

FOODBANK WA

ANNUAL REPORT 2015



**FIGHTING HUNGER
IN AUSTRALIA**

Our Purpose

We fight hunger in Western Australia by providing quality food to people in need and by delivering food education that promotes healthy eating.

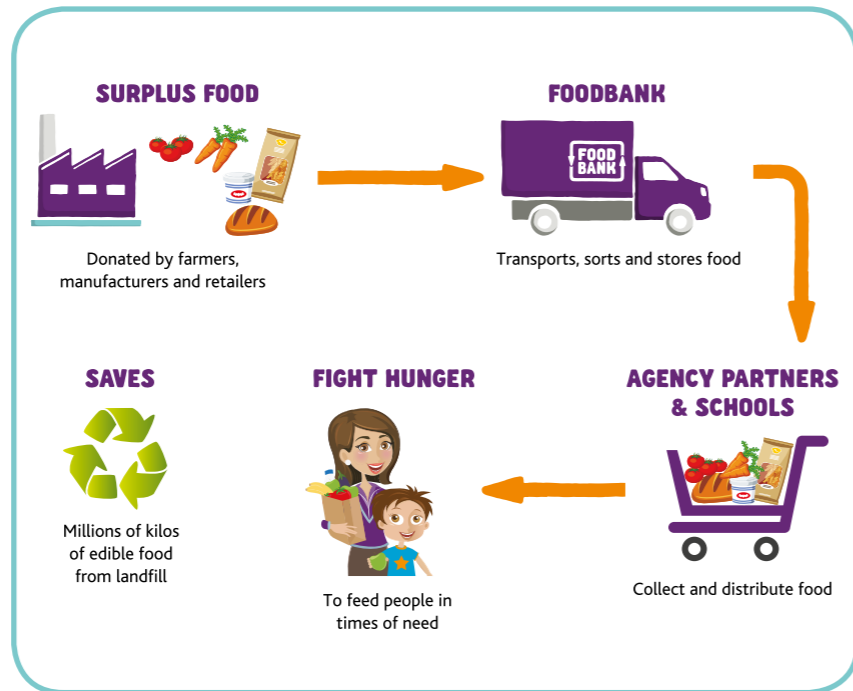


Our Model

Foodbank is Western Australia's largest food relief organisation providing over 5.6 million meals a year to people in need.

We work with the food and grocery industry to source surplus and donated product. We also collaborate with industry and government on innovative programs to produce key pantry staples. This enables us to supply over 900 community groups and schools with the provisions they need to fight hunger in the community.

We also provide a range of healthy eating and education programs to build the capacity of children and adults to better take care of their health and wellbeing.



Our Values

Respect

We treat everyone with **RESPECT**. We celebrate diversity and all that it offers. We encourage and embrace different opinions.

Compassion

We recognise the disadvantage of people less fortunate and we provide support with **COMPASSION** and without judgment.

Integrity

We always act with **INTEGRITY**. We remain committed to fairness for all even when challenged with difficult circumstances and situations.

Collaboration

We **COLLABORATE** with all of our stakeholders. Together we strive to find ways to improve the lives of those in need.

Responsibility

We are responsible for the wellbeing of Foodbank and ensuring its enduring contribution to our community. We take **RESPONSIBILITY** for the decisions and actions we make in achieving our purpose.



"The West Coast Eagles Football Club recognises the club's position as a social and community leader. We are committed to sustained success on and off the field and are always striving to increase our contribution to the Western Australian community.

I became an Ambassador for Foodbank WA in 2014 and was shocked to learn that each month over 51,000 Western Australians rely on food relief provided by Foodbank – around 35% are children. Foodbank also co-ordinate a School Breakfast Program which helps children get a good start to the day, concentrate at school and make the most of their opportunities.

I hope I can continue to help to raise the awareness of this largely hidden social problem and the tremendous job Foodbank do in providing a pantry to charities/community groups who feed the hungry and provide a conduit between the food industry's surplus food and the welfare sector's needs."

Foodbank WA Ambassador
Shannon Hurn, Captain, West Coast Eagles Football Club

North Perth Primary School students who collected the most food in the Schools Food Appeal 2015

A Year in Review

Report from the Foodbank WA Chairman and CEO



Peter Mansell (left) Foodbank WA Chair and Greg Hebble, Foodbank WA CEO

2015 has seen a new era begin in the fight against hunger in Western Australia with the opening of our new, purpose-built Centre for Hunger Relief at the Perth Airport.

After more than six years of planning, capital raising and building, Foodbank WA's new long term home was completed in December 2014 and operational for the first day of trade on 5 January 2015.

With 6500 square metres of space, the new building is four times the size of our former site in Welshpool and is one of the largest Foodbanks built in Australia. We now have substantially more warehouse, cold storage and frozen capacity which will allow us to rescue, buy, store and distribute the volume of food forecast to meet rising community need.

Designed to serve as a centre for food relief across the State, our new home also features a number of exciting additions that will allow us to expand our service delivery and build food security in vulnerable communities. Key new infrastructure includes:

- a Community Kitchen producing a range of ready-made frozen meals;
- an education and training centre increasing the food knowledge and cooking skills of children, young people, adults, seniors and people living with disabilities;
- a productive Community Garden that will provide educational opportunities and produce for the Training and Community Kitchens; and
- a number of seminar rooms available for use by other community groups and corporate partners.
- a Community Kitchen producing a range of ready-made frozen meals;
- The launch of five new refrigerated vehicles funded by BHP Billiton, which have allowed us to improve the efficiency and running costs of our fleet and significantly increase the volume and variety of food collected;
- Launching our fresh new corporate logo and updating our communications with a contemporary new look and feel;
- Supporting a record number of 432 schools through our School Breakfast Program;

The building was officially opened by the Premier, Colin Barnett on 1 May, with more than 200 guests in attendance. It was a proud day for our staff, Board of Directors past and present and our volunteers, many who worked tirelessly and with great passion over a number of years to see the vision for this new facility come to fruition.

We also thank and acknowledge our funding partners – the State Government, Lotterywest, BHP Billiton, Perth Airport and philanthropic donors – and our building partners – ADCO, Savills Project Management and Doepel Marsh – without whose support this exciting development would not have been possible.

While the completion of our new distribution centre has been a strong focus over the past 12 months, other key highlights of 2014/15 include:



Official Opening Day – (L to R) Opposition Leader, Mark McGowan; Premier, Hon. Colin Barnett; Foodbank WA CEO, Greg Hebble; and BHP Billiton President Iron Ore, Jimmy Wilson



- Increasing our Meatbank volume by almost 60 per cent, aided by the launch of The Nationals WA Lamb Legends in September 2014. This new initiative saw 8760 kilos of meat donated to Foodbank;
- Supplying a record 2000 Christmas Hampers to people and families in need through the Rotary Club of Heirisson's Give a Feed campaign;
- Receiving 13,000 kilos of food and \$87,000 from the 2014 Woolworths Winter Appeal, 90% of which was used to purchase more key pantry staples with 10% invested in equipment for our Branches;
- Being selected as the Chamber of Commerce and Industry WA Charity of the Year for 2015;
- Turning sod for the new Foodbank Geraldton in March 2015;
- Hosting a number of successful fundraising and community engagement events with our partners including 'Cans for a Cause' West Coast Eagles, 'Carry a Can' with Bankwest and Raine Square, 'Willis on Fire' with Willis Australia, 'World Food Day Great Debate' with ADCO and Crown Perth, and 'Construction' with Engineers Australia WA; and

- Developing an exciting new range of 'Superhero Food' resources to share the healthy eating message through the *School Breakfast Program* and *Food Sensations®* workshops with children.

While the year has been a success on so many levels, we are also experiencing challenges on a number of fronts.

One area of increasing concern has been food procurement - securing both the volume and type of food needed to tackle growing demand. To begin to address this we purchased over \$450,000 of product during the past year, more than three times the amount of food purchased in 2013/14 and largest amount in our 21 year history.

Relying on donated, surplus or food 'waste' will no longer be a viable solution to providing the volume or nutritional profile of the products needed to tackle hunger effectively and to meet forecast need. Raising funds to purchase food is now a priority for the organisation.

Reductions in Federal government funding and the downturn and loss of optimism in the business community have been felt acutely within our sector. A number of our agency partners have

been forced to close or cut back on service delivery, particularly in our regional areas. This has seen people and families in need losing access to vital support and is placing increased pressure across the welfare sector.

Nutrition education is a key driver in helping low socio economic and vulnerable groups increase their food security through increasing awareness, skills and knowledge around healthy eating and cooking.

Unfortunately, our *Healthy Food For All* nutrition education programs have also been affected by reductions in Federal government funding. This will result in the closure of our *Fuel Your Future* adolescent program in December 2015 and the loss of two staff members. Recurrent funding for our long running adult program has been delayed, with a reduction in interim funding and uncertainty about the program's future.

The sustainability of our model and our ability to service our agency partners has come into strong focus in the current economic climate. We are actively seeking new revenue streams, including the commencement of a social enterprise through our Community Kitchen, designed to create a surplus that can be re-invested into food or



Carry a Can Day December 2014 – Bankwest Garry; Foodbank staff Leisha, Louise and Christal; WCE Capt. Shannon Hurn; Kimberley Campbell (Bankwest); Foodbank WA General Manager Operations Colin Woodward; and Kelly Ramsay. Below - Official Opening Day 1 May 2015

operations. We are also offering for lease unused warehouse and office space. However, the glut in commercial real estate in Perth has left us unable to secure a tenant at the time of writing.

In developing a more financially sustainable model, one of our primary goals is to reduce our handling fees to our agency partners, lowering their cost burden when providing food relief to clients. To that end, we are reducing the handling fee on fresh produce in our Perth Branch from 1 July to just 20 cents per kilo. Transport costs make it prohibitive at this time to follow suit in our regional branches. However, we are also actively seeking more local

food supplies to pass on cost savings where we can.

As the financial year comes to close, we look forward to celebrating two key milestones in the second half of 2015: our 21st birthday in October and the 15th anniversary of the Foodbank WA School Breakfast Program in November. While we would like to see a State that is free from hunger, we reflect with pride on the important contribution Foodbank has made in improving the health and wellbeing of tens of thousands of vulnerable Western Australians.

But we're not alone. We would simply not be able to survive without the continued support of local and

national food donors, volunteers and the generosity of our funding partners including the public of Western Australia.

We also acknowledge with respect and gratitude the tireless work of our agency partners, many of whom are staffed by volunteers. It is our agency partners who work frontline, day to day to help fight hunger across our State.

Finally to our valued staff and volunteers, Board of Directors and sub committees, we thank you for 'going the extra mile' in this landmark year to help us smoothly transition into our new home. Together we are building a solid platform to fight hunger in Western Australia today and long into the future.

"I don't have to say no to the kids."

Judy knows about doing it tough. She has raised four grandchildren now aged from 11 to 23 years, with the youngest two still at home. She has been a regular shopper at Foodbank for 10 years.

"Foodbank has been a necessity for me. I shop for everyday food items and stock up the cupboard with cans. There is always something different and the variety is amazing. It's a bonus getting cleaning products, personal care items like tissues and even toilet paper – it's such a big help because they are so expensive to buy elsewhere. I also like getting treats for the kids that I normally wouldn't be able to afford."

With teenagers, saving money at Foodbank has meant that I could give them pocket money to go out with their friends. I don't have to say no all the time and they don't have to miss out. I am very grateful for all that Foodbank does for me."

Judy
Wanslea Grandcarer



FOOD RELIEF IN WA: 2014/15



5,602,080

MEAL EQUIVALENT PROVIDED



kg

2.8 MILLION kg

SUPPLIED TO FOODBANK AGENCY PARTNERS

WHO WE HELPED

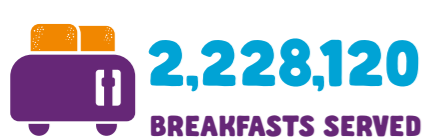


HOW WE HELPED

Foodbank distributed food across WA through



SCHOOL BREAKFAST PROGRAM



Notes: During 2014/15, Foodbank's nationally adopted 500 grams as a standard portion for determining meals supplied. Foodbank WA distributed an additional 129,000 kilos creating an additional 258,000 meals compared to 2013/14.

TYPES OF FOOD DISTRIBUTED

2,200,111 kg

PACKAGED FOOD

396,069 kg

FRESH FRUIT & VEGE

43,396 kg

MEAT

103,287 kg

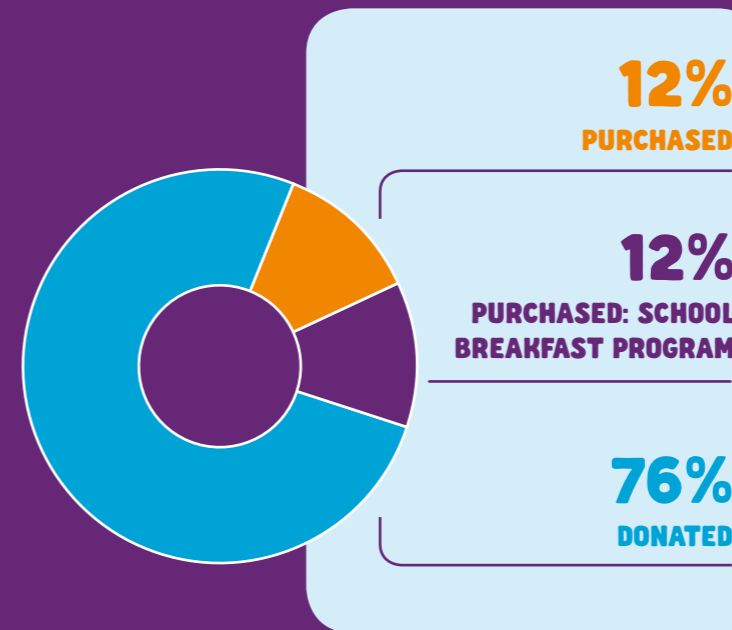
MILK

58,177 kg

BREAD



WHERE OUR FOOD COMES FROM



348%

THE INCREASE IN VALUE OF FOOD PURCHASED IN 2015 COMPARED TO 2014

Foodbank WA has historically relied on donations to supply food for distribution by our agency partners. In 2014/15 we purchased over 375,000 kilos of key pantry staples to ensure the quality, variety and nutritional value needed to meet demand.

Operations Highlights



Foodbank has three foundation pillars: food supply; infrastructure and distribution. While the organisation has made great progress in meeting its infrastructure needs today and into the future, it is a rapidly changing and challenging landscape impacting on our food supply and distribution models.

Inbound food supply from donated sources is static and forecast to decline over coming years as manufacturers and retailers introduce increasingly sophisticated systems to reduce their waste in line with consumer sentiment and commercial realities. The impact on Foodbank will be profound as we are forced to purchase an ever increasing volume of food to meet demand.

Additionally, our agency partners are looking to Foodbank to stock a greater diversity of items including a reliable supply of key pantry staples. Currently providing around 60 per cent of the food distributed in WA by the welfare sector, charities are turning to Foodbank to help keep the costs of food relief manageable amidst budget pressure of their own.

Against this backdrop, Foodbank spent a record \$450,000 on food supplies during the 2014/15 period – 348 per



cent more than 2013/14 and the largest expenditure in the organisation's history. While this included increased expenditure on Meatbank and food hampers for Christmas, more than 50 per cent was invested in purchasing core lines including baked beans, spaghetti, fruit and vegetables, flour, tea, coffee and a range of dried and packet staples.

We anticipate spending more than \$500,000 on food purchases in 2015/16 with this upward trend continuing in the foreseeable future.

From a distribution perspective we realise that no single location within the metropolitan area would be convenient to all. However, transport issues to the Perth Airport site are requiring us to consider ways to increase accessibility. To that end we are currently scoping opportunities to create smaller, more retail type outlets in high need areas and anticipate opening our first micro-site in 2016.

New Foodbank for Geraldton

In March 2015 we turned sod on the much anticipated new Foodbank Geraldton. The \$3 million project is being funded by the Royalties for Regions Mid West and Lotterywest and will be built on land provided by the City of Greater Geraldton in the Webberton industrial area.

While construction was due to start in late 2015, a traffic flow report revealed that we would require an additional 1000sqm to provide the correct turning circle for heavy vehicles. The City has kindly provided an additional 3400sqm, doubling the size of the site and providing for expansion as needed into the future.

Construction is now scheduled to commence in January 2016 with an anticipated completion in June 2016.

Meatbank Legends

Foodbank has always struggled to maintain a constant supply of affordable meat product, but good advances were made into the sustainability of Meatbank in 2014/15 with outbound volume increasing 56 per cent to over 43,000 kilos.

This was aided in large part through The Nationals WA inaugural Lamb Legends held during September 2014 at weekly livestock sales at Muchea and Katanning. Vendors and buyers donated 448 head of lamb producing 8760 kilos of meat for Foodbank. Led by the Member for the Agricultural Region Paul Brown MLC and Member for the South West Colin Holt MLC, the project was supported by a number of major livestock donors with processing and transport also donated. Now set to become an annual event during the Spring sales, Lamb Legends will help put meat on the plates of struggling families.



Left to Right - Hon. Colin Holt MLC, Minister for Housing; Racing and Gaming; Wellard's auctioneer Paul Mahony; and Paul Brown MLC

Our Agency Partners

Foodbank supports a network of over 500 agency partners across our six branches who collect and distribute food to people in need. For the hard work they perform we would like to thank and acknowledge our key partners by volume in each Branch.

Albany

St Vincent de Paul
Southern City Community
Salvation Army

Bunbury

Intown Centre (Shoe String Café)
Uniting Outreach
Accord West

Geraldton

Geraldton Emergency Relief
St Vincent de Paul
GRAMS Emergency Relief

Kalgoorlie

Centrecare
Salvation Army
Australian Red Cross

Peel

St Vincent de Paul Mandurah
St Vincent de Paul Pinjarra
WestAus Crisis & Welfare Service

Perth

Wanslea Family Services
Foster Care Association
5 one 4 Brookdale Community Services
Youth With A Mission
Crossways Community Services

Branch Highlights

ALBANY
328,160
MEALS PROVIDED

Supporting
72 Agency Partners
12 Breakfast Clubs

BUNBURY
1,069,884
MEALS PROVIDED

Supporting
42 Agency Partners
43 Breakfast Clubs

GERALDTON
1,138,389
MEALS PROVIDED

Supporting
32 Agency Partners
31 Breakfast Clubs

KALGOORLIE
277,297
MEALS PROVIDED

Supporting
30 Agency Partners
26 Breakfast Clubs

PEEL
590,756
MEALS PROVIDED

Supporting
35 Agency Partners
31 Breakfast Clubs

PERTH
2,197,596
MEALS PROVIDED

Supporting
299 Agency Partners
289 Breakfast Clubs

More fruit for kids in need



4

TERMS



50

SCHOOLS



19,302

KILOS



127,264

PIECES OF FRUIT

With the help of the Stan Perron and McCusker Charitable Foundations, the Foodbank School Fruit Van is taking fruit on the road to help some of the most disadvantaged schools in our School Breakfast Program.

With the goal of increasing children's fresh fruit intake, the project is now into its second year and proving a great success. Each week schools receive a 10 kilo box of fruit sourced largely from growers in the South West. Apples and

pears are the mostly commonly donated fruits, but schools did enjoy several weeks of mandarins after a bumper 2015 season.

Schools reported using the fruit in a variety of ways, the top 3 being:¹

- School Breakfast Program 90%
- Emergency Meals (recess or lunch) 83%
- Crunch n Sip (in class) 57%

With a record number of schools now registering for the School Breakfast Program, demand is high for initiatives like the School Fruit Van to help to alleviate hunger and promote healthy eating.

"If there are times that I am unable to get to Foodbank then at least we know we have fruit for the week, especially for the kids that have no recess and lunch."

"This has been a fabulous help to our school and the children know that on Tuesday they can get fruit and they do come in their droves."

1. Findings from School Fruit Van Evaluation Survey, December 2014



REDUCING WASTE WITH READY-MADE MEALS

The pilot for our a Community Kitchen, a social enterprise providing catering and frozen meals, got underway in May with the start of our new Kitchen Manager Grant Longman. Grant has been impressing all with his culinary skills and imaginative menus made with around 80 per cent of ingredients sourced from our warehouse.

The goal of our new Community Kitchen is to prepare affordable, nutritious, frozen meals for people vulnerable to or experiencing food insecurity. We have also been providing affordable catering for businesses and groups using our seminar and training rooms.

When production gets into full swing in 2015/16, the kitchen will prepare around 3500 meals week. Drawing on surplus and short life vegetables, food donated in catering size packs or where we simply have an abundance of a product, the kitchen will also help significantly reduce Foodbank's waste. This is not only good for the environment, but also ensures we maximise the 'second life' we give to donated food.

Community Kitchen volunteers from Bankwest



Left to Right - Hamish Dobie Branch Manager Perth; Sue Baile Wanslea; and Fiona Strydom Warehouse Assistant

"We couldn't have done it without Foodbank!"

Wanslea Grandcare and Foodbank have worked together for the last 13 years to alleviate the financial challenges experienced by grandparents who are caring for their grandchildren on a full-time basis. We have 378 Wanslea grandcarers registered with Foodbank throughout Western Australia.

Grandparent carers, particularly those raising a number of grandchildren on an Age Pension, are extremely grateful for the help they receive from Foodbank. They tell us that they "couldn't have done it without Foodbank!" They see it as a great privilege and are ever mindful that Foodbank services the needs of many others in the community.

Grandparents are nearly always unable to supplement their income due to their age. With the high cost of raising children today, the money they save by shopping at Foodbank goes towards the medical, dental and educational needs of their grandchildren, as well as clothing, shoes and bedding. Grandcarers appreciate the helpfulness of the staff at Foodbank and the way Foodbank executive staff work hard to maximise the benefit for them.

Wanslea is proud to have a strong association with Foodbank and we look forward to many more years of partnership and collaboration in the service of families in need in our community.

Susan Baile
Coordinator Wanslea Grandcare Program
www.wanslea.asn.au

Tackling hunger in our classrooms

Foodbank WA School Breakfast Program

During 2014/15, Foodbank WA's School Breakfast Program achieved two significant milestones:

- 15 years of servicing some of Western Australia's most disadvantaged schools; and
- Supporting a record 432 schools during the 2014 calendar year.

While Foodbank WA is proud of these achievements, it is hard to believe in a State with the wealth of Western Australia, there are thousands of children going to school everyday without eating breakfast and that after 15 years, new schools continue to register for support.

In May 2015, Foodbank Australia released its first national 'Hunger in the

Classroom' Report. The findings were alarming with two thirds (67%) of Australian teachers reporting that they have children coming to school hungry or without having eaten breakfast.

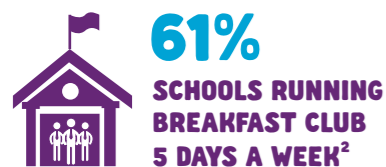
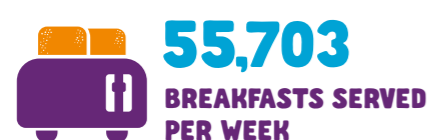
The impact of this is profound on both the child and the school environment. Students who are hungry are more likely to find it difficult to concentrate, can be lethargic, have learning difficulties and exhibit behavioural problems. One in four teachers said these students are also sick more often and are more often late or absent from school.

Thankfully, we know that Foodbank WA's School Breakfast Program is having positive educational, social and health benefits as reflected in independent research carried out by Edith Cowan University. It's about more than just

filling a tummy: it's helping kids feel happy, ready and able to learn and enjoy their school day.

Special thanks to our funding partners: the State Government Departments of Education, Health and Regional Development - Royalties for Regions; BHP Billiton; Channel 7 Telethon Trust; Perth Mint Australia; and Harvey Fresh who increased their support to over 45,000 litres of 100% unsweetened orange juice in 2015, which assists regional and remote schools where access to fresh fruit is limited.

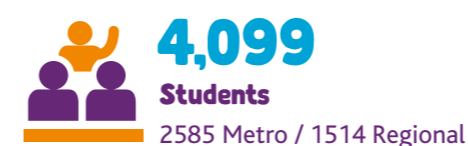
A new three year funding agreement with the State Government that began in July 2014, has provided continued support for the School Breakfast Program and Food Sensations® education in schools to 2016.



1. Registered with the program at December 2015. Note school numbers fluctuate as schools are required to re-register their participation each calendar year and can also register at any time during the year. 403 schools were registered at end of Term 2 in 2015. 2. Byrne, M., & Anderson, K. (2015). School Breakfast Program: 2014 Evaluation Report. Perth: Edith Cowan University.

Healthy Food for All® Across WA

Food Sensations®



Food Sensations - Regional Trips

Kimberley

Wananami
Derby
Bililuna
Halls Creek

Pilbara

Newman
Jigalong
Marble Bar
Nullagine
Port/South Hedland
Strelley
Warralong
Yandeyarra

Midwest

Pia Wadjari
Geraldton

Goldfields

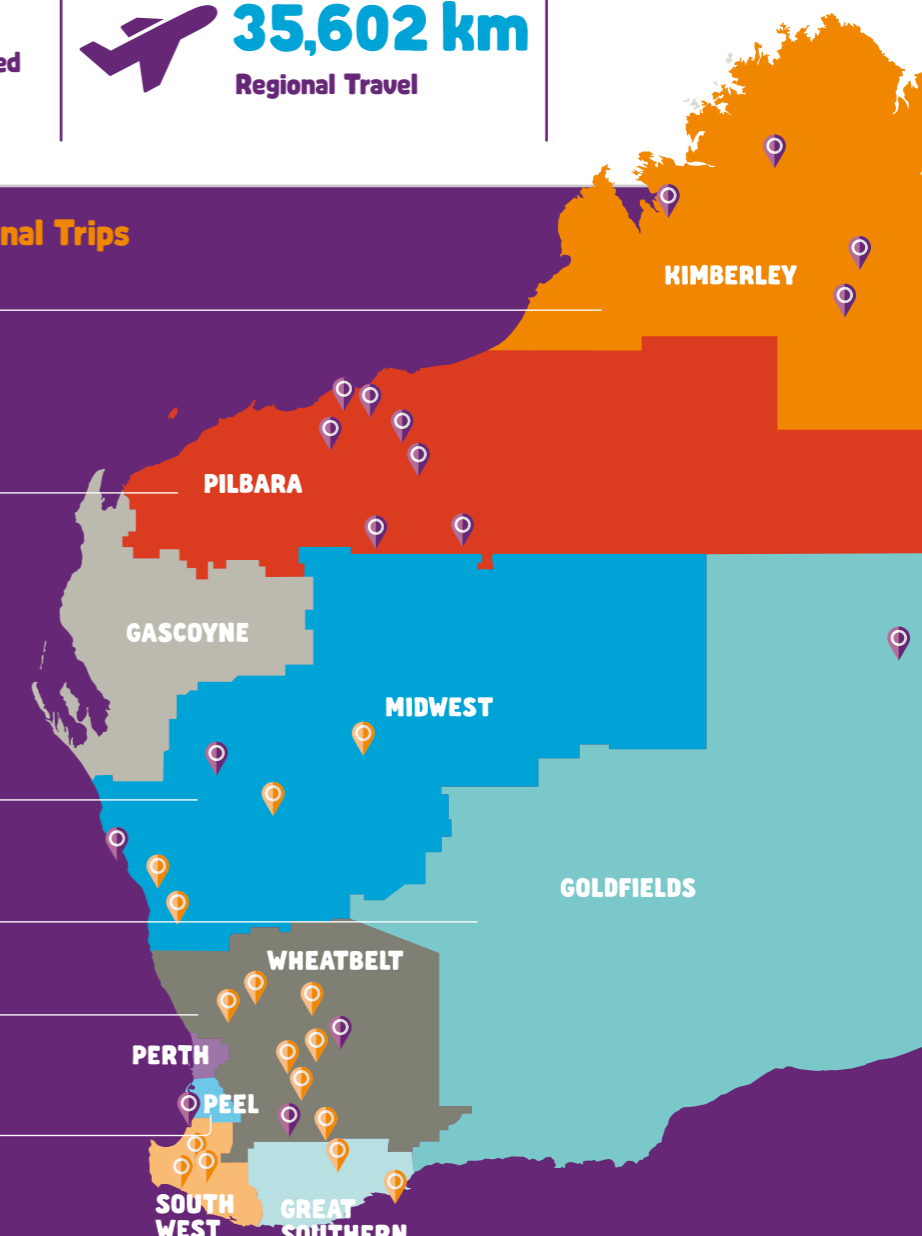
Warakurna

Wheatbelt

Merredin
Wagin

Peel

Mandurah



Community Resource Centres - Video Conferencing

Wheatbelt:

Bencubbin
Cunderdin
Gingin
Kellerberrin
Lake Grace
Quairading
Wongan Hills

Mid West:

Coorow
Cue
Mingenew

Great Southern:

Bremer Bay
Pingrup

South West:

Donnybrook
Greenbushes
Nannup

Healthy Eating & Nutrition Education

Food Sensations®

Foodbank WA is committed to improving the food security of vulnerable groups through our Healthy Food For All® strategy, which provides food education to teach people how to make smarter food choices and understand the benefits of good nutrition.

Food Sensations is the leading program of its kind in WA and is designed to develop the skills, knowledge and confidence in children and adults to prepare healthy meals and snacks from affordable and easily available ingredients.

Once again this year more than 4000 children participated in sessions across the State, with demand, particularly in regional communities, greater than our resources will allow us to deliver.

Unfortunately, our Adult Program was hit with a funding reduction during the year and faces an uncertain future with a new funding agreement delayed until 2016. Despite reduced

capacity, we are pleased with some of the great outcomes we have been able to achieve which have included:

- Continuing to work with the Department of Corrective Services delivering adult sessions at Wandoo Reintegration Facility, Boronia Pre-release Women's Centre and Bandyup Women's Prison.
- Working with Community Resource Centre's (CRC's) in regional areas - using video-conferencing to deliver *Food Sensations* around the state.

During the year staff were also able to share the findings of our work in the *School Breakfast Program* and *Food Sensations* at a number of national conferences including the Public Health Association of Australia Conference, Right to Food Coalition Food Security Conference and the Dietitians Association of Australia Conference.

Securing ongoing funding remains a key priority for the coming year for our Regional Strategy and Adult Food Sensations programs.

Superhero Foods to Energise Health Education

Foodbank WA has teamed up with local Perth illustrator Ian Coate to develop a new approach to promoting healthy eating to children. Working on the basis that simple, everyday foods like beans, broccoli and bananas transform into 'superhero foods' when eaten, a series of fun, quirky characters and new resources have been created.

Built around the classic comic book superhero story, there are 'good foods' that live in Healthy Town and 'zombie foods' that cause illness, obesity and decay. Eating the 'superhero foods' gives the comic characters the power to fight off disease and build strong, healthy bodies.



During 2014/15 Foodbank launched the first two Superhero Foods resources: a set of four placements distributed to School Breakfast clubs and a pack of Superhero Foods Collector Cards. These resources have been integrated into the nutrition education activities delivered during *Food Sensations* workshops and are having a positive impact on students' learning how and why to choose

healthy food and the importance of being physically active.

During the year Foodbank was awarded an Australian Health Promotion Association scholarship to employ a Health Promotion Officer dedicated to developing the Superhero Food concept into an online suite of learning resources for schools. This will result in a broad roll out of materials in early 2016 including a website offering curriculum linked lesson plans, training videos, Superhero Food images, posters, recipe booklets and colouring pages and the launch of a Superhero Food storybook.

New Training Kitchen & Education Centre

The opening of the new Foodbank Centre for Hunger Relief has also brought increased opportunity for our programs with the inclusion of the BHP Billiton Training Kitchen. Featuring six cooking stations and a large adjoining training room with AV facilities, this new area provides for an even greater hands on learning experience.

To date a range of primary and high school groups, adult groups and agency partners have made use of the new training kitchen. It is a popular excursion for school groups who don't have their kitchen facilities and for our agency partner's whose clients often combine a cooking session with a shopping trip.

A focus for the coming year is securing funding to help schools and other groups with transport costs to Foodbank. To date, affordable transport appears to be the main impediment to a greater utilisation of the kitchen.



Fuel Your Future

Developed in conjunction with Diabetes WA, Fuel Your Future (FYF) is a program designed to tackle the growing issue of obesity and other health related illness within the hard to reach adolescent age group. Working with vulnerable and at

risk young people, FYF includes a series of cooking and nutrition workshops, aimed at improving young people's knowledge, skills and confidence to prepare and cook healthy meals.

Following a successful pilot and period of review and program refinement, FYF was officially launched in October 2014.

During the year 152 sessions were held with 28 groups and 253 participants including a regional trip to Bunbury.

In December 2014, FYF was successful in receiving a Medibank Community Grant to assist the program during 2015. Unfortunately, primary funding from the Commonwealth Healthy Children Initiative was not renewed and the program will end in December 2015 unless alternative funding is secured.

Garden to Plate

The 'Garden to Plate' project, a collaboration between the City of Mandurah, South Metropolitan Population Health Unit and Foodbank Peel, offers participants the opportunity to learn how to grow their own food while also teaching basic nutrition principles and practical cooking skills.

Teaming up with the Mandurah Community Garden and a number of other agency partners in the area, the project has proved to be increasingly

popular. Demand for *Food Sensations* workshops went from once to twice a month in September 2014, just a few months after the project was launched.

The project provides fantastic social inclusion opportunities for a range adult groups, while the financial benefits and

practical skills gained by growing and preparing healthy foods will give lifelong skills to individuals that can also be passed onto younger generations.

Over 330 attendances were recorded at the *Food Sensations* and/or Gardening workshops during 2014/15.



Fundraising & Event Highlights

Foodbank WA now has a busy calendar of fundraising and events, with a large number activities hosted throughout the year by Foodbank, our corporate partners, community groups and schools. These events play an important role in raising awareness, food and funds to fight hunger. We would like to thank and acknowledge the support we received for the following events in 2014/15.

City of Greater Geraldton – hosted a variety concert in July with staff and local artists showing 'the Mid West's got talent'! Over \$8500 was raised to support their local Foodbank.

Can-Do Albany – A food drive initiative of Wayne Harrington and the Great Southern Weekender. Albany residents proved they can-do, donating enough cans to create **over 7200 meals!**

Hawaiian Gold Giving Boxes – located in all Hawaiian managed shopping centres and commercial properties during December, patrons donated enough food to create **over 4000 meals.**

Willis on Fire – held in March, this annual fundraiser organised by Willis Australia sees 16 teams from the insurance industry stake their claim to the best BBQ dish. Thanks to the team at Willis and supported by guest judges Chloe James and Kelly Ramsay a record \$20,000 was raised.

Empty Bowls Perth – led by Janet Pyke, WA potters created over 500 hand-made bowls which were sold for \$20 with a lovely serve of locally made soup and bread. The first year event raised over \$12,000 – enough to create plenty of warm meals for winter.

Woolworths Winter Appeal

Held over nine days in July 2014, this public appeal through Woolworths supermarkets state-wide resulted in a record collection of **over 27,000 meals and \$87,000 donated via Virtual Cans.** We can't thank Woolworths and their customers enough for their generous support.

Foodbank CEO Greg Hebble with John Bartlett (left) and David Mann from Woolworths Supermarkets © The West Australian



Carry a Can

Bankwest and Raine Square joined forces again to encourage city workers to 'carry a can' to work on 12 December 2014. Water Corp joined in, re-building their hunger fighting mobile 'Laurie' with cans donated by Bankwest. In all enough cans and coins were donated on the day to create **a record 9570 meals.**

Kelly Ramsay from MKR shaking the tin with the team at Bankwest



Food Drives Bring Thousands of Extra Meals

One of the easiest ways for the community to support Foodbank is to hold a food drive. People do this all year round, but are especially generous during our peak times of need: Winter and Christmas. While more than 250 food drives were held over the year, we would especially like to acknowledge the following people and organisations whose staff ran appeals that each raised hundreds of kilos of food:

- BHP Billiton
- Church of Latter Day Saints Dianella
- Corpus Christi College
- Colin Holt MLC
- Dr Dennis Jensen MP
- Forest Crescent Primary School
- Greek Orthodox Church Northbridge
- Kate Goldie
- Paypac Payroll Services
- Ranford Primary School
- Rotary Club of Nedlands
- St John Ambulance
- Wesley College
- West Leederville Primary School

World Food Day Debate

To coincide with World Food Day and Anti-Poverty Week, guests enjoyed a breakfast at Crown Perth on 16 October 2014 and heard two teams debate the proposition "Would you steal to feed your family". It was a lively discussion highlighting the challenges and decisions families are faced with when money is tight. This event was kindly supported by ADCO Construction, Crown Perth and The West Australian.

Colleen Egan The West Australian, John Carlson Foodbank WA Board Member, Irina Cattalini CEO WACOSS; Ben Wyatt MLA



Give a Feed

This annual Christmas Hamper project, developed in partnership with the Rotary Club of Heirisson, has gone from strength to strength to meet the rising need for festive food relief. A whopping 2000 hampers were provided to families in Perth and regional communities in time for Christmas, with additional money raised buying key pantry staples. Give a Feed is also kindly sponsored by City Toyota, Torque Production, ALYKA, Bankwest and Visy.



Canstruction® Perth

What an amazing event hosted for Foodbank by Engineers Australia WA Branch during Engineering Week in August 2014. Special thanks to teams at Fluor, Water Corporation, FMG, Worley Parsons, Laing O'Rourke, Pritchard Francis and Atkins whose amazing sculptures created **over 14,000 meals!**

Fluorescent Fred by Fluor, winning entry in Canstruction 2014



Cans for a Cause

The wind and rain couldn't hold back the Older Wiser Larger Slower (OWLS) Eagles and the West Coast Football Club and their supporters who gave generously again this year in the annual Cans for a Cause Day held 16 May 2015. Our volunteers from Crown Perth also came out again to help and together with the footy community helped raise **over 10,900 meals.**



Schools Food Appeal

The annual Schools Food Appeal continues to grow with 37 schools taking part in May-June 2014 and raising 5364kg or enough for **over 10,700 meals.** Congratulations to North Perth Primary School who collected the highest kilos overall at 498kg and Kewdale Primary School (below) who collected the highest volume per student at 1.43kg or 430kg overall. This project is a great way for young people to learn about philanthropy and help feed families during Winter.



Foodbank People

People are at the heart of Foodbank. Our support for those people who need our assistance is only possible thanks to the dedication and passion of our staff and our volunteers.

As Foodbank WA has grown over 21 years, so too has the requirement to ensure our employees are suitably skilled and qualified for the roles that they fill.

Similarly, volunteers bring experience and skills that are not easily replaced. Without the commitment of volunteers Foodbank could not deliver its vital support for the Western Australian community.

Ensuring our staff and volunteers were prepared for the relocation to the new centre at Perth Airport was a high priority during the first half of 2014/15. The staff transition was a great success, however some of our regular volunteers in Perth felt that the relocation from Welshpool was the right time for them to retire from volunteering.

We would like to make special mention of Geoff Banks and Ron Fleay, who retired in December 2014 after 20 years of dedicated volunteer service with Foodbank.

After many years of wonderful service it has been sad to farewell them, but we have been fortunate to welcome many new volunteers at our Perth Branch who are building friendships and making their own invaluable contribution to the operations of Foodbank.

Volunteers and staff were recognised during the year with service awards presented during National Volunteer Week. Thanks to our partners Bankwest and Herbert Smith Freehills for sponsoring our Volunteer Week events and to Dome Coffees for hosting our regional breakfasts.



20 Year Service Awards for Ron Fleay (left) and Geoff Banks (right) with Perth Branch Manager Hamish Dobie

Our Perth event was attended by special guest Her Excellency the Honourable Kerry Sanderson, AO, Governor of Western Australia and kindly hosted by Bankwest.

Vale

Our staff and volunteers remember fondly Colin Scrivens for his passion and commitment for Foodbank WA.



Service Awards - (Left to Right) Hamish Dobie, Barbara Grainger, Foodbank WA CEO Greg Hebble, Lyn Donnelly, Her Excellency the Honourable Kerry Sanderson, AO, Governor of Western Australia, Foodbank WA Chair Peter Mansell and Bill Richardson

Staff and Volunteer Service Awards 2015

10 Year Service

- Dennis Evans, Bunbury
- Barry Johnston, Bunbury
- Ray Jordan, Bunbury
- Douglas Bibby, Geraldton (Staff)
- Tamra Fone, Albany (Staff)
- Barbara Grainger, Perth
- Gillian Sharp, Geraldton
- Stuart Bell, Perth
- Lyn Donnelly, Perth

15 Year Service

- Colin Scrivens, Perth
- Hamish Dobie, Perth (Staff)
- Alby Homewood, Perth

20 Year Service

- Esther Friend, Perth
- Bill Richardson, Perth (former Director)

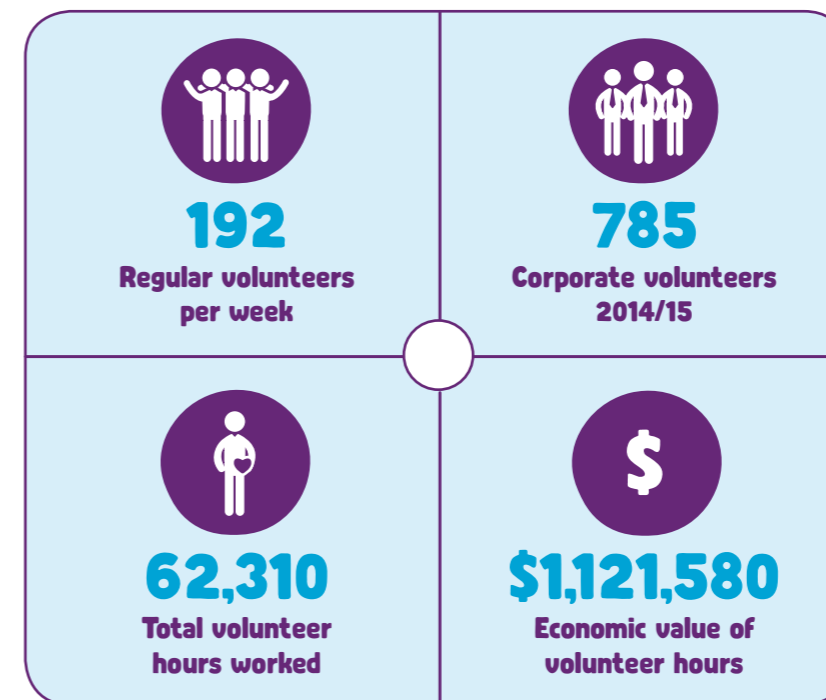


Hamper packing with the volunteers from EAG/Chamber of Commerce WA

Foodbank WA Ambassadors

Special thanks to our Ambassadors who helped support us at events throughout the year.

- Shannon Hurn – West Coast Eagles
- Damian Martin – Perth Wildcats (left)
- Scott Arnold-Eyers – Menu Magazine (right)



Corporate Volunteers

Special thanks to the following organisations and their staff who kindly donated their time and talent to help Foodbank WA over the past 12 months.

- Ajilon
- Alcoa
- ANZ
- Bankwest
- Beyond Bank
- BHP Billiton
- BP Castrol
- BUPA
- CCI WA
- CGU
- Commonwealth Bank
- Computershare
- Crowe Horwarth
- Crown Perth
- Cummins
- Datacom
- Department of Finance
- Dulux
- Four Points
- HBF
- HSBC
- Iluka
- Laing O'Rourke
- Lincoln Sentry
- LWP Property Group
- MLC
- Morgan Stanley
- NAB
- Newmont
- Perth Airport
- Perkin Elmer
- Primewest
- RAC
- Rotary Club of Heirisson
- Soroptimists International
- SRB Legal
- Technip
- Tip Top Bakeries
- Rio Tinto
- Voyager Estate
- Wesley College
- Westpac
- Woodside

Governance

Board of Directors

Peter Mansell (Chair)
 Ian Rakich (Deputy Chair)
 Janet Curran
 Justin Little
 Kathy Cilkos
 John Carlson
 Paul Smithall
 (Appointed February 2015)

Finance Committee

Mark Summers (Chair)
 Barry Tibbits
 Doug Pascoe
 John Dodman
 Ian Rakich
 Greg Hebble
 Claude Somlo
 Colin Woodward



Foodbank WA Board – (Left to Right) Paul Smithall, Justin Little, John Carlson, Kathy Cilkos, Janet Curran, Peter Mansell (Chair) and Ian Rakich

Retiring Directors

Doug Paling (July 2014)
 Trevor Nisbett (January 2015)
 Adam Quinlan (Appointed August 2014)
 (Resigned September 2014)

Senior Advisory Committee

Bill Richardson (Chair)
 Doug Pascoe
 Cathy Campbell
 Ian Fairmie
 Barry Tibbits

Perth Airport Project Committee

We would like to extend our thanks and appreciation to the Perth Airport Project Committee who oversaw the construction of the new Foodbank distribution centre. The committee was disbanded in January 2015 at the completion of the project.

Janet Curran (Chair)
 Charles Giglia
 Steve Martin
 Andrew Ross
 Mark Summers
 Chris Forde
 Kati Kraszlan
 Phillip Draper
 Barry Broanda
 Peter Mansell
 Greg Hebble
 Colin Woodward

Leadership Team

Greg Hebble, CEO
 Colin Woodward, General Manager Operations
 Claude Somlo, Financial Controller
 Rex Milligan, Healthy Food For All Manager
 Lee-Anne Ashley, Marketing & Fundraising Manager
 David Warren, HR & Volunteers Manager



Leadership Team – (Left to Right) David Warren, Colin Woodward, Greg Hebble, Claude Somlo, Rex Milligan and Lee-Anne Ashley

Our Strategic Pillars

Foodbank is dedicated to fighting hunger in Australia. We achieve this by focussing our efforts in the following priority areas.

Pillar 1 - Food

To secure a constant supply of good quality, nutritious food from donors.

Pillar 2 - Distribution

Ensure our infrastructure supports the continuous increase in volume and our distribution model provides greater accessibility to our agency partners.

Pillar 3 - Healthy Eating & Education

Deliver a state-wide School Breakfast Program and provide evidence-based food education programs that arm people with the ability to better feed themselves and their families.

Pillar 4 - Fundraising & Marketing

Create a movement to fight hunger that enables us to effectively raise funds to meet our food, operations and program needs.

Pillar 5 - People & Culture

Develop a culture that attracts and supports a diverse community of employees and volunteers who are engaged and motivated to perform at their full potential.

Pillar 6 - Sustainability & Governance

Maintain our financial capacity to provide ongoing services while considering further expansion opportunities in food procurement, distribution and education programs.



“Without Foodbank people would go hungry”

“Intown Centre (trading as Shoe String Café) is the leading agency in Bunbury and surrounding areas that provides support and assistance to people experiencing homelessness, unemployment and social isolation.

Over the past 12 months we have seen a rapid increase in people – individuals, families and couples – accessing our centre for assistance, particularly for help with food and household expenses. This resulted in us providing almost 3600 referral vouchers to clients to access Foodbank Bunbury.

This makes a huge difference to those who are struggling with unemployment or rising costs of living and gives them the opportunity to shop for a good range of foods at an affordable cost. Without Foodbank people would go hungry, suffer increased mental health issues and potentially turn to crime. It would also place a huge strain on our resources if we had to fill the gap.

With ever increasing numbers of people needing assistance, I know the partnership between Foodbank Bunbury and the Intown Centre will continue for many years.”

Leanne Gibbs
 Manager, Intown Centre, Bunbury

Financial Highlights

Foodbank WA has continued to achieve a strong financial performance for the financial year in challenging economic conditions. Increased costs for purchased food, freight and utilities have been closely managed with minimal increase in core service fee charges to cover input cost increases.

Core Business cash flow positive	\$253,399
Capital infrastructure expenditure	\$8,322,894
Purchases of food core business & HFFA	\$860,246
Depreciation, Amortisation and other non-cash costs	\$599,804

All core business operating cash surplus amounts are committed back to reinvesting in the organisation either with food purchase procurement and/or capital maintenance and renewal.

STATEMENT OF FINANCIAL POSITION As at 30 June 2015

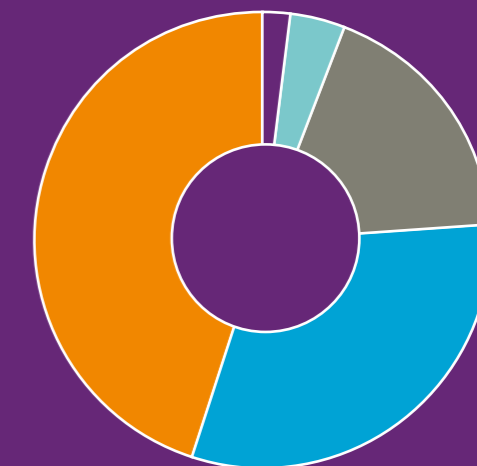
FINANCIAL YEAR	2015	2014
ASSETS		
Cash	\$6,474,701	\$4,923,267
Trade and other receivables	\$601,199	\$624,209
Prepayments	\$127,381	\$118,687
Held to Maturity Investments	\$0	\$3,500,000
Inventory	\$113,487	\$20,962
Assets held for sale	\$0	\$1,317,954
	<u>\$7,316,768</u>	<u>\$10,505,079</u>
Prepayments	\$3,756,566	\$3,875,253
Property, plant and equipment	\$14,206,651	\$4,802,828
	<u>\$17,963,217</u>	<u>\$8,678,081</u>
TOTAL ASSETS	\$25,279,985	\$19,183,160
LIABILITIES		
Trade and other payables	\$443,256	\$1,507,880
Advanced funding	\$5,234,321	\$6,134,080
Employee entitlements	\$268,849	\$224,992
	<u>\$5,946,426</u>	<u>\$7,866,952</u>
NET ASSETS	\$19,333,559	\$11,316,208
Retained surplus	\$11,316,208	\$7,587,428
Current year surplus/(deficit)	\$8,017,351	\$3,728,780
TOTAL ACCUMULATED FUNDS	\$19,333,559	\$11,316,208

STATEMENT OF COMPREHENSIVE INCOME For the year ended 30 June 2015

FINANCIAL YEAR	2015	2014
INCOME		
Service Fees	\$2,904,390	\$2,612,452
Sponsorship and donations	\$1,174,313	\$1,317,828
Grant Income - HFFA	\$2,048,384	\$1,937,892
Capital Infrastructure	\$8,322,894	\$3,238,839
Interest	\$119,891	\$391,318
Other	\$260,248	\$280,457
	<u>\$14,830,120</u>	<u>\$9,778,786</u>
EXPENDITURE		
Transport & Food Purchases	\$741,646	\$435,085
Administration	\$594,222	\$535,806
Employee costs	\$2,339,404	\$2,037,859
Program Delivery - HFFA	\$1,926,966	\$2,121,968
Depreciation and Amortisation	\$402,900	\$167,353
Other	\$807,629	\$751,935
	<u>\$6,812,767</u>	<u>\$6,050,006</u>
OPERATING SURPLUS	\$8,017,353	\$3,728,780
Core Business	(\$425,434)	\$98,623
Interest	\$119,891	\$391,318
Capital Infrastructure	\$8,322,894	\$3,238,839
	<u>\$8,017,351</u>	<u>\$3,728,780</u>

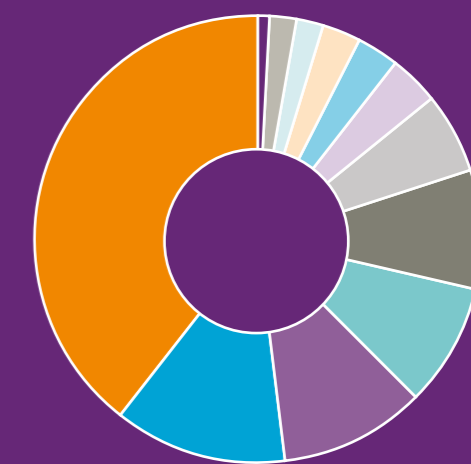
STATEMENT OF CASHFLOWS For the year ended 30 June 2015

FINANCIAL YEAR	2015	2014
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from customers and donors	\$6,387,336	\$6,269,792
Payments to suppliers and employees	(\$6,253,827)	(\$5,894,842)
Interest received	\$119,891	\$378,141
Net cash inflow from Operating Activities	\$253,399	\$753,091
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant & equipment	(\$10,606,147)	(\$3,074,003)
Receipt of sponsorship funds	\$8,424,232	\$4,637,237
Proceeds from withdrawal of investment	\$3,500,000	\$0
Net cash inflow from Investing Activities	\$1,318,085	\$1,563,234
CASH FLOWS FROM FINANCING ACTIVITIES		
Interest on hire purchase	(\$20,050)	(\$26,168)
Net cash inflow from Financing Activities	(\$20,050)	(\$26,168)
Net increase/(decrease) in cash held	\$1,551,434	\$2,290,157
Cash held at beginning of the year	\$4,923,267	\$2,633,110
Cash held at the end of year	\$6,474,701	\$4,923,267



REVENUE: \$6.507 MILLION

Services Fees	44.63%
Grant Income HFFA	31.48%
Sponsorship and Donations	18.05%
Other	4.00%
Interest	1.84%



EXPENDITURE: \$6.812 MILLION

Employee Benefits	41.18%
Food Purchases	12.63%
Other Expenses	10.57%
HFFA Other	9.09%
Non Cash	8.80%
Freight	5.52%
Rent Rates & Taxes	3.74%
Information Systems	2.61%
Utilities	2.47%
Insurances	1.97%
Marketing & Advertising	1.18%
Interest	0.23%

Please note: a full copy of the Foodbank of Western Australia (INC) audited Financial Statements for 2015 can be found on our website www.foodbankwa.org.au

Partners

FOODBANK WA EXTENDS OUR DEEPEST GRATITUDE TO THE FOLLOWING PARTNERS AND SUPPORTS



Australian Bananas
Barnabas Foundation
Benz Industries WA
City of Albany
City of Mandurah
City Toyota
Cummins
Curtin University
Dome Coffees Australia
Edith Cowan University

Empty Bowls Perth
Ferngrove Vineyards
Great Southern Weekender
Jaymak
Medibank Community Fund
Menu Magazine
MLV Real Estate
MMG Limited
Newman's Own Foundation
Primewest Management

Richardson Foundation
Rotary Club of Heirisson
ShoreBarge
Sign Strategy
Steve Martin
Torque Productions
VISY
Westfarmers Insurance

Food Donors

Foodbank WA would not survive without the generous donations and support provided by over 700 National Signatory Food Donors and over 200 Western Australian producers and retailers. Together they provide over 75 per cent of our food supplies. To you all we say **THANK YOU!**

Join us in the fight against hunger

DONATING FUNDS

We rely on donations to help keep our trucks on the road rescuing and collecting food and to buy key pantry staples to make sure we have enough to meet the need. Every \$1 you donate will help provide 2 meals.

DONATING FOOD

We are completely dependent on the generosity of food donors who choose to donate surplus food instead of letting it go to waste. We take surplus, short code, damaged packaging, slow moving or deleted lines. As long as the food is still safe to consume, we will take it and make sure it gets to people in need.

RUN A FOOD DRIVE

Whether it's your work, school, church, community group or sporting club, food drives are a great way to help raise awareness of hunger and collect food for people in need.

VOLUNTEERING

Volunteers are essential to our work. We have a variety of short-term and long-term volunteer opportunities for both individuals and groups available year-round.

CALL US ON 9258 9277 OR VISIT US ONLINE AT WWW.FOodbANKWA.ORG.AU TO GET INVOLVED IN HELPING FIGHT HUNGER.



**FIGHTING HUNGER
IN AUSTRALIA**

www.foodbankwa.org.au

Foodbank WA Centre for Hunger Relief

23 Abbott Road
Perth Airport WA 6105
Ph: 9258 9277 Fax: 9258 5177
wa.info@foodbankwa.org.au

Albany

Unit 2a 5-7 Cockburn Road
Mira Mar Albany WA 6330
Ph: 9842 6645 Fax: 9842 6645
albany@foodbankwa.org.au

Bunbury

5 Clifford Street
Bunbury WA 6230
Ph: 9726 2362 Fax: 9726 2363
bunbury@foodbankwa.org.au

Geraldton

Lot 19 11 Box Street
Geraldton WA 6530
Ph: 9964 8011 Fax: 9964 8022
geraldton@foodbankwa.org.au

Peel

Unit 1, 68 Reserve Drive
Mandurah WA 6210
Ph: 9964 9200 Fax: 9581 9211
mandurah@foodbankwa.org.au

Kalgoorlie-Boulder

175 Forrest Street
Boulder WA 6432
Ph: 9093 0284 Fax: 9093 0284
kalgoorlie@foodbankwa.org.au

