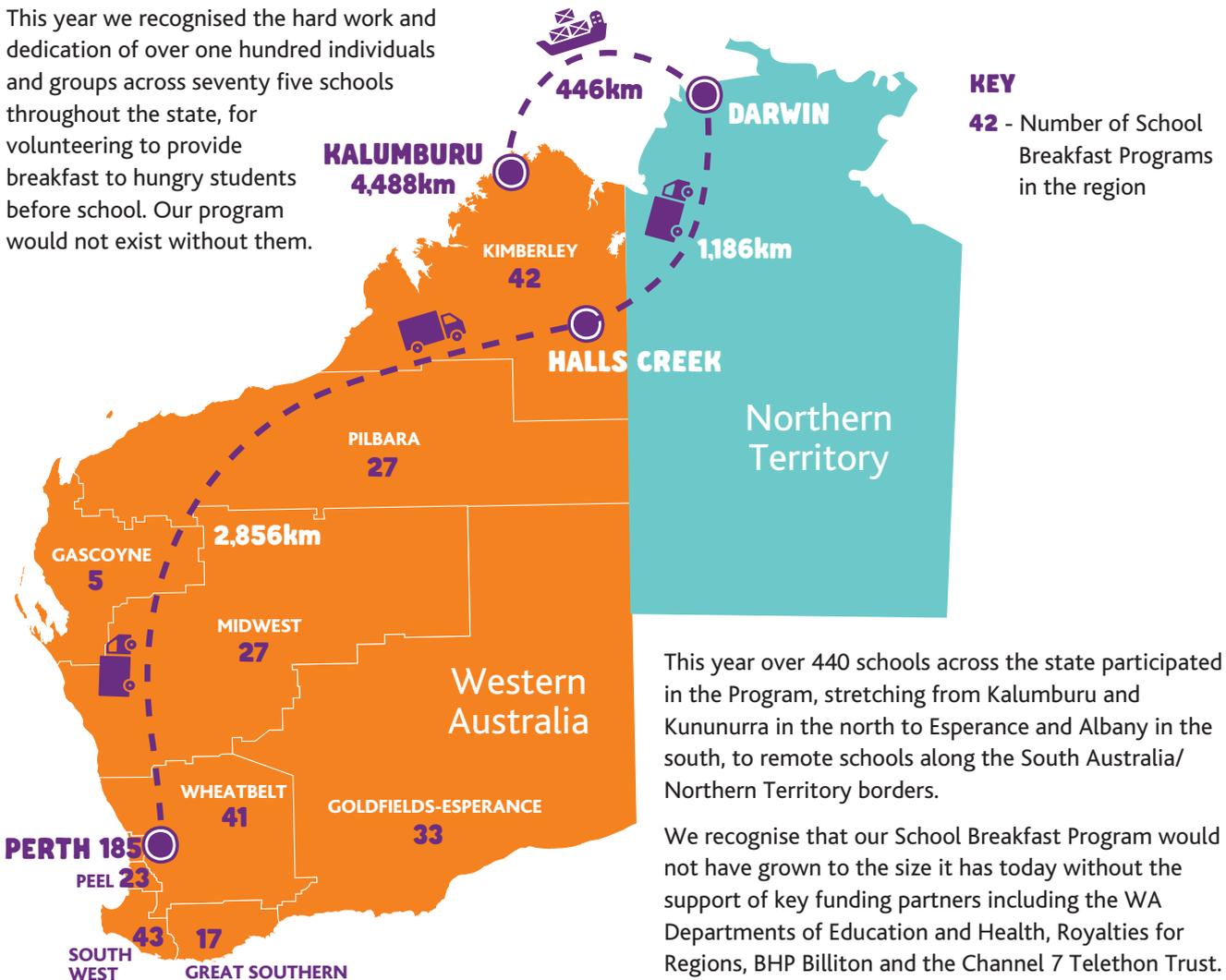
## SCHOOL BREAKFAST PROGRAM SURVEY 2016

Our 2016 School Breakfast Program survey showed that the program continues to positively impact students' capacity for learning across three domains: schooling, personal and social capability and school environment factors. In addition, schools reported a direct link between the program and students increased eagerness to attend school, improved punctuality and greater readiness for learning.

The findings also prove that the program is highly valued by and is meeting the needs of schools in alleviating hunger in the classroom while providing an opportunity for the school to support student health and wellbeing outcomes and foster a positive school culture and sense of community.

## SCHOOL BREAKFAST PROGRAM VOLUNTEER RECOGNITION AWARDS 2017

This year we recognised the hard work and dedication of over one hundred individuals and groups across seventy five schools throughout the state, for volunteering to provide breakfast to hungry students before school. Our program would not exist without them.



This year over 440 schools across the state participated in the Program, stretching from Kalumburu and Kununurra in the north to Esperance and Albany in the south, to remote schools along the South Australia/ Northern Territory borders.

We recognise that our School Breakfast Program would not have grown to the size it has today without the support of key funding partners including the WA Departments of Education and Health, Royalties for Regions, BHP Billiton and the Channel 7 Telethon Trust.

# Strategic Pillar 3: **HEALTHY EATING AND EDUCATION**

## **FOOD SENSATIONS**

Food Sensations is the leading healthy eating and cooking initiative for disadvantaged people in Western Australia. The sessions are delivered by qualified public health nutritionists and the emphasis is on fun, practical and hands-on learning.

### **Adults**

Food Sensations for Adults is a free four week nutrition and cooking program targeting low to middle income earners and provides nutrition education, cooking lessons and budgeting tips in a fun and engaging way.



**429**  
SESSIONS DELIVERED



**1,208**  
INDIVIDUALS ATTENDED



**108**  
GROUPS ATTENDED



**40**  
HEALTH PROFESSIONALS  
DELIVERED THE PROGRAM



**NEW RESOURCES INCLUDE:**  
a portion plate, YouTube cooking videos, meal planner and shopping list fridge magnet, lunchboxes and snacks lesson plan and a recipe book.



**7/10**  
PARTICIPANTS MADE A  
POSITIVE CHANGE

**PARTICIPANTS INCREASED THEIR SERVES PER DAY**



**1/4** SERVE OF FRUIT



**1/2** SERVE OF VEGETABLES

### **School Program**

Food Sensations for Schools is available statewide to registered School Breakfast Program schools and is appropriate for students in kindergarten through to year 12.



**4,545**  
PRIMARY SCHOOL & HIGH  
SCHOOL STUDENTS



**260**  
SESSIONS DELIVERED



**92**  
SCHOOLS



# SPOTLIGHT ON THE PILBARA

BHP has funded our School Breakfast Program and Food Sensations sessions in the Pilbara since 2011, and thanks to renewed funding this year we increased our visitation to Pilbara towns and remote communities and expanded our food literacy programs to include two new programs.

## Program Highlights

- **Foodbank School Breakfast Program**
  - 459 students weekly
  - 15 schools
- **Food Sensations for Schools**
  - 1,007 students
  - 14 schools
- **NEW Fuel Your Future** for 12-18 years olds
  - 298 participants.
- **NEW Food Sensations** for Parents 0- 5 year olds
  - 113 people.
- **Food Sensations Educator Trainings**
  - 43 health professionals and stakeholders.



## SUPERHERO FOODS RESOURCES



**100+**  
RESOURCES  
ONLINE



**1,094**  
REGISTERED  
WEBSITE USERS



**12,599**  
RESOURCES  
ORDERED

Thanks to funding from Healthway we distribute resources to School Breakfast Program schools free of charge.

For more information visit [superherofoodshq.org.au](http://superherofoodshq.org.au)



## FUN FOOD ADVENTURE AT FOODBANK - PILOT PROGRAM

More than 450 students participated in an exciting excursion thanks to funding from a Suez Community Grant. Students enjoyed a Food Sensations session in our purpose built BHP Training Kitchen, plus a warehouse tour and a visit from our one and only Super Fruity.

*"This was the best educational excursion I have taken my students on, all aspects had students engaged and activities were age appropriate and the students enjoyed cooking in a proper kitchen."* Anon, Primary School Principal

For more information about our programs visit [foodbankwa.org.au](http://foodbankwa.org.au)





## Strategic Pillar 4: **FUNDRAISING AND EVENTS**

We have an exciting calendar of fundraising activities and events through the year to help us raise enough food to provide a decent meal to those who need it most.



## FOODBANK WA MAJOR FOOD & FUNDRAISERS

### Warm Up Winter - Winter Appeal 2016

Winter is a time when thousands of West Australians struggle to stay warm and put food on the table. Thanks to your generosity we raised over 128,000 meals.

### Food Fight

Our national Food Fight campaign helped raise over 13 million serves this year to feed Australians in need, almost double its 2015 result. Thanks to the 11 iconic food brands that provided a food donation to Foodbank for every Food Fight product purchased at Woolworths across the country. This is a remarkable result.

### Hunger Doesn't Break for the Holidays - Christmas Appeal 2016

Thanks to everyone who spared a thought and a donation for West Australian families struggling to put food on the table at Christmas time. Your generosity resulted in 380,000 meals to ease the burden of hunger.

### Hearty Trivia Night

Hosted by local comedian and radio host Janelle Koenig, the night was enjoyed by 300 guests who battled it out for fabulous prizes. Thanks to our sponsors and attendees, the night raised enough to provide 36,000 meals.

### School Food Appeal

Our 5th annual School Food Appeal was an overwhelming success. Together, all 55 participating schools collected enough food to provide 14,098 meals. This makes it our biggest appeal yet.

## A FEAST FOR PERTH THANKS TO BRUCE SPRINGSTEEN



The legendary Bruce Springsteen joined the fight against hunger in Perth, naming Foodbank charity of choice for his three massive shows raising \$46,000 which is equivalent to 92,000 meals!

## PARTNER EVENTS

Thanks to the following partners who helped us raise vital awareness, food and funds so that more West Australian's have access to a meal when they need it most.



WOOLWORTHS VIRTUAL CAN APPEAL RAISED

**72,000** MEALS



WESTFIELD SHARE WHAT YOU CAN RAISED

**3,580** MEALS



EY GOLF DAY CLASSIC RAISED

**87,686** MEALS



BANKWEST CARRY A CAN HELPED RAISE A FURTHER

**7,000** MEALS



HAWAIIAN GIVING BOX RAISED

**8,196** MEALS



ROTARY CLUB OF HEIRISSON GIVE A FEED RAISED

**2,720** HAMPERS



IKEA CHRISTMAS FUNDRAISING DINNER RAISED

**1,766** MEALS



WEST COAST EAGLES CANS FOR A CAUSE RAISED

**8,000** MEALS



## FOODBANK WA ENGAGEMENT SURVEY RESULTS 2017 4 LEADING RESPONSES

**96.0%** My organisation's work positively impacts peoples lives

**94.9%** I am proud to be a member of the Foodbank team

**93.9%** Foodbank operates in a socially responsible manner

**90.9%** My organisation has a safe working environment

The results were generally positive and Foodbank WA's total engagement score of 64.6% is greater than global average of 63% and the Australian average of 62%. Areas of opportunity include: Development Plans, Communication and Diversity.

# Strategic Pillar 5: PEOPLE AND CULTURE

Our people are the heart and soul of Foodbank WA. We have a small number of staff who are supported by an incredible team of volunteers who rise to tackle the growing issue of hunger each and every day.

While individual contributions vary, the collective impact that volunteers make is enormous in changing the lives of many and their work is helping hungry West Australians put food on their tables in times of need.



## CORPORATE VOLUNTEERS

We would like to acknowledge the following companies and their staff who joined the fight against hunger by donating their time to Foodbank WA.

- |                       |                     |                    |
|-----------------------|---------------------|--------------------|
| Ajilon                | EY                  | Perkin Elmer       |
| ANZ                   | Enernoc             | Perth Airport      |
| APM                   | Flight Centre       | RAC                |
| APP                   | Four Points         | Sage               |
| Arc Infrastructure    | Fuji Xerox          | Sodexo             |
| Bankwest              | GIO                 | South 32           |
| BHP                   | Hawaiian Pty Ltd    | Telstra            |
| BT Australasia        | HBF                 | The Apprenticeship |
| CCI WA                | HP                  | Community          |
| City Toyota           | Laing O'Rourke      | The Dinner Ladies  |
| Communicare           | Lincoln Sentry      | Thermomix          |
| Crown Relocations     | Merck Sharp & Dohme | Tip Top            |
| Cummins Australia     | Midlas              | Vocus              |
| Department of Finance | NAB                 | Voyager Estate     |
| DP World              | Newmont             | Westpac            |
| Dulux                 | Nissan              |                    |
| Ecolab                | Onesteel            |                    |

## LONG SERVICE AWARDS

### 10 YEAR

- Vanessa Bobongie (Perth)
- David Howard (Perth)
- Omar Mian (Perth)
- Linda Patmore (Perth)
- Jill Williamson (Albany)
- Colin Williamson (Albany)
- Ian Fairnie (Perth)
- Barry Tibbits (Perth)
- John Dodman (Perth)

### 15 YEAR

- Keith Ryniker (Perth)
- Denise Parker (Perth)
- Richard Baxter (Perth)

### 20 YEAR

- Shirley Walker (Perth)

**OUR VALUES: RESPECT, COMPASSION, INTEGRITY, COLLABORATION, RESPONSIBILITY**

# Strategic Pillar 6: SUSTAINABILITY AND GOVERNANCE

Foodbank WA's activities are guided by our Board who provide their skills, experience and time to help us fight hunger in Western Australia.



**PETER MANSELL** - Chair

Peter was a corporate and mining lawyer. Since retiring he has been Chair of Zinifex, West Australian Newspapers, Western Power and Director of Foodland Associated and is currently Chair of Energy Resources of Australia, The Cancer Research Trust and Director of TAP Oil Ltd and Foodbank Australia.



**IAN RAKICH** – Director

Ian is the lead Partner for Ernst & Young's Performance Improvement practice in the Western Region and has over 25 years experience delivering enhanced business performance for leading organisations across Europe, Asia Pacific and Australia.



**MARK ARMITAGE**

Mark is a Senior Consultant at Integral Development and has held senior positions in a broad range of industries including, Retail, Wholesale, Manufacturing, Engineering, Consulting, Human Resources and Sales.



**D. JOHN CARLSON**

D. John Carlson is involved in online retailing and publishing. He has a background in strategic planning advising businesses and not for profits nationally in branding and marketing.



**PAUL BRANSTON**

Paul is a Partner at the law firm Herbert Smith Freehills and has over 15 years' experience advising on public and private mergers and acquisitions, equity capital markets and corporate head office matters in a range of sectors.



**ZOE CORCORAN**

Zoe is Assistant State Manager for Woolworths with over 15 years experience in retail with strong focus on change management and performance improvement.



**DR CHRISTINE POLLARD**

Christina has worked for the Western Australian government for about 30 years to improve nutrition through health promotion and has particular interest in population groups who are vulnerable to poor diet.



**VANESSA TORRES**

Vanessa is currently Vice President Operational Infrastructure for BHP Iron Ore directly accountable for all rail, non process infrastructure, engineering, centralised maintenance and integrated/remote operations.



### **LEADERSHIP TEAM - Above left to right**

Claude Somlo, Chief Finance Officer, Colin Woodward, General Manager Operations, Rex Milligan, Healthy Food for All Manager, Greg Hebble, CEO, Laura Yau, Partnerships and Development Manager and David Warren, Human Resources Manager.



### **OUR PATRON - right**

Her Excellency the Honourable Kerry Sanderson AC, Governor of Western Australia.



### **FOODBANK AMBASSADORS - left**

Shannon Hurn –  
West Coast Eagles Captain.

Damian Martin –  
Perth Wildcats Captain.

Scott Arnold-Eyers –  
Menu Magazine.



# FINANCIAL STATEMENTS

Foodbank WA achieved a strong financial result enabling surplus funds to be reinvested in required plant & equipment and/or procuring key staple food products. Record overall core KGS in food assistance to charities underpinned

financial performance enabling a 25% reduction in service fees for bread, milk, fruit and vegetables in our regional branches and a 50% service fee reduction on bread and milk in the Perth branch for FY 2017/18.

Under capital infrastructure development the new Geraldton Warehouse complex was completed and opened on time and under budget.

The financial effects of increased costs for food purchases, freight and utilities were managed allowing Foodbank WA to meet the demand for food assistance at the lowest possible cost.

## STATEMENT OF FINANCIAL POSITION

As at 30 June 2017

FINANCIAL YEAR	2017	2016
<b>ASSETS</b>		
Cash	\$3,784,558	\$5,935,140
Trade and other receivables	\$96,898	\$269,631
Prepayments	\$234,567	\$130,467
Inventory	\$125,435	\$138,589
	<u>\$4,241,458</u>	<u>\$6,473,827</u>
Prepayments	\$3,519,192	\$3,637,879
Property, plant and equipment	\$16,558,355	\$14,193,803
	<u>\$20,077,547</u>	<u>\$17,831,682</u>
<b>TOTAL ASSETS</b>	<b>\$24,319,005</b>	<b>\$24,305,509</b>
<b>LIABILITIES</b>		
Trade and other payables	\$535,280	\$645,886
Advanced funding	\$2,363,224	\$4,782,295
Employee entitlements	\$474,233	\$334,026
	<u>\$3,372,737</u>	<u>\$5,762,207</u>
<b>NET ASSETS</b>	<b>\$20,946,268</b>	<b>\$18,543,302</b>
Retained surplus	\$18,543,302	\$19,333,559
Current year surplus/(deficit)	\$2,402,966	(\$790,257)
<b>TOTAL ACCUMULATED FUNDS</b>	<b>\$20,946,268</b>	<b>\$18,543,302</b>

## STATEMENT OF COMPREHENSIVE INCOME

For the year ended 30 June 2017

FINANCIAL YEAR	2017	2016
<b>INCOME</b>		
Handling Fees	\$3,780,449	\$3,038,769
Sponsorship and donations	\$1,286,635	\$1,045,154
Grant Income	\$2,441,663	\$2,079,832
Capital Infrastructure	\$3,107,592	\$453,004
Interest	\$115,725	\$140,622
Other	\$305,806	\$156,463
	<u>\$11,037,870</u>	<u>\$6,913,844</u>
<b>EXPENDITURE</b>		
COGS	\$846,259	\$806,640
Administration	\$606,243	\$633,654
Employee costs	\$2,714,138	\$2,525,349
Healthy Eating and Education	\$2,434,908	\$2,009,365
Depreciation and amortisation	\$811,914	\$617,629
Other	\$1,221,442	\$1,111,464
	<u>\$8,634,904</u>	<u>\$7,704,101</u>
<b>OPERATING SURPLUS</b>	<b>\$2,402,966</b>	<b>(\$790,257)</b>
Core Business	(\$827,106)	(\$1,454,350)
Healthy Eating and Education	\$6,755	\$70,467
Interest	\$115,725	\$140,622
Capital Infrastructure	\$3,107,592	\$453,004
	<u>\$2,402,966</u>	<u>(\$790,257)</u>

## FINANCIAL KPI

FINANCIAL YEAR	2017	2016	FINANCIAL YEAR	2017	2016
Core business cash flow	\$184,108	(\$202,628)	Food purchases	\$773,122	\$815,607
Capital expenditure (net)	\$3,176,467	\$618,797	Non-cash costs	\$1,241,466	\$996,725

## STATEMENT OF CASHFLOWS

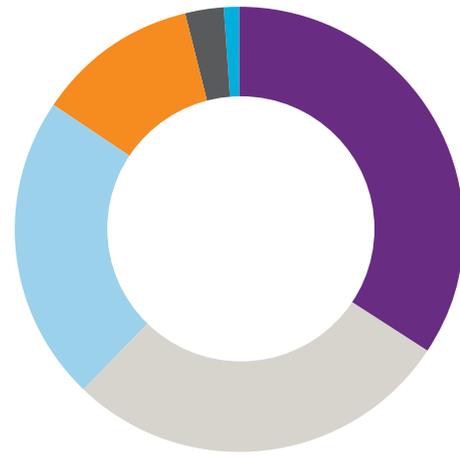
For the year ended 30 June 2017

FINANCIAL YEAR	2017	2016
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Receipts from customers and donors	\$8,013,520	\$6,653,207
Payments to suppliers and employees	(\$7,945,137)	(\$6,989,034)
Interest received	\$115,725	\$140,622
Interest paid	\$0	(\$7,423)
<b>Net cash inflow from Operating Activities</b>	<b>\$184,108</b>	<b>(\$202,628)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of property, plant & equipment	(\$3,405,154)	(\$726,320)
Proceeds from sale of PPE	\$228,687	\$107,523
Receipt of sponsorship funds	\$847,233	\$291,695
<b>Net cash inflow from Investing Activities</b>	<b>(\$2,329,234)</b>	<b>(\$327,102)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Interest on hire purchase	(\$5,456)	(\$9,831)
<b>Net cash inflow from Financing Activities</b>	<b>(\$5,456)</b>	<b>(\$9,831)</b>
Net increase/(decrease) in cash held	(\$2,150,582)	(\$539,561)
Cash held at beginning of the year	\$5,935,140	\$6,474,701
<b>Cash held at the end of year</b>	<b>\$3,784,558</b>	<b>\$5,935,140</b>

## STATEMENT - PHYSICALS

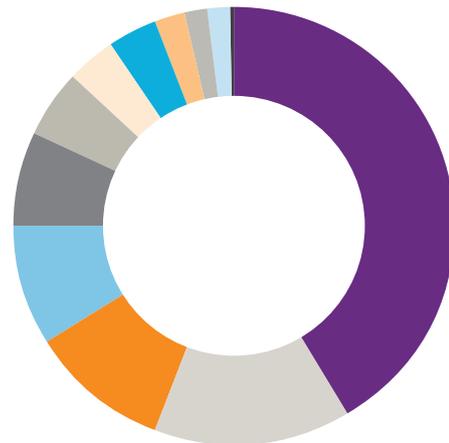
For the year ended 30 June 2017

FINANCIAL YEAR	2017	2016
Total Kilograms distributed	3,515,240	3,170,127
Total meal equivalent	6,333,766	5,711,941
Core	2,950,792	2,660,922
Meatbank	134,002	75,042
	3,084,794	2,735,964
School breakfast program	430,446	434,083
	3,515,240	3,170,047
Packaged food	2,259,203	2,033,868
F&V	483,273	450,003
Milk	115,019	102,622
Bread	93,297	74,429
Meat	134,002	75,042
	3,084,794	2,735,964



### REVENUE 2017: \$11.04m

Services Fees	34.25%
Capital Infrastructure	28.15%
Grant Income HFFA	22.12%
Sponsorship and Donations	11.66%
Other	2.77%
Interest	1.05%



### EXPENDITURE 2017: \$8.63m

Employee Benefits	41.46%
Non Cash	14.38%
Other Expenses	10.40%
Food Purchases	8.95%
HFFA Other	6.86%
Freight	5.12%
Utilities	3.59%
Rent Rates & Taxes	3.51%
Information Systems	2.24%
Printing Advertising Promotion	1.82%
Insurances	1.52%
Interest	0.15%

# THANK YOU TO OUR PARTNERS



We would like to extend our deepest gratitude to the following supporters who have made it possible for us to feed thousands of West Australians this year.





## MAYA'S STORY

When Maya lost her job through injury, she didn't know how she was going to pay bills and buy enough food for herself and her daughter. At first she borrowed money from her family to try and get through, however it got to the point that she would open her fridge and it would be empty. She remembered thinking that if she didn't go shopping, she was going to starve. She made do with meals like pasta and corn. It wasn't nice and she knew she needed to reach out for help, not only for herself, but for her daughter. Maya was referred to Foodbank through one of our charity partners and is extremely grateful for the help that she received.

*Maya, single mum*



# JOIN US IN THE FIGHT AGAINST HUNGER

## DONATE FUNDS

We rely on donated funds to keep our trucks on the road, so they can rescue and collect food. We also use the funds to buy key pantry staples to ensure that we have enough volume and variety to meet the need. Every \$1 helps provide 2 meals.

## DONATE FOOD

We are dependent on the generosity of food donors who choose to donate surplus food instead of letting it go to waste. We accept surplus, short code, damaged packaging, slow moving or deleted lines. As long as the food is still safe to eat, we will take it and make sure that it gets to people in need.

## HOST A FOOD DRIVE

Whether it's your work, school, church, community group or sporting club, food drives are a great way to help raise awareness of hunger and to collect food for people in need.

## VOLUNTEER

Volunteers are essential to our work. We have a variety of short-term and long-term volunteer opportunities for both individuals and groups if you would like to get involved.

Call (09) 9258 9277 or visit

[www.foodbankwa.org.au](http://www.foodbankwa.org.au)



**“FOODBANK ISN'T  
JUST FOR THE  
HOMELESS, IT'S  
FOR PEOPLE LIKE  
ME WHO FOR ONE  
REASON OR ANOTHER  
ARE FINANCIALLY  
CHALLENGED”**

Alison, Grandcarer





**FIGHTING HUNGER  
IN AUSTRALIA**

**Foodbank WA Centre for Hunger Relief**

23 Abbott Road  
Perth Airport WA 6105  
Ph: 9258 9277 Fax: 9258 5177  
wa.info@foodbankwa.org.au

**Albany**

5 Cockburn Road  
Mira Mar Albany WA 6330  
Ph: 9842 6645 Fax: 9842 6645  
albany@foodbankwa.org.au

**Bunbury**

5 Clifford Street  
Bunbury WA 6230  
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bunbury@foodbankwa.org.au

**Geraldton**

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Mandurah WA 6210  
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mandurah@foodbankwa.org.au

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