

FOODBANK SOUTH AUSTRALIA

ANNUAL REPORT

2018-2019



OUR WORK IN 2018-2019



126,000+

**SOUTH
AUSTRALIANS
ASSISTED
EVERY
MONTH**



2.5M kg

**OVER
2,495,359 KG
SAVED FROM
LANDFILL**



5.65M

**DISTRIBUTED
ENOUGH FOOD
FOR 5,649,568
MEALS**



495+500

**SUPPORTED
495
AGENCIES &
500+ SCHOOL
PROGRAMS**



2.8M Kg

**2,824,784
KG OF FOOD
DISTRIBUTED
IN SOUTH
AUSTRALIA**

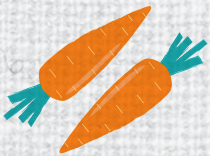


67k+

**67,905
HOURS OF
VOLUNTEER
TIME**

FOODBANKSA.ORG.AU

“ FOODBANK IS THE LARGEST FOOD RELIEF ORGANISATION IN AUSTRALIA ”



\$1

**ENABLES
US TO
DISTRIBUTE
\$8 WORTH
OF FOOD AND
GROCERIES
TO CHARITIES
AND SCHOOLS**



\$2

**ENABLES US
TO PROVIDE
A MEAL FOR
A FAMILY
OF FOUR**



70%

**FOODBANK
ACCOUNTS FOR
APPROXIMATELY
70% OF THE FOOD
DISTRIBUTED TO
CHARITIES BY
FOOD RESCUE
ORGANISATIONS**



1/5

**EACH YEAR
FIVE MILLION
AUSTRALIANS
SEEK FOOD
RELIEF - AROUND
ONE THIRD
OF THEM ARE
CHILDREN**



7,876

**DESPITE OUR
EFFORTS, MORE
THAN 7,876 SOUTH
AUSTRALIANS ARE
UNABLE TO BE
ASSISTED EACH
MONTH**

Dear Clients,

To the lady today who has escaped domestic violence.

To the man who has lost his job and struggling to feed his family.

To the woman who is overcoming an ICE addiction and has been clean for 6 months.

To the young woman who has severe debilitating anxiety.

To the grandparents who are now the legal guardians to their grandchildren.

To the man experiencing mental illness and struggling with the day to day.

To the family who were struggling to buy groceries after a tough month and thought this could never happen to them.

To the man struggling to hold down a job.

To the pensioner who had to choose whether to 'heat or eat'.

To the teenager who was living in a volatile home situation.

To the mum and children sleeping in their car.

To the parents who's child has had an unexpected illness and 'leave without pay' has taken a toll on their finances.

To the family that has had an unexpected loss in the family making it difficult to cope with the funeral expenses.

To the older gentleman sleeping rough because you have no where else to stay.

To the young family who has been experiencing higher than expected utility bills.

To you all we say, you have this. You are worthy. You are not alone. We were proud to serve you.

These are just some of the 126,000+ people who have been accessing food relief from Foodbank each month. We are not here to judge a situation, every situation is unique but one thing these South Australians have in common - they are experiencing food insecurity. They could be your neighbor, a friend, a family member. Foodbank provide food relief to those in need when they are experiencing a rainy day.

Once again to our dear new friends we met this year, we were honored to offer 'a hand up when you needed it the most'.

- The Foodbank Team

A WORD FROM...

Simon Schrapel Foodbank SA Chair

Since its inception, only 19 years ago, Foodbank SA has become one of South Australia's leading charities and an integral part of not only our Social Services sector but of our community. Foodbank SA has developed a reputation as an innovator in identifying, in partnership with our many supporters and donors, new and creative means of both procuring and distributing food to those in need. But most importantly it has maintained a deep level of trust across our community as an organisation with an unswerving commitment to getting more food to those who experience food insecurity and hunger. This trust allows Foodbank SA to engage with more suppliers who are donating more food than ever before to enable us to reach more South Australians in need.

We appreciate that the demands on community groups and agencies with increasing numbers of people seeking support and often dwindling capacity to help is placing great pressure on our partners. Obtaining resources to create and maintain the required infrastructure to deliver food relief is getting tougher for many of our charities and agencies. This is why many agencies have sought to find more efficient ways of distributing assistance to those who seek it.

Foodbank SA pioneered the establishment of Food Hubs as an alternative distribution methodology, making the most of available resources and avoiding the costs of expensive and often duplicate food storage and handling infrastructure. Not only have we established a further stand-alone Food Hub in Christies Beach over the last year we have transformed our Mt Gambier warehouse to also operate a Food Hub and

have prepared to do the same in Whyalla. We also continue to explore with other regional communities how Food Hubs could be established and supported as a principal means of coordinating the distribution of food for their community. The Food Hub model was an innovation of Foodbank SA and we are pleased to see its replication in other jurisdictions across Australia. But our innovation isn't limited to Food Hubs. Foodbank SA has continued to explore and test other initiatives including streamlining access for those in need to receive food assistance through use of Apps to facilitate access to donated food and broadening the base of those who can assess and refer those experiencing hardship.

Our quest to be more efficient and effective and to be more responsive and adaptable to assisting those in need of food relief remains Foodbank SA's driving commitment.

As we acknowledge another year in which we have secured and delivered food to more people and communities than ever before I would like to pay particular tribute to those who make this possible.

Firstly to our many and growing number of generous donors and sponsors who come in all shapes and sizes. From the large corporations in the food sector who continue to donate significant volumes of food products to Foodbank SA to the growers, farmers and the retailers who assist in getting to us more donated food than ever before. We have continued to deepen our relationship with supporters like OTR and the Adelaide Produce Market along with a host of local food companies and producers in South Australia.

At the same time we have continued to enjoy the great support from a range of South Australia services clubs, in particular Rotary and Lions Clubs who have assisted



Foodbank with a number of local projects. We have benefitted from other South Australian companies through in-kind services and help which has assisted in reducing our operating costs and getting more food to more South Australians. Foodbank SA highly values each and every one of these partnerships and the community spirit that this network of supporters brings to the delivery of food relief in our great State.

A huge thank you also to our many volunteers who contribute not only in our warehouses but in a variety of functions across our organisation. We are fortunate for this tremendous goodwill and the countless hours of selfless service which our volunteers make. Working alongside a truly committed band of staff, ably led by our Chief Executive, our volunteers and staff are both the backbone and driving force who make Foodbank SA the success story it is today.

Finally I would like to acknowledge the contribution made by the Foodbank SA Board including those independent members who participate through our various Board sub-committees. The past year has included some Board renewal as a number of long serving members retired and we were able to welcome a number of new Board members to the table. I would particularly like to pay tribute to the services rendered by the Deputy Chair, John Hood, who has over many years contributed to the governance and importantly to the oversight of our finances – during thick and thin. We farewell John with best wishes and fond memories.

Greg Pattinson Foodbank SA Chief Executive

In keeping with our mission statement “To deliver the most food to the most Australians in need in the most efficient and effective way”, in the 18/19 year Foodbank SA continued to work through its 2022 Strategic Plan.

Under the objective of increasing food distribution, Foodbank SA achieved an overall increase of 10% in total tonnage supplied to the welfare sector, notably due to two key outcomes. The first was the opening of our new food hub in Christies Beach, which has already exceeded expectations in terms of throughput and impact. This food hub is the first under the Foodbank banner to replicate a “supermarket” in terms of customer experience, store layout and atmosphere and is already a new benchmark for future food hubs in SA. Secondly, despite pressures on the farming community from drought and recovery from previous season’s storms, there was a 13% increase in donations of fresh fruit & vegetables to Foodbank, achieving the record volume of 1.3 million kgs. This consistent supply of fresh produce is a critical factor in Foodbank being able to deliver more healthy food to struggling families and school children across the state.

Many of Foodbank SA’s activities have been packaged into discrete and focussed programs. School programs continue to be a fundamental part of the Foodbank program delivery and are in high demand across SA. In the last year, the SA Education Department has recognised the importance of this program and has agreed to provide funding for 4 years to enable Foodbank SA to increase the number of schools that can receive these programs and also to increase

the frequency of delivery to existing schools. With the growth of the breakfast programs, further new programs were launched in 18/19, targeted at supporting disadvantaged children in schools. The first was the Fresh Food Friday program, funded by the Variety Sprout Fund, which entails takehome packs being given out in schools to severely disadvantaged children who otherwise may not have enough food at home on weekends. The other was the Young Womens Health Pack Program, supported by Cops for Kids, where discrete packs of sanitary items have been supplied to schools to give out to girls who may otherwise not be able to afford them.

Despite the increase in food volumes, demand for our services has continued to increase beyond our capacity. In the last year, over 134,000 South Australians sought food assistance every month, but many thousands are unable to get the food they need. Bridging this gap will continue to be the main driver of our activities in the near future. More food is required to meet the demand, most of which will need to be purchased, and more resources and assistance is required to be able to deliver the food to parts of the state that have previously been unserved, especially in remote regions.

With the valuable support of our volunteers, sponsors, and all the “friends of Foodbank” across the state, we are committed to achieving this goal.



“
DESPITE THE INCREASE IN FOOD VOLUMES, DEMAND FOR OUR SERVICES HAS CONTINUED TO INCREASE BEYOND OUR CAPACITY. IN THE LAST YEAR, OVER 134,000 SOUTH AUSTRALIANS SOUGHT FOOD ASSISTANCE EVERY MONTH, BUT MANY THOUSANDS ARE UNABLE TO GET THE FOOD THEY NEED. BRIDGING THIS GAP WILL CONTINUE TO BE THE MAIN DRIVER OF OUR ACTIVITIES...

”

OUR KEY AREAS OF WORK

CORE STAPLES

Sourcing core staples is the basis of Foodbank's work. Core staples are the items that everyone should have in their pantries. Those long-life shelf products that we all grew up with would include: baked beans, rice, pasta, pasta sauces, breakfast cereal, long life milk, tinned fruit and veggies. We source our core staples through a number of different ways:

- our relationship with the local and national food industry, retailers and producers enables us to get **donations**
- individuals, schools and workplaces run **food drives**
- **cash donations** from companies and community groups which are used to buy much needed staples
- a nation-wide **Key Staple Program** puts together a number of different companies to manufacture specific products.

As well, we buy a considerable number of items at discounted rates to make sure that we are able to offer healthy and nutritious food to those who otherwise would go without.

FOODBANK SA FOOD HUBS

We developed the Food Hubs to provide those who are in need with a dignified experience of visiting a general store environment. Foodbank SA Food Hubs offer choice and provides much greater value for money. Individuals are assessed by welfare partners who issue them with a voucher. This voucher allows them to access and shop at our Food Hubs in Bowden,

Christies Beach, Edwardstown, Elizabeth, Mount Gambier and the Community Food Hub in Port Pirie. In 2019, Foodbank opened a much needed Food Hub in Christies Beach and a new Mobile Food Hub to further support the work direct to those in need. A new Foodbank Food Hub is scheduled to open in Whyalla in 2019.

**ON AVERAGE, 190
CLIENTS VISIT OUR
FOOD HUBS EVERY DAY.**

SCHOOLS

When you are hungry, you can't be at your best. Going to school hungry affects a child's ability to concentrate, to learn and to achieve. This can lead to dire consequences throughout their lives. A key area of Foodbank SA's work is to source and acquire food items to support more than 500 School Programs across Adelaide's metro, regional and country areas. Common items available are breakfast cereal, long life milk, spreads like jam and Vegemite, tinned and fresh fruit and yogurt. Foodbank SA delivers food to schools in all regions of SA, and also provides food to other charities for their breakfast programs.

In 2019, Foodbank continued several other school programs including: Fresh Food Friday Program, School Lunch Programs and Young Women's Program.

**SUPPORTING
500 SCHOOLS**

FRUIT AND VEG FOR ALL

At Foodbank SA's Fruit & Veg Centre at the South Australian Produce Market we source donations from fresh produce wholesalers to distribute via our warehouses and food hubs. We go even further by nurturing relationships with growers and packing sheds in the Riverland, Adelaide Hills and Virginia regions to source produce straight from the farm. At Foodbank, fresh produce is distributed at no charge. In 2018-2019, more than 1,082,541 kg of local fruit and vegetables came through our doors straight to welfare agencies, community kitchens and schools. Our aim is to continue to expand the Fruit and Vegetable Program each year.

**MORE THAN 1,082,541 KG
OF FRUIT & VEG SOURCED
FOR THOSE IN NEED IN
SOUTH AUSTRALIA.**

COUNTRY AND REGIONAL OUTREACH

South Australia's extensive geographic area poses some logistical and operational challenges to reach those in rural and outback communities who need food relief services. Our regional branches in Mount Gambier, Berri and Whyalla support their respective regions. We also supply the stock for a regional Food Hub in Port Pirie.



MOBILE FOOD HUB

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FOOD
BANK

FOODBANKSA.ORG.AU

““WE’RE PLEASED TO BE ABLE TO HELP POWER
THE STATE’S FIRST MOBILE FOOD PANTRY AND
PROVIDE ASSISTANCE TO DELIVERING SUCH AN
IMPORTANT SERVICE TO OUR COMMUNITY.”
STEVE MASTERS, CEO, ELECTRANET

POWERED BY:  **ElectraNet**

FINANCES AND GOVERNANCE

REVENUE

\$4,591,424

- Agency Income - 60%
- Fundraising, Grants, Sponsorship & Events (opex) - 22%
- Government Grants (opex) - 7%
- Fundraising, Grants, Sponsorship & Events (capex) - 4%
- Government Grants (capex) - 3%
- Other Income - 4%

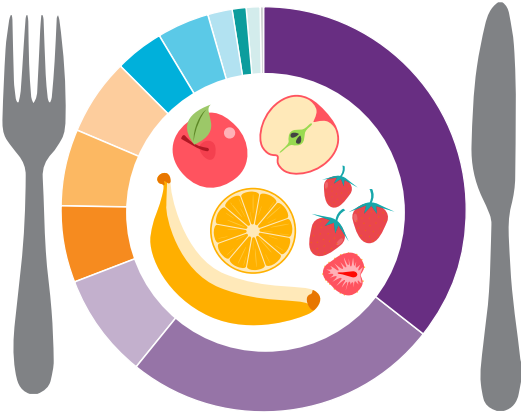


For full audited results provided by PriceWaterhouseCoopers, visit www.foodbanksa.org.au

EXPENDITURE

\$4,423,401

- | | |
|--|------------------------------------|
| Employee remuneration - 35% | Utilities - 4% |
| Food Procurement - 25% | Property Rental and Outgoings - 4% |
| Other Expenses - 8% | Freight - 2% |
| Warehouse Operating Expenses - 6% | Levies - 1% |
| Depreciation - 6% | Fundraising Expenses - 1% |
| Employees Remuneration – Administration - 6% | Interest Paid - <1% |



Christies Beach Food Hub Opening



Foodbank and ABC Radio Adelaide Christmas Food Drive 2018

A photograph of a woman holding a baby and a young child standing in a field of tall, dry grass. The sky is filled with heavy, grey clouds. In the background, there are some trees and a fence line. A purple arrow points from the top left towards the text, and another purple arrow points from the bottom right towards the text.

OUR COUNTRY IS GOING HUNGRY. 1 IN 5 AUSTRALIANS ARE EXPERIENCING FOOD INSECURITY WITH THOSE IN REGIONAL AREAS 33% MORE LIKELY TO NEED FOOD RELIEF.

HELP MAKE THE DIFFERENCE

**YES, I AM
JOINING THE
FIGHT AGAINST
HUNGER IN
SOUTH AUSTRALIA.
I'D LIKE TO
DONATE BY...**

☐ **Direct Deposit**

Bank: ANZ
Account Name: Foodbank SA
BSB: 015 010
Account No: 349421596

Please leave a reference of your name/business name in the narrative so we can issue a donation receipt

☐ **Credit Card**

☐ Visa ☐ Mastercard

Card Number

Expiry /

☐ **Cheque / Money Order Enclosed**

(Addressed to Foodbank South Australia)

Donation Amount

Date

PLEASE RETURN THIS FORM TO:

Foodbank South Australia, PO BOX 40, Edwardstown SA 5039



Title First Name Last Name

Address

Post Code

Email Phone

My gift is from a business - please make receipt out to

Signature

Your privacy is important to us. If you do not wish to receive further information from us please tick the box ☐

OUR BOARD

Simon Schrapel



Chairperson,
Governance Committee

Caroline Rhodes



Governance Committee,
Fundraising Committee

Brian Leckie



Chairperson, Riverland
Foodbank Committee

Allison Giotis



Finance Committee

Philip Morton



Fundraising Committee

WELCOME NEW BOARD MEMBERS

Deanna Lush



Maria Palumbo



Llewellyn Jones



Our Patron



His Excellence The
Honourable Hieu Van Le AO

THANK YOU TO OUR FORMER BOARD MEMBERS

John Hood



Vice Chairperson,
Governance & Finance
Committees

The Hon Dean Brown AO



Governance Committee

Peter Joy



Fundraising Committee

Ray Tanner



Operations Committee

DONORS AND SPONSORS

We would like to acknowledge and sincerely thank all of the companies, individuals and organisations that joined the fight against hunger in South Australia. For a complete list, please visit www.foodbanksa.org.au

MAJOR PARTNERS



MAJOR FOOD DONORS

Agri Exchange / Costa Exchange
Goodman Fielder Bakeries (Buttercup)
Lenswood Cold Stores Co-op Ltd
Lion
Metcash
Mitolo Group
SA Potato Co
Red Dirt Melons Aust Pty Ltd
R Lamattina & Sons
Woolworths Ltd
Zerella Fresh

MAJOR INKIND DONORS

Comwire IT
Jeffries Waste Services
Romeo's Retail Group
Shes Apples
Sizetrans Refrigerated Freight
Voiteck
VISY
WIN TV